### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of Earliest Event Reported): July 28, 2015

## American Assets Trust, Inc.

(Exact name of registrant as specified in its charter)

Maryland

(State or other jurisdiction of incorporation) 11455 El Camino Real, Suite 200 San Diego, California 92130 (Address of principal executive offices) 001-35030 (Commission File No.) 27-3338708 (I.R.S. Employer Identification No.)

92130

(Zip Code)

(858) 350-2600

Registrant's telephone number, including area code: Not Applicable

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425).

o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02 Results of Operations and Financial Condition.

On July 28, 2015, American Assets Trust, Inc. (the "Company") issued a press release regarding its financial results for the quarter ending June 30, 2015. Also on July 28, 2015, the Company made available on its website at <u>www.americanassetstrust.com</u> certain supplemental information concerning the Company's financial results and operations for the quarter ending June 30, 2015. Copies of the press release and supplemental information are attached hereto as Exhibits 99.1 and 99.2, respectively.

Exhibits 99.1 and 99.2, are being furnished pursuant to Item 2.02 and shall not be deemed "filed" for any purpose, including for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section. Such information shall not be incorporated by reference into any filing of the Company, whether made before or after the date hereof, regardless of any general incorporation language in such filing.

#### Item 7.01 Regulation FD Disclosure.

As discussed in Item 2.02 above, the Company issued a press release regarding its financial results for the quarter ending June 30, 2015 and made available on its website certain supplement information relating thereto.

The information being furnished pursuant to Item 7.01 and shall not be deemed "filed" for any purpose, including for the purposes of Section 18 of the Exchange Act, or otherwise subject to the liabilities of that section. Such information shall not be incorporated by reference into any filing of the Company, whether made before or after the date hereof, regardless of any general incorporation language in such filing.

#### Item 9.01 Financial Statements and Exhibits.

#### (d) Exhibits:

The following exhibits are filed herewith:

#### Exhibit Number Exhibit Description

99.1**	Press release issued by American Assets Trust, Inc. on July 28, 2015.
99.2**	American Assets Trust, Inc. Supplemental Information for the quarter ended June 30, 2015.

\*\* Furnished herewith

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

American Assets Trust, Inc.

By: /s/ Robert F. Barton

Robert F. Barton Executive Vice President, CFO

July 28, 2015

#### Exhibit Number Exhibit Description

- 99.1 Press release issued by American Assets Trust, Inc. on July 28, 2015.
- 99.2 American Assets Trust, Inc. Supplemental Information for the quarter ended June 30, 2015.



#### American Assets Trust, Inc. Reports Second Quarter 2015 Financial Results

FFO per share increases 13% year-over-year for both the three and six months ended June 30, 2015 Same-Store Cash NOI increases 9.3% and 8.4% year-over-year for the three and six months ended June 30, 2015, respectively

SAN DIEGO, California - 7/28/2015 - American Assets Trust, Inc. (NYSE: AAT) (the "company") today reported financial results for its second quarter ended June 30, 2015.

#### **Financial Results and Recent Developments**

- Funds From Operations increased 13% year over year to \$0.44 and \$0.88 per diluted share for both the three and six months ended June 30, 2015 compared to the same periods in 2014
- Increasing 2015 annual guidance to a range of \$1.73 to \$1.77 of FFO per diluted share, a 1.4% increase over the prior midpoint
- Net income available to common stockholders of \$8.7 million and \$16.7 million, respectively, for the three and six months ended June 30, 2015 or \$0.20 and \$0.38 per diluted share, respectively
- Earned investment grade credit ratings in July 2015 from all three major U.S. credit rating agencies with a stable outlook
- Same-store cash NOI increased 9.3% and 8.4%, respectively, for the three and six months ended June 30, 2015 compared to the same periods in 2014
- Same-store GAAP NOI increased 9.4% and 7.9%, respectively, for the three and six months ended June 30, 2015 compared to the same periods in 2014
- Leased approximately 129,200 comparable office square feet at an average cash-basis and GAAP-basis contractual rent increase of 40% and 50%, respectively, during the three months ended June 30, 2015
- Leased approximately 67,600 comparable retail square feet at an average cash-basis and GAAP-basis contractual rent increase of 19% and 16%, respectively, during the three months ended June 30, 2015

During the second quarter of 2015, the company generated funds from operations ("FFO") for common stockholders of \$27.5 million, or \$0.44 per diluted share, compared to \$23.5 million, or \$0.39 per diluted share, for the quarter ended June 30, 2014. For the six months ended June 30, 2015, the company generated FFO for common stockholders of \$54.0 million, or \$0.88 per diluted share, compared to \$46.5 million, or \$0.78 per diluted share, for the six months ended June 30, 2014. The increase in FFO from the corresponding periods in 2014 was due to growth in same-store net operating income, an increase in occupancy at the hotel portion of our mixed-use property, and a decrease in interest expense attributed to the company's payoff of outstanding secured mortgages encumbering Waikele Center, The Shops at Kalakaua, Del Monte Center and The Landmark at One Market offset with the issuance of senior guaranteed notes bearing lower interest rates and an increase in capitalized interest related to our development activity.

Net income attributable to common stockholders was \$8.7 million, or \$0.20 per basic and diluted share for the three months ended June 30, 2015 compared to \$3.7 million, or \$0.09 per basic and diluted share for the three months ended June 30, 2014. For the six months ended June 30, 2015, net income attributable to common stockholders was \$16.7 million, or \$0.38 per basic and diluted share, compared to net income attributable to common stockholders of \$8.3 million, or \$0.20 per basic and diluted share, for the six months ended June 30, 2014. The increase in net income attributable to common stockholders for the six months ended June 30, 2014. The increase in net income attributable to common stockholders for the six months ended June 30, 2015 was due to growth in same-store net operating income, an increase in occupancy at the hotel portion of our mixed-use property and a decrease in interest expense as noted above.

FFO is a non-GAAP supplemental earnings measure which the company considers meaningful in measuring its operating performance. A reconciliation of FFO to net income is attached to this press release.

#### Portfolio Results

The portfolio leased status as of the end of the indicated quarter was as follows:

	June 30, 2015	March 31, 2015	June 30, 2014
Total Portfolio			
Retail	98.5%	98.5%	98.8%
Office	92.9%	92.7%	88.5%
Multifamily	95.7%	96.4%	98.8%
Mixed-Use:			
Retail	100.0%	100.0%	99.5%
Hotel	88.4%	89.0%	80.7%
Same-Store Portfolio			
Retail	98.5%	98.5%	98.8%
Office	96.9%	96.0%	92.5%
Multifamily	95.7%	96.4%	98.8%
Mixed-Use:			
Retail	100.0%	100.0%	99.5%
Hotel	88.4%	89.0%	80.7%

During the second quarter of 2015, the company signed 41 leases for approximately 225,500 square feet of retail and office space, as well as 195 multifamily apartment leases. Renewals accounted for 70.6% of the comparable retail leases, 62.5% of the comparable office leases and 50.8% of the residential leases.

#### Retail and Office

On a comparable space basis (i.e. leases for which there was a former tenant) during the second quarter of 2015 and trailing four quarters ending June 30, 2015, our retail and office leasing spreads are shown below:

		Number of Leases Signed	Comparable Leased Sq. Ft.	Average Cash Basis % Change Over Prior Rent	Average Cash Contractual Rent Per Sq. Ft.	Prior Average Cash Contractual Rent Per Sq. Ft.	GAAP Straight-Line Basis % Change Over Prior Rent
Retail	Q2 2015	17	67,600	19.0%	\$33.59	\$28.23	16.3%
Retail	Last 4 Quarters	50	178,600	11.7%	\$34.36	\$30.77	13.0%
Office	Q2 2015	16	129,200	40.1%	\$60.13	\$42.93	50.0%
Onice	Last 4 Quarters	42	344,800	26.8%	\$40.93	\$32.28	36.2%

#### Multifamily

At June 30, 2015, the average monthly base rent per leased unit was \$1,597 compared to an average monthly base rent per leased unit of \$1,438 at June 30, 2014, an increase of 11.0%.

#### Same-Store Operating Income

For the three and six months ended June 30, 2015, same-store property operating income increased 9.3% and 8.4%, respectively, on a cash basis compared to the corresponding periods in 2014. For the three and six months ended June 30, 2015, same-store property operating income increased 9.4% and 7.9%, respectively, on a GAAP basis compared to the corresponding periods in 2014. The same-store property operating income by segment was as follows (in thousands):

	Three Months Ended <sup>(1)</sup> June 30,										
		2015		2014	Change			June 2015		2014	Change
Cash Basis:											
Retail	\$	17,847	\$	16,698	6.9	%	\$	35,645	\$	33,265	7.2 %
Office		11,417		10,697	6.7			22,664		20,719	9.4
Multifamily		2,803		2,656	5.5			5,629		5,359	5.0
Mixed-Use		5,700		4,501	26.6			11,497		10,256	12.1
	\$	37,767	\$	34,552	9.3	%	\$	75,435	\$	69,599	8.4 %
GAAP Basis:											
Retail	\$	18,152	\$	17,136	5.9	%	\$	36,231	\$	34,072	6.3 %
Office		12,587		11,561	8.9			24,958		22,841	9.3
Multifamily		2,803		2,656	5.5			5,629		5,359	5.0
Mixed-Use		5,609		4,430	26.6			11,356		10,155	11.8
	\$	39,151	\$	35,783	9.4	%	\$	78,174	\$	72,427	7.9 %
(1) Same-store portfolio excludes (i) Torr	ey Reserve Ca	mpus and Lloyd Distr	ict Portfoli	io due to significant redev	elopment activity du	ring the	e period a	nd (ii) land held for dev	elopmer	nt.	

On a same-store basis, retail property operating income increased for the three and six months ended June 30, 2015 compared to the same periods in 2014

primarily due to higher annualized base rent attributed to new leases, specifically at Lomas Santa Fe Plaza, Carmel Mountain Plaza and Alamo Quarry Market.

On a same-store basis, office property operating income increased for the three and six months ended June 30, 2015 compared to the same periods in 2014 primarily due to higher annual base rents, specifically at The Landmark at One Market and an increase in percentage leased specifically at First & Main. These increases were offset by increase in real estate taxes, specifically at The Landmark at One Market.

On a same-store basis, multifamily property operating income increased for the three and six months ended June 30, 2015 compared to the corresponding periods in 2014 primarily due to an increase in average monthly base rent during 2015.

On a same-store basis, mixed-use property operating income increased for the three months and six months ended June 30, 2015 compared to the corresponding periods in 2014 primarily due to higher occupancy at the hotel portion of our mixed-use property, which is attributed to the completion of the 2014 hotel room refresh project.

#### **Development**

Hassalo on Eighth at Lloyd District Portfolio remains within budget and on schedule. Projected costs of the redevelopment are approximately \$192 million, of which approximately \$184 million has been incurred to date. We expect to incur the remaining costs for redevelopment of the Lloyd District Portfolio in 2015. On July 2, 2015, the Velomor at Hassalo on Eighth became available for occupancy by residential tenants. To date, we have leased 118 of the Velomor's 177 units, or approximately 67%. We expect the Aster Tower and Elwood at Hassalo on Eighth to become available for occupancy by residential tenants in the beginning of the fourth quarter of 2015. To date, we have leased 34 of Aster Tower's 337 units and 5 of the Elwood's 143 units. In total, to date, we have leased 157 units of 657 units at Hassalo on Eighth, or approximately 24%. We expect Hassalo on Eighth to be stabilized in 2017 with an estimated stabilized cash yield of approximately 6.25% to 7.25%.

Groundbreaking on Torrey Point occurred in July 2015. Projected costs of the redevelopment at Torrey Point has been revised to approximately \$50.1 million, of which approximately \$8.3 million has been incurred to date. We expect to incur the remaining costs for redevelopment of Torrey Point in 2015 and 2016. We expect the Torrey Point redevelopment to be stabilized in 2017 with an estimated stabilized cash yield of approximately 8.25% to 9.25%.

Our redevelopment and development opportunities are subject to market conditions and actual results may vary.

#### **Balance Sheet and Liquidity**

At June 30, 2015, the company had gross real estate assets of \$2.2 billion and liquidity of \$254.9 million, comprised of cash and cash equivalents of \$34.9 million and \$220.0 million of availability on its line of credit.

On May 6, 2013, we entered into an at-the-market ("ATM") equity program with four sales agents that authorized the sale of up to \$150.0 million of shares of our common stock. We completed \$150.0 million of issuances under such ATM program on May 21, 2015. On May 27, 2015, we entered into a new ATM equity program with five sales agents in which we may, from time to time, offer and sell shares of our common stock having an aggregate offering price of up to \$250.0 million. The sales of shares of our common stock made through the ATM equity programs are made in "at-the-market" offerings as defined in Rule 415 of the Securities Act of 1933, as amended.

For the three months ended June 30, 2015, we issued 1,092,126 shares of common stock through our ATM equity program at a weighted average price per share of \$40.65, resulting in net proceeds of \$43.7 million. For the six months ended June 30, 2015, we issued 1,145,926 shares of common stock through our ATM equity program at a weighted average price per share of \$40.74, resulting in net proceeds of \$45.9 million. We intend to use the net proceeds primarily to fund our development activities at Lloyd District Portfolio and Torrey Point. As of June 30, 2015, we had the capacity to issue up to an additional \$235.7 million in shares of common stock under our ATM equity program.

#### **Dividends**

The company declared dividends on its shares of common stock of \$0.2325 per share for the second quarter of 2015. The dividends were paid on June 26, 2015.

In addition, the company has declared a dividend on its common stock of \$0.2325 per share for the quarter ending September 30, 2015. The dividend will be paid on September 25, 2015 to stockholders of record on September 11, 2015.

#### **Guidance**

The company increased its guidance for full year 2015 FFO per diluted share to a range of \$1.73 to \$1.77 per share from the prior range of \$1.70 to \$1.75 per share, an increase of 1.4% over the prior midpoint. The company's guidance excludes any impact from future acquisitions, dispositions, equity issuances or repurchases, future debt financings or repayments. The company will discuss key assumptions regarding the guidance tomorrow on the conference call.

The foregoing estimates are forward-looking and reflect management's view of current and future market conditions, including certain assumptions with respect to leasing activity, rental rates, occupancy levels, interest rates and the amount and timing of acquisition and development activities. The company's actual results may differ materially from these estimates.

#### **Conference Call**

The company will hold a conference call to discuss the results for the second quarter of 2015 on Wednesday, July 29, 2015 at 8:00 a.m. Pacific Time ("PT"). To participate in the event by telephone, please dial 1-866-318-8613 and use the pass code 22365992. A telephonic replay of the conference call will be available beginning at 1:00 p.m. PT on Wednesday, July 29, 2015 through Wednesday, August 5, 2015. To access the replay, dial 1-888-286-8010 and use the pass code 31310525. A live on-demand audio webcast of the conference call will be available on the company's website at www.americanassetstrust.com. A replay of the call will also be available on the company's website.

#### **Supplemental Information**

Supplemental financial information regarding the company's second quarter 2015 results may be found in the "Investor Relations" section of the company's website at <u>www.americanassetstrust.com</u>. This supplemental information provides additional detail on items such as property occupancy, financial performance by property and debt maturity schedules.

#### Financial Information American Assets Trust, Inc. Consolidated Balance Sheets (In Thousands, Except Share Data)

	J	une 30, 2015	December 31, 2014			
		(unaudited)				
Assets						
Real estate, at cost						
Operating real estate	\$	1,951,039	\$	1,931,698		
Construction in progress		259,879		195,736		
Held for development		9,418		9,390		
		2,220,336		2,136,824		
Accumulated depreciation		(386,622)		(361,424)		
Net real estate		1,833,714		1,775,400		
Cash and cash equivalents		34,949		59,357		
Restricted cash		11,311		10,994		
Accounts receivable, net		5,721		6,727		
Deferred rent receivables, net		37,008		35,883		
Other assets, net		51,610		53,401		
Total assets	\$	1,974,313	\$	1,941,762		
Liabilities and equity						
Liabilities:						
Secured notes payable	\$	579,133	\$	812,811		
Unsecured notes payable		450,000		250,000		
Unsecured line of credit		30,000		_		
Accounts payable and accrued expenses		45,116		50,861		
Security deposits payable		5,900		5,521		
Other liabilities and deferred credits, net		53,882		55,993		
Total liabilities		1,164,031		1,175,186		
Commitments and contingencies						
Equity:						
American Assets Trust, Inc. stockholders' equity						
Common stock, \$0.01 par value, 490,000,000 shares authorized, 44,909,930 and 43,701,669 shares issued and outstanding at June 30, 2015 and December 31, 2014,		440		407		
respectively		449		437		
Additional paid-in capital		844,639		795,065		
Accumulated dividends in excess of net income		(64,024)		(60,291)		
Accumulated other comprehensive (loss) income		(339)		92		
Total American Assets Trust, Inc. stockholders' equity		780,725		735,303		
Noncontrolling interests		29,557		31,273		
Total equity	-	810,282	-	766,576		
Total liabilities and equity	\$	1,974,313	\$	1,941,762		

#### American Assets Trust, Inc. Unaudited Consolidated Statements of Income (In Thousands, Except Shares and Per Share Data)

		Three Months	Endec	l June 30,		Six Months E	Ended June 30,		
		2015		2014		2015		2014	
Revenue:									
Rental income	\$	63,552	\$	58,793	\$	126,305	\$	119,275	
Other property income		3,217		3,406		6,499		6,904	
Total revenue		66,769		62,199		132,804		126,179	
Expenses:									
Rental expenses		17,205		16,500		33,825		33,120	
Real estate taxes		5,986		5,129		12,034		11,155	
General and administrative		4,788		4,635		9,804		9,247	
Depreciation and amortization		15,286		18,209		30,393		34,550	
Total operating expenses		43,265		44,473		86,056		88,072	
Operating income		23,504		17,726		46,748		38,107	
Interest expense		(11,197)		(13,439)		(22,992)		(27,071)	
Other income (expense), net		(23)		1,064		(93)		973	
Net income		12,284		5,351		23,663		12,009	
Net income attributable to restricted shares		(40)		(94)		(83)		(164)	
Net income attributable to unitholders in the Operating Partnership		(3,536)		(1,544)		(6,845)		(3,530)	
Net income attributable to American Assets Trust, Inc. stockholders	\$	8,708	\$	3,713	\$	16,735	\$	8,315	
Net income ner obere									
Net income per share	\$	0.20	\$	0.09	\$	0.38	\$	0.20	
Basic income attributable to common stockholders per share	Ψ		Ψ		Ψ		Ψ		
Weighted average shares of common stock outstanding - basic		44,092,631		41,816,379		43,758,055		41,202,993	
Diluted income attributable to common stockholders per share	\$	0.20	\$	0.09	\$	0.38	\$	0.20	
Weighted average shares of common stock outstanding - diluted		61,992,147		59,721,636		61,658,650		59,110,450	
Dividends declared per common share	\$	0.2325	\$	0.2200	\$	0.4650	\$	0.4400	

#### **Reconciliation of Net Income to Funds From Operations**

The company's FFO attributable to common stockholders and operating partnership unitholders and reconciliation to net income is as follows (in thousands except shares and per share data, unaudited):

	 onths Ended e 30, 2015	 Months Ended une 30, 2015
Funds From Operations (FFO)	 	 ,
Net income	\$ 12,284	\$ 23,663
Depreciation and amortization of real estate assets	15,286	30,393
FFO, as defined by NAREIT	\$ 27,570	\$ 54,056
Less: Nonforfeitable dividends on incentive stock awards	(38)	(78)
FFO attributable to common stock and units	\$ 27,532	\$ 53,978
FFO per diluted share/unit	\$ 0.44	\$ 0.88
Weighted average number of common shares and units, diluted	 61,995,268	 61,661,946

Reported results are preliminary and not final until the filing of the company's Form 10-Q with the Securities and Exchange Commission and, therefore, remain subject to adjustment.

#### Use of Non-GAAP Information

The company calculates FFO in accordance with the standards established by the National Association of Real Estate Investment Trusts, or NAREIT. FFO represents net income (loss) (computed in accordance with GAAP), excluding gains (or losses) from sales of depreciable operating property, impairment losses, real estate related depreciation and amortization (excluding amortization of deferred financing costs) and after adjustments for unconsolidated partnerships and joint ventures.

FFO is a supplemental non-GAAP financial measure. Management uses FFO as a supplemental performance measure because it believes that FFO is beneficial to investors as a starting point in measuring the company's operational performance. Specifically, in excluding real estate related depreciation and amortization and gains and losses from property dispositions, which do not relate to or are not indicative of operating performance, FFO provides a performance measure that, when compared year over year, captures trends in occupancy rates, rental rates and operating costs. The company also believes that, as a widely recognized measure of the performance of REITs, FFO will be used by investors as a basis to compare the company's operating performance with that of other REITs. However, because FFO excludes depreciation and amortization and captures neither the changes in the value of the company's properties that result from use or market conditions nor the level of capital expenditures and leasing commissions necessary to maintain the operating performance of the company's properties, all of which have real economic effects and could materially impact the company's results from operations, the utility of FFO as a measure of the company's performance is limited. In addition, other equity REITs may not calculate FFO in accordance with the NAREIT definition as the company does, and, accordingly, the company's performance. FFO should not be used as a measure of the company's performance. FFO should not be used as a measure of the company's performance. FFO should not be used as a measure of the company's performance. FFO should not be used as a measure of the company's performance. FFO should not be used as a measure of the company's performance. FFO should not be used as a measure of the company's performance. FFO should not be used as a measure of the company's performance. FFO should not be used as a measure of the company's performance. FFO should not be used as a measure of the company's performance. FFO should not b

#### About American Assets Trust, Inc.

American Assets Trust, Inc. (the "company") is a full service, vertically integrated and self-administered real estate investment trust, or REIT, headquartered in San Diego, California. For over 40 years, the company has been acquiring, improving, developing and managing premier retail, office and residential properties throughout the United States in some of the nation's most dynamic, high-barrier-to-entry markets primarily in Southern California, Northern California, Oregon, Washington and Hawaii. The company's retail portfolio comprises approximately 3.1 million rentable square feet, and its office portfolio comprises approximately 2.7 million square feet. In addition, the company owns one mixed-use property (including approximately 97,000 rentable square feet of retail space and a 369-room all-suite hotel) and over 900 multifamily units. In 2011, the company was formed to succeed to the real estate business of American Assets, Inc., a privately held corporation founded in 1967 and, as such, has significant experience, long-standing relationships and extensive knowledge of its core markets, submarkets and asset classes. For additional information, please visit www.americanassetstrust.com.

#### **Forward Looking Statements**

This press release may contain forward-looking statements within the meaning of the federal securities laws, which are based on current expectations, forecasts and assumptions that involve risks and uncertainties that could cause actual outcomes and results to differ materially. Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. In some cases, you can identify forward-looking statements by the use of forward-looking terminology such as "may," "will," "should," "expects," "intends," "plans," "anticipates," "believes," "estimates," "predicts," or "potential" or the negative of these words and phrases or similar words or phrases which are predictions of or indicate future events or trends and which do not relate solely to historical matters. While forward-looking statements reflect the company's good faith beliefs, assumptions and expectations, they are not guarantees of future performance. For a further discussion of these and other factors that could cause the company's future results to differ materially from any forward-looking statements, see the section entitled "Risk Factors" in the company's most recent annual report on Form 10-K, and other risks described in documents subsequently filed by the company from time to time with the Securities and Exchange Commission. The company disclaims any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, of new information, data or methods, future events or other changes.

#### Source: American Assets Trust, Inc.

Investor and Media Contact: American Assets Trust Robert F. Barton Executive Vice President and Chief Financial Officer 858-350-2607

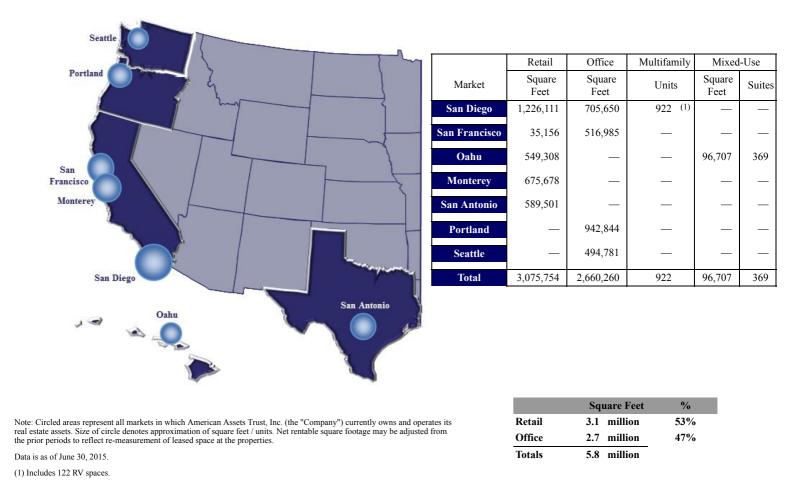
## **SECOND QUARTER 2015** Supplemental Information



Investor and Media Contact American Assets Trust Robert F. Barton Executive Vice President and Chief Financial Officer 858-350-2607







#### American Assets Trust, Inc.'s Portfolio is concentrated in high-barrier-to-entry markets with favorable supply/demand characteristics

Second Quarter 2015 Supplemental Information

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This Supplemental Information contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 (set forth in Section 27A of the Securities Act of 1933, as amended, or the Securities Act, and Section 21E of the Securities Exchange Act of 1934, as amended, or the Exchange Act). Forward-looking statements involve numerous risks and uncertainties and you should not rely on them as predictions of future events. Forward-looking statements depend on assumptions, data or methods which may be incorrect or imprecise and we may not be able to realize them. We do not guarantee that the transactions and events described will happen as described (or that they will happen as described vill happen as described will happen as described vill happen as described viel happen as descri

While forward-looking statements reflect our good faith beliefs, they are not guarantees of future performance. We disclaim any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, or new information, data or methods, future events or other changes. For a further discussion of these and other factors that could impact our future results, refer to our most recent Annual Report on Form 10-K and other risks described in documents subsequently filed by us from time to time with the Securities and Exchange Commission.

Second Quarter 2015 Supplemental Information



# FINANCIAL HIGHLIGHTS

Second Quarter 2015 Supplemental Information

CONSOLIDATED BALANCE SHEETS		American Assets Trust
(Amounts in thousands, except shares and per share data)	<u>June 30, 2015</u> (unaudited)	December 31, 2014 (audited)
ASSETS		, , , , , , , , , , , , , , , , , , ,
Real estate, at cost		
Operating real estate	\$ 1,951,039	\$ 1,931,698
Construction in progress	259,879	195,736
Held for development	9,418	9,390
	 2,220,336	 2,136,824
Accumulated depreciation	(386,622)	(361,424)
Net real estate	 1,833,714	 1,775,400
Cash and cash equivalents	34,949	59,357
Restricted cash	11,311	10,994
Accounts receivable, net	5,721	6,727
Deferred rent receivable, net	37,008	35,883
Other assets, net	51,610	53,401
TOTAL ASSETS	\$ 1,974,313	\$ 1,941,762
LIABILITIES AND EQUITY		
LIABILITIES:		
Secured notes payable	\$ 579,133	\$ 812,811
Unsecured notes payable	450,000	250,000
Unsecured line of credit	30,000	_
Accounts payable and accrued expenses	45,116	50,861
Security deposits payable	5,900	5,521
Other liabilities and deferred credits, net	53,882	55,993
Total liabilities	 1,164,031	 1,175,186
Commitments and contingencies		
EQUITY:		
American Assets Trust, Inc. stockholders' equity		
Common stock, \$0.01 par value, 490,000,000 shares authorized, 44,909,930 and 43,701,669 shares issued and outstanding at June 30, 2015 and December 31, 2014, respectively	449	437
Additional paid in capital	844,639	795,065
Accumulated dividends in excess of net income	(64,024)	(60,291)
Accumulated other comprehensive income	(339)	92
Total American Assets Trust, Inc. stockholders' equity	 780,725	 735,303
Noncontrolling interests	29,557	31,273
Total equity	 810,282	 766,576
TOTAL LIABILITIES AND EQUITY	\$ 1,974,313	\$ 1,941,762

Second Quarter 2015 Supplemental Information

## **CONSOLIDATED STATEMENTS OF INCOME**



(Unaudited, amounts in thousands, except shares and per share data)	 Three Mo Jun	nths ie 30,		Six Months Ended June 30,					
	 2015		2014		2015		2014		
REVENUE:									
Rental income	\$ 63,552	\$	58,793	\$	126,305	\$	119,275		
Other property income	 3,217		3,406		6,499		6,904		
Total revenue	66,769		62,199		132,804		126,179		
EXPENSES:									
Rental expenses	17,205		16,500		33,825		33,120		
Real estate taxes	5,986		5,129		12,034		11,155		
General and administrative	4,788		4,635		9,804		9,247		
Depreciation and amortization	 15,286		18,209		30,393		34,550		
Total operating expenses	43,265		44,473		86,056		88,072		
OPERATING INCOME	 23,504		17,726		46,748		38,107		
Interest expense	(11,197)		(13,439)		(22,992)		(27,071)		
Other income (expense), net	(23)		1,064		(93)		973		
NET INCOME	 12,284		5,351		23,663		12,009		
Net income attributable to restricted shares	(40)		(94)		(83)		(164)		
Net income attributable to unitholders in the Operating Partnership	(3,536)		(1,544)		(6,845)		(3,530)		
NET INCOME ATTRIBUTABLE TO AMERICAN ASSETS TRUST, INC. STOCKHOLDERS	\$ 8,708	\$	3,713	\$	16,735	\$	8,315		
EARNINGS PER COMMON SHARE									
Basic income attributable to common stockholders per share	\$ 0.20	\$	0.09	\$	0.38	\$	0.20		
Weighted average shares of common stock outstanding - basic	 44,092,631	_	41,816,379	_	43,758,055		41,202,993		
Diluted income attributable to common stockholders per share	\$ 0.20	\$	0.09	\$	0.38	\$	0.20		
Weighted average shares of common stock outstanding - diluted	 61,992,147	_	59,721,636	_	61,658,650		59,110,450		

Second Quarter 2015 Supplemental Information

## FUNDS FROM OPERATIONS, FFO AS ADJUSTED & FUNDS AVAILABLE FOR DISTRIBUTION



(Unaudited, amounts in thousands, except shares and per share data)	Three Mo Jun	nths I e 30,	Ended	Six Months Ended June 30,					
	 2015		2014		2015		2014		
Funds from Operations (FFO) <sup>(1)</sup>									
Net income	\$ 12,284	\$	5,351	\$	23,663	\$	12,009		
Depreciation and amortization of real estate assets	15,286		18,209		30,393		34,550		
FFO, as defined by NAREIT	 27,570		23,560		54,056		46,559		
Less: Nonforfeitable dividends on incentive stock awards	(38)		(25)		(78)	(71)			
FFO attributable to common stock and common units	\$ 27,532	\$	23,535	\$	53,978	\$	46,488		
FFO per diluted share/unit	\$ 0.44	\$	0.39	\$	0.88	\$	0.78		
Weighted average number of common shares and common units, diluted (2)	 61,995,268		60,011,025		61,661,946		59,399,188		
Funds Available for Distribution (FAD) <sup>(1)</sup>	\$ 19,107	\$	17,580	\$	39,351	\$	34,402		
Dividends									
Dividends declared and paid	\$ 14,524	\$	13,313	\$	28,874	\$	26,453		
Dividends declared and paid per share/unit	\$ 0.2325	\$	0.2200	\$	0.4650	\$	0.4400		

Second Quarter 2015 Supplemental Information

## FUNDS FROM OPERATIONS, FFO AS ADJUSTED & FUNDS AVAILABLE FOR **DISTRIBUTION (CONTINUED)**



(Unaudited, amounts in thousands, except shares and per share data)	Three Mo Jun	nded	Six Months Ended June 30,					
		2015		2014	2015			2014
Funds Available for Distribution (FAD) <sup>(1)</sup>								
FFO	\$	27,570	\$	23,560	\$	54,056	\$	46,559
Adjustments:								
Tenant improvements, leasing commissions and maintenance capital expenditures		(8,988)		(6,679)		(15,710)		(12,736)
Net effect of straight-line rents <sup>(3)</sup>		(633)		(680)		(1,340)		(1,738)
Amortization of net above (below) market rents (4)		(719)		(655)		(1,447)		(1,242)
Net effect of other lease intangibles (5)		20		36		40		73
Amortization of debt issuance costs and debt fair value adjustment		1,061		1,016		2,106		2,031
Non-cash compensation expense		834		1,007		1,724		1,526
Nonforfeitable dividends on incentive stock awards		(38)		(25)		(78)		(71)
FAD	\$	19,107	\$	17,580	\$	39,351	\$	34,402
Summary of Capital Expenditures	¢		<b>^</b>	0.510	<i><b></b></i>	0.501	¢	<b>5</b> (00)
Tenant improvements and leasing commissions	\$	5,285	\$	2,519	\$	9,721	\$	5,698
Maintenance capital expenditures		3,703		4,160		5,989		7,038
	\$	8,988	\$	6,679	\$	15,710	\$	12,736

Notes: See Glossary of Terms.

For the three and six months ended June 30, 2015 and 2014, the weighted average common shares and common units used to compute FFO per diluted share/unit include operating partnership common units and unvested restricted stock awards that are subject to time vesting. The shares/units used to compute FFO per diluted share/unit include additional shares/units which were excluded from the computation of diluted EPS, as they were anti-dilutive for the periods presented.

as urey were ann-unuury tor the periods presented.
(3) Represents the straight-line rent income recognized during the period offset by cash received during the period and the provision for bad debts recorded for deferred rent receivable balances.
(4) Represents the adjustment related to the acquisition of buildings with above (below) market rents.
(5) Represents adjustments related to amortization of lease incentives paid to tenants and amortization of lease intangibles and straight-line rent expense for our leases of the Annex at The Landmark at One Market and retail space at Waikiki Beach Walk - Retail.

Second Quarter 2015 Supplemental Information

## **CORPORATE GUIDANCE**

(Unaudited, amounts in thousands, except share and per share data)

Prior 2015 Guidance Range (1) (2)         Revised 2015 Guidance Range           \$ 45,071         \$ 48,153         \$ 46,452         \$           \$ 60,423         60,423         61,320					ice Range (2)		
\$	45,071	\$	48,153	\$	46,452	\$	48,971
	60,423		60,423		61,320		61,320
	105,494		108,576		107,772		110,291
	(160)		(160)		(154)		(154)
\$	105,334	\$	108,416	\$	107,618	\$	110,137
	61,957,906		61,957,906		62,214,696		62,214,696
\$	1.70	\$	1.75	\$	1.73	\$	1.77
	P1 \$ \$ \$	\$ 45,071 60,423 105,494 (160) \$ 105,334 61,957,906	\$ 45,071 \$ 60,423 105,494 (160) \$ 105,334 \$ 61,957,906	\$ 45,071       \$ 48,153         60,423       60,423         105,494       108,576         (160)       (160)         \$ 105,334       \$ 108,416         61,957,906       61,957,906	\$ 45,071       \$ 48,153       \$         60,423       60,423       60,423         105,494       108,576       (160)         \$ 105,334       \$ 108,416       \$         61,957,906       61,957,906       \$	\$ 45,071       \$ 48,153       \$ 46,452         60,423       60,423       61,320         105,494       108,576       107,772         (160)       (160)       (154)         \$ 105,334       \$ 108,416       \$ 107,618         61,957,906       61,957,906       62,214,696	\$ 45,071       \$ 48,153       \$ 46,452       \$         60,423       60,423       61,320       61,320         105,494       108,576       107,772         (160)       (160)       (154)         \$ 105,334       \$ 108,416       \$ 107,618         61,957,906       61,957,906       62,214,696

Notes:
(1) Prior 2015 Guidance Range as reported in the Company's First Quarter 2015 Supplemental Information report.
(2) The Company's guidance excludes any impact from future acquisitions, dispositions, equity issuances or repurchases, future debt financings or repayments.

These estimates are forward-looking and reflect management's view of current and future market conditions, including certain assumptions with respect to leasing activity, rental rates, occupancy levels, interest rates and the amount and timing of acquisition and development activities. Our actual results may differ materially from these estimates.

Second Quarter 2015 Supplemental Information

## SAME-STORE PORTFOLIO NET OPERATING INCOME (NOI)

(Unaudited, amounts in thousands)		Three M	Ionth	s Ended June 3	<b>30, 20</b> 1	15	
	 Retail	Office	I	Multifamily	I	Mixed-Use	Total
Real estate rental revenue							
Same-store portfolio	\$ 24,369	\$ 17,173	\$	4,445	\$	13,912	\$ 59,899
Non-same store portfolio <sup>(1)</sup>	7	6,863		—			6,870
Total	24,376	24,036		4,445		13,912	66,769
Real estate expenses							
Same-store portfolio	6,217	4,586		1,642		8,303	20,748
Non-same store portfolio <sup>(1)</sup>	41	2,402		_		_	2,443
Total	 6,258	6,988		1,642		8,303	23,191
Net Operating Income (NOI), GAAP basis							
Same-store portfolio	18,152	12,587		2,803		5,609	39,151
Non-same store portfolio <sup>(1)</sup>	(34)	4,461		_		_	4,427
Total	\$ 18,118	\$ 17,048	\$	2,803	\$	5,609	\$ 43,578
Same-store portfolio NOI, GAAP basis	\$ 18,152	\$ 12,587	\$	2,803	\$	5,609	\$ 39,151
Net effect of straight-line rents <sup>(2)</sup>	(11)	(547)		_		5	(553)
Amortization of net above (below) market rents (3)	(294)	(581)		_		117	(758)
Net effect of other lease intangibles (4)		(42)		_		(31)	(73)
Same-store portfolio NOI, cash basis	\$ 17,847	\$ 11,417	\$	2,803	\$	5,700	\$ 37,767

Notes: (1) S (2) H (3) H Same-store portfolio and non-same store portfolio are determined based on properties held on June 30, 2015 and 2014. See Glossary of Terms. Represents the straight-line rent income recognized during the period offset by cash received during the period and the provision for bad debts recorded for deferred rent receivable balances. Represents the adjustment related to the acquisition of buildings with above (below) market rents.

Represents adjustments related to an explanate or locate incentives paid to tenants and amortization of lease intangibles and straight-line rent expense for our lease of the Annex at The Landmark at One Market and retail space at Waikiki Beach Walk - Retail. (4)

Second Quarter 2015 Supplemental Information

## SAME-STORE PORTFOLIO NET OPERATING INCOME (NOI) (CONTINUED)

AMERICAN
ASSETS
I RUST 📥

(Unaudited, amounts in thousands)		Six Mo	onths	Ended June 30	, 2015	5	
	 Retail	Office	N	Iultifamily	I	Mixed-Use	Total
Real estate rental revenue							
Same-store portfolio	\$ 48,401	\$ 34,085	\$	8,755	\$	28,022	\$ 119,263
Non-same store portfolio <sup>(1)</sup>	13	13,528		—		—	13,541
Total	 48,414	47,613		8,755		28,022	132,804
Real estate expenses							
Same-store portfolio	12,170	9,127		3,126		16,666	41,089
Non-same store portfolio <sup>(1)</sup>	88	4,682		—		—	4,770
Total	 12,258	13,809		3,126		16,666	45,859
Net Operating Income (NOI), GAAP basis							
Same-store portfolio	36,231	24,958		5,629		11,356	78,174
Non-same store portfolio <sup>(1)</sup>	(75)	8,846		—		—	8,771
Total	\$ 36,156	\$ 33,804	\$	5,629	\$	11,356	\$ 86,945
Same-store portfolio NOI, GAAP basis	\$ 36,231	\$ 24,958	\$	5,629	\$	11,356	\$ 78,174
Net effect of straight-line rents <sup>(2)</sup>	22	(1,049)		_		(37)	(1,064)
Amortization of net above (below) market rents (3)	(608)	(1,162)		_		240	(1,530)
Net effect of other lease intangibles (4)		(83)		_		(62)	(145)
Same-store portfolio NOI, cash basis (5)	\$ 35,645	\$ 22,664	\$	5,629	\$	11,497	\$ 75,435

Notes:
(1) Same-store portfolio and non-same store portfolio are determined based on properties held on June 30, 2015 and 2014. See Glossary of Terms.
(2) Represents the straight-line rent income recognized during the period offset by cash received during the period and the provision for bad debts recorded for deferred rent receivable balances.
(3) Represents the adjustment related to the acquisition of buildings with above (below) market rents.
(4) Provide a divergence of the Annex at The Landmark and anortization of lease intengibles and straight-line rent expense for our lease of the Annex at The Landmark Represents a dijustment related to anotization of lease incentives paid to tenants and amortization of lease intangibles and straight-line rent expense for our lease of the Annex at The Landmark at One Market and retail space at Waikiki Beach Walk - Retail.

Second Quarter 2015 Supplemental Information

## SAME-STORE PORTFOLIO NOI COMPARISON EXCLUDING REDEVELOPMENT

AMERIC	CAN
ASSETS	
Trust	

(Unaudited, amounts in thousands)				Ended		 Six Mon Jur		
		2015 2014		Change	2015	2014	Change	
Cash Basis:								
Retail	\$	17,847	\$	16,698	6.9%	\$ 35,645	\$ 33,265	7.2%
Office		11,417		10,697	6.7	22,664	20,719	9.4
Multifamily		2,803		2,656	5.5	5,629	5,359	5.0
Mixed-Use		5,700		4,501	26.6	11,497	10,256	12.1
	\$	37,767	\$	34,552	9.3%	\$ 75,435	\$ 69,599	8.4%
GAAP Basis:								
Retail	\$	18,152	\$	17,136	5.9%	\$ 36,231	\$ 34,072	6.3%
Office		12,587		11,561	8.9	24,958	22,841	9.3
Multifamily		2,803		2,656	5.5	5,629	5,359	5.0
Mixed-Use		5,609		4,430	26.6	11,356	10,155	11.8
	\$	39,151	\$	35,783	9.4%	\$ 78,174	\$ 72,427	7.9%

Second Quarter 2015 Supplemental Information

## SAME-STORE PORTFOLIO NOI COMPARISON WITH REDEVELOPMENT

AMERIC	CAN
ASSETS	
Trust	

(Unaudited, amounts in thousands)		Three Mo Jui	onths l ne 30,			Six Mon Jur		
	2015			2014	Change	 2015	2014	Change
Cash Basis:								
Retail	\$	17,847	\$	16,698	6.9%	\$ 35,645	\$ 33,265	7.2%
Office		15,931		15,428	3.3	31,504	30,123	4.6
Multifamily		2,803		2,656	5.5	5,629	5,359	5.0
Mixed-Use		5,700		4,501	26.6	11,497	10,256	12.1
	\$	42,281	\$	39,283	7.6%	\$ 84,275	\$ 79,003	6.7%
GAAP Basis:								
Retail	\$	18,152	\$	17,136	5.9%	\$ 36,231	\$ 34,072	6.3%
Office		17,047		16,358	4.2	33,805	32,322	4.6
Multifamily		2,803		2,656	5.5	5,629	5,359	5.0
Mixed-Use		5,609		4,430	26.6	11,356	10,155	11.8
	\$	43,611	\$	40,580	7.5%	\$ 87,021	\$ 81,908	6.2%

Second Quarter 2015 Supplemental Information

## **NOI BY REGION**

(Unaudited, amounts in thousands)		Thre	ee Months Ended June 30,	Months Ended June 30, 2015						
	Retail	Office	Multifamily	Mixed-Use		Total				
Southern California										
NOI, GAAP basis <sup>(1)</sup>	\$ 7,681	\$ 3,817	\$ 2,803	\$	\$	14,301				
Net effect of straight-line rents (2)	(215)	(20)	_	_		(235)				
Amortization of net above (below) market rents (3)	(193)	_	_	_		(193)				
Net effect of other lease intangibles (4)		 93				93				
NOI, cash basis	7,273	 3,890	2,803	_		13,966				
Northern California										
NOI, GAAP basis (1)	2,760	4,514	_	_		7,274				
Net effect of straight-line rents (2)	(1)	(66)	_	_		(67)				
Amortization of net above (below) market rents (3)	(97)	(179)	_	_		(276)				
Net effect of other lease intangibles (4)	_	(42)	_	_		(42)				
NOI, cash basis	2,662	4,227	_	_		6,889				
Hawaii										
NOI, GAAP basis <sup>(1)</sup>	4,401	_	_	5,609		10,010				
Net effect of straight-line rents (2)	172	_	_	5		177				
Amortization of net above (below) market rents (3)	52	_	_	117		169				
Net effect of other lease intangibles (4)	_	_	_	(31)		(31)				
NOI, cash basis	4,625	_	_	5,700		10,325				
Oregon										
NOI, GAAP basis <sup>(1)</sup>	_	4,358	_	_		4,358				
Net effect of straight-line rents (2)	_	(511)	_	_		(511)				
Amortization of net above (below) market rents (3)	_	(56)	_	_		(56)				
Net effect of other lease intangibles (4)		 1		_		1				
NOI, cash basis	_	3,792	_	_		3,792				
Texas										
NOI, GAAP basis (1)	3,276	_	_	_		3,276				
Net effect of straight-line rents (2)	33	_	_	_		33				
Amortization of net above (below) market rents (3)	(56)	_		_		(56)				
NOI, cash basis	3,253	_	_	_		3,253				
Washington										
NOI, GAAP basis <sup>(1)</sup>	_	4,359	_	_		4,359				
Net effect of straight-line rents (2)	_	(30)	_	_		(30)				
Amortization of net above (below) market rents (3)		 (307)		—		(307)				
NOI, cash basis	_	4,022	—	—		4,022				
Total										
NOI, GAAP basis (1)	18,118	17,048	2,803	5,609		43,578				
Net effect of straight-line rents (2)	(11)	(627)	_	5		(633)				
Amortization of net above (below) market rents (3)	(294)	(542)	_	117		(719)				
Net effect of other lease intangibles (4)		52		(31)		21				
NOI, cash basis	\$ 17,813	\$ 15,931	\$ 2,803	\$ 5,700	\$	42,247				

Notes

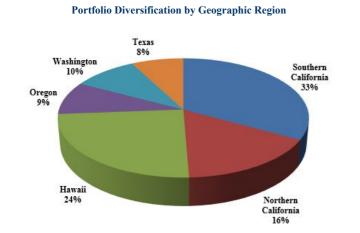
(1) (2) (3) (4)

s: See Glossary of Terms. Represents the straight-line rent income recognized during the period offset by cash received during the period and the provision for bad debts recorded for deferred rent receivable balances. Represents the adjustment related to the acquisition of buildings with above (below) market rents. Represents adjustments related to amortization of lease incentives paid to tenants and amortization of lease intangibles and straight-line rent expense for our leases of the Annex at The Landmark at One Market and retail space at Waikiki Beach Walk - Retail.

Second Quarter 2015 Supplemental Information

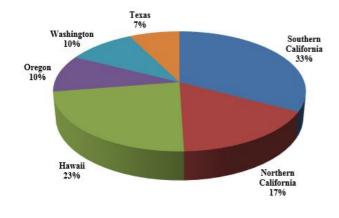
Portfolio NOI, Cash Basis Breakdown

#### Three Months Ended June 30, 2015

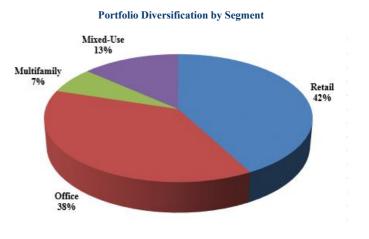


#### Portfolio NOI, GAAP Basis Breakdown

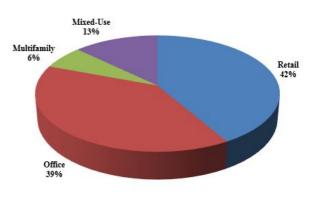




Second Quarter 2015 Supplemental Information



**Portfolio Diversification by Segment** 



## **PROPERTY REVENUE AND OPERATING EXPENSES**



(Unaudited, amounts in thousands)			Three Months Er	nded June 30, 2015	
			Additional		Property
			Property	<b>Billed Expense</b>	Operating
Property	B	ase Rent <sup>(1)</sup>	Income <sup>(2)</sup>	Reimbursements (3)	Expenses <sup>(4)</sup>
Retail Portfolio					
Carmel Country Plaza	\$	897	\$ 18	\$ 215	\$ (196)
Carmel Mountain Plaza		2,989	42	714	(741)
South Bay Marketplace		565	4	214	(155)
Rancho Carmel Plaza		192	10	55	(77)
Lomas Santa Fe Plaza		1,288	8	262	(345)
Solana Beach Towne Centre		1,478	16	437	(408)
Del Monte Center		2,399	183	775	(998)
Geary Marketplace		299	—	127	(123)
The Shops at Kalakaua		458	24	39	(69)
Waikele Center		4,181	329	1,180	(1,515)
Alamo Quarry Market		3,374	45	1,424	(1,590)
Subtotal Retail Portfolio	\$	18,120	\$ 679	\$ 5,442	\$ (6,217)
Office Portfolio					
Torrey Reserve Campus <sup>(5)</sup>	\$	3,887	\$ 47	\$ 216	\$ (1,189)
Solana Beach Corporate Centre		1,648	(7)	55	(443)
The Landmark at One Market		5,261	27	246	(1,955)
One Beach Street		802	1	62	(217)
First & Main		2,434	175	257	(734)
Lloyd District Portfolio (5)		2,721	348	25	(1,214)
City Center Bellevue		4,257	711	333	(1,279)
Subtotal Office Portfolio	\$	21,010	\$ 1,302	\$ 1,194	\$ (7,031)
Multifamily Portfolio					
Loma Palisades	\$	2,793	\$ 203	\$ —	\$ (1,002)
Imperial Beach Gardens		735	65	—	(339)
Mariner's Point		340	23	—	(144)
Santa Fe Park RV Resort		268	18	—	(157)
Subtotal Multifamily Portfolio	\$	4,136	\$ 309	s —	\$ (1,642)

Second Quarter 2015 Supplemental Information

## PROPERTY REVENUE AND OPERATING EXPENSES (CONTINUED)



(Unaudited, amounts in thousands)	Three Months Ended June 30, 2015										
				Property							
		Property				illed Expense		Operating			
Property	Ba	Base Rent <sup>(1)</sup> Income <sup>(2)</sup>			Reimbursements <sup>(3)</sup>			Expenses <sup>(4)</sup>			
Mixed-Use Portfolio											
Waikiki Beach Walk - Retail	\$	2,703	\$	1,030	\$	932	\$	(1,654)			
Waikiki Beach Walk - Embassy Suites™		8,727		645		—		(6,683)			
Subtotal Mixed-Use Portfolio	\$	11,430	\$	1,675	\$	932	\$	(8,337)			
Total	\$	54,696	\$	3,965	\$	7,568	\$	(23,227)			

Notes:

(1) Base rent for our retail and office portfolio and the retail portion of our mixed-use portfolio represents base rent for the three months ended June 30, 2015 (before abatements) and excludes the impact of straight-line rent and above (below) market rent adjustments. Total abatements for our retail and office portfolio were approximately \$176 and \$544, respectively, for the three months ended June 30, 2015. There were no abatements for the retail portion of our mixed-use portfolio for the three months ended June 30, 2015. In the case of triple net or modified gross leases, annualized base rent does not include tenant reimbursements for real estate taxes, insurance, common area or other operating expenses. Multifamily portfolio base rent represents base rent (including parking, before abatements) less vacancy allowance and employee rent credits and includes additional rents include insufficient notice penalties, month-to-month charges and pet rent). There were no abatements for our multifamily portfolio for the three months ended June 30, 2015.

(2) Represents additional property-related income for the three months ended June 30, 2015, which includes: (i) percentage rent, (ii) other rent (such as storage rent, license fees and association fees) and (iii) other property income (such as late fees, default fees, lease termination fees, parking revenue, the reimbursement of general excise taxes, laundry income and food and beverage sales).

Represents billed tenant expense infibure months ended June 30, 2015.
 Represents property operating expenses for the three months ended June 30, 2015. Property operating expenses includes all rental expenses, except non cash rent expense and the provision for bad debt recorded for deferred rent receivables.

(5) Base rent shown includes amounts related to American Assets Trust, L.P.'s leases at Torrey Reserve Campus and Lloyd District Portfolio. This intercompany rent is eliminated in the consolidated statement of operations. The base rent and abatements were both \$212 for the three months ended June 30, 2015.

Second Quarter 2015 Supplemental Information

## SEGMENT CAPITAL EXPENDITURES

American Assets Trust

(Unaudited, amounts in thousands)	Three Months Ended June 30, 2015													
	Impr and	Tenant Improvements Maintenance and Leasing Capital		Capital	Total Tenant Improvements, Leasing Commissions and Maintenance Capital		Redevelopment			New			Capital	
Segment	Con	imissions	Exp	oenditures	Expenditures		and Expansions		Development				ditures	
Retail Portfolio	\$	1,274	\$	400	\$	1,674	\$	77	\$	5	\$	5	1,756	
Office Portfolio		3,844		3,241		7,085		3,432		4,355			14,872	
Multifamily Portfolio		—		63		63		3		29,682	(1)		29,748	
Mixed-Use Portfolio		167		(1)		166		_		_			166	
Total	\$	5,285	\$	3,703	\$	8,988	\$	3,512	\$	34,042	\$	6	46,542	

	Six Months Ended June 30, 2015											
	Tenant Improvements and Leasing			Maintenance Capital	Total Tenant Improvements, Leasing Commissions and Maintenance Capital		Redevelopment		New		Total Capital	
Segment	Commissions		Expenditures		Expenditures		and Expansions				Expenditures	
Retail Portfolio	\$	1,777	\$	682	\$	2,459	\$	161	\$	71	\$	2,691
Office Portfolio		7,666		4,839		12,505		11,806		5,275		29,586
Multifamily Portfolio				209		209		3		58,484 (	1)	58,696
Mixed-Use Portfolio		278		259		537						537
Total	\$	9,721	\$	5,989	\$	15,710	\$	11,970	\$	63,830	\$	91,510

(1) New Development capital expenditures include capital expenditures incurred for the Lloyd District Portfolio - Phase I project which consists of 657 multifamily units and 47,000 square feet of retail space. All capital expenditures incurred for the Lloyd District Portfolio - Phase I are included in the Multifamily Portfolio segment.

Second Quarter	2015	Supplemental	Information
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## SUMMARY OF OUTSTANDING DEBT

(Amounts in thousands)		Amount					
	Out	tstanding at		<b>Annual Debt</b>			Balance at
Debt	Ju	ne 30, 2015	Interest Rate	Service	<b>Maturity Date</b>		Maturity
First & Main <sup>(1)</sup>		84,500	3.97%	87,61	8 July 1, 2016	,	84,500
Imperial Beach Gardens (1)		20,000	6.16%	1,25	3 September 1, 2016	,	20,000
Mariner's Point <sup>(1)</sup>		7,700	6.09%	47	7 September 1, 2016		7,700
South Bay Marketplace (1)		23,000	5.48%	1,28	1 February 10, 2017		23,000
Waikiki Beach Walk - Retail (1)		130,310	5.39%	7,13	7 July 1, 2017		130,310
Solana Beach Corporate Centre III-IV <sup>(2)</sup>		36,149	6.39%	2,79	8 August 1, 2017		35,136
Loma Palisades (1)		73,744	6.09%	4,56	6 July 1, 2018		73,744
One Beach Street <sup>(1)</sup>		21,900	3.94%	87	7 April 1, 2019	)	21,900
Torrey Reserve - North Court <sup>(2)</sup>		20,915	7.22%	1,83	6 June 1, 2019	)	19,443
Torrey Reserve - VCI, VCII, VCIII <sup>(2)</sup>		7,049	6.36%	56	0 June 1, 2020	)	6,439
Solana Beach Corporate Centre I-II <sup>(2)</sup>		11,211	5.91%	85	5 June 1, 2020	)	10,169
Solana Beach Towne Centre <sup>(2)</sup>		37,371	5.91%	2,84	9 June 1, 2020	)	33,898
City Center Bellevue <sup>(1)</sup>		111,000	3.98%	4,49	1 November 1, 2022		111,000
Total / Weighted Average	\$	584,849	5.17%	\$ 116,59	8	\$	577,239
Unamortized fair value adjustment		(5,716)					
Secured Notes Payable	\$	579,133					
Series A Notes <sup>(3)</sup>	\$	150,000	3.88%	\$ 6,06	0 October 31, 2021	\$	150,000
Series B Notes <sup>(4)</sup>	Ψ	100,000	4.45%	4,45	,		100,000
Series C Notes <sup>(5)</sup>		100,000	4.50%	4,50	<b>.</b> .		100,000
Term Loan <sup>(6)</sup>		100,000	3.08%	3,13	1 ,		100,000
Unsecured Notes Payable	\$	450,000		\$ 18,14		\$	450,000
Unsecured Line of Credit <sup>(7)</sup>	\$	30,000					
Notes:							

(1) Interest only.

Interest only. Principal payments based on a 30-year amortization schedule. \$150 million of 4.04% Senior Guaranteed Notes, Series A, due October 31, 2021. Net of the settlement of the forward-starting interest rate swap, the fixed interest rate in accordance with GAAP for the Series A Notes is approximately 3.88% per annum, through maturity. \$100 million of 4.45% Senior Guaranteed Notes, Series B, due February 2, 2025. \$100 million of 4.50% Senior Guaranteed Notes, Series C, due April 1, 2025. (1) (2) (3)

(4) (5)

The term loan matures in January 2016 and we have three 12-month options to extend its maturity to 2019. The term loan accrues interest at a variable rate, which we fixed as part of an interest rate swap for an all-in interest rate of 3.08%. (6)

The unscured resolving line of credit (the "Revolver Loan") has a capacity of \$250 million plus an accordion feature that may allow us to increase the availability thereunder up to an additional \$250 million, subject to meeting specified requirements and obtaining additional commitments from lenders. The Revolver Loan initially matures on January 9, 2018 and we have two six-month options to extend its maturity to January 9, 2019. The Revolver Loan currently accrues interest at LIBOR, plus a spread which ranges from 1.35%-1.95%, based on our consolidated leverage ratio. (7)

Second Quarter 2015 Supplemental Information

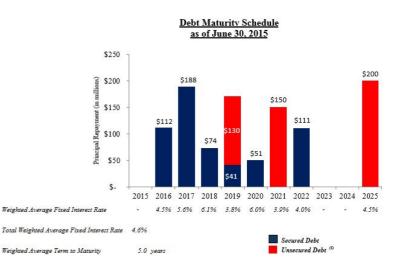
## **MARKET CAPITALIZATION**

AMERICAN ASSETS TRUST

(Amounts in thousands, except per share data)

· · · · · · · · · · · · · · · · · · ·
44,909
17,900
62,809
39.21
2,462,741
1,064,849
3,527,590
(34,949)
3,492,641
2,360,935
1,256,195

Total debt/Total capitalization	30.2%
Total debt/Total enterprise value	30.5%
Net debt/Total enterprise value <sup>(1)</sup>	29.5%
Total debt/Total assets, gross	45.1%
Net debt/Total assets, gross <sup>(1)</sup>	43.6%
Total unencumbered assets, gross/Unsecured debt	261.7%
Total debt/EBITDA <sup>(2)(3)</sup>	6.9x
Net debt/EBITDA (1)(2)(3)	6.6x
Interest coverage ratio (4)	3.1x
Fixed charge coverage ratio <sup>(4)</sup>	3.1x



Notes

(1) (2) (3) (4)

Net debt is equal to total debt less cash on hand. See Glossary of Terms for discussion of EBITDA. As used here, EBITDA represents the actual for the three months ended June 30, 2015 annualized. Calculated as EBITDA divided by interest on borrowed funds, including capitalized interest and excluding debt fair value adjustments and loan fee amortization. Assumes the exercise of the three 12-month options to extend the maturity of the unsecured term loan.

(5)

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## SUMMARY OF DEVELOPMENT OPPORTUNITIES

Our portfolio has numerous potential opportunities to create future shareholder value. These opportunities could be subject to government approvals, lender consents, tenant consents, market conditions, availability of debt and/or equity financing, etc. Many of these opportunities are in their preliminary stages and may not ultimately come to fruition. This schedule will update as we modify various assumptions and markets conditions change. Square footages and units set forth below are estimates only and ultimately may differ materially from actual square footages and units.

#### In-Process Development Projects

							Project Costs (in thousands) <sup>(2)</sup>				
Property	Location	Start Date	Estimated Completion Date	Estimated Stabilization Date <sup>(1)</sup>	Estimated Rentable Square Feet	Multifamily Units	Three Months Ended June 30, 2015	Six Months Ended June 30, 2015	Cost Incurred to Date	Total Estimated Investment	Estimated Stabilized Yield <sup>(3)</sup>
Office Property:											
Torrey Point (previously Sorrento Pointe)	San Diego, CA	2015	2016	2017	88,000	N/A	\$1,073	\$1,133	\$8,326	\$50,137	8.25% - 9.25%
<u>Mixed Use Property:</u> Lloyd District Portfolio - Phase I ( <sup>5)</sup>	Portland, OR	2013	2015	2017	47,000	657	\$22,165	\$48,638	\$184,137	\$191,828	6.25% - 7.25%

#### Development/Redevelopment Pipeline

20.00	<u>ispinente rette etspinent ripenne</u>				
				Estimated	
		Property		Rentable	Multifamily
	Property	Туре	Location	Square Feet	Units
Solana	a Beach Corporate Centre (Building 5)	Retail	Solana Beach, CA	10,000	N/A
Lomas	s Santa Fe Plaza	Retail	Solana Beach, CA	45,000	N/A
Solana	a Beach - Highway 101 (4)	Mixed Use	Solana Beach, CA	48,000	36
Lloyd	District Portfolio - multiple phases (5)	Mixed Use	Portland, OR	TBD	TBD

Notes

(1) (2)

Based on management's estimation of stabilized occupancy (90%). For all properties, project costs exclude capitalized interest cost which is calculated in accordance with Accounting Standards Codification 835-20-50-1. In addition, for the Lloyd District Portfolio, project costs exclude allocated land costs.

The estimated stabilized yield is calculated based on total estimated project costs, as defined above, when the project has reached stabilized occupancy. Represents commercial portion of development opportunity for Solana Beach - Highway 101. (3)

(4)

The Lloyd District Portfolio was acquired in 2011 consisting of approximately 600,000 rentable square feet on more than 16 acres located in the Lloyd District of Portland, Oregon. The portion of the property that has been designated for additional development to include a high density, transit oriented, mixed-use urban village, with the potential to be in excess of approximately 3 million square feet. The entitlement for such development opportunity allows a 12:1 Floor Area Ratio with a 250 foot height limit and provides for retail, office and/or multifamily development. Phase 1 of our development, known as Hassalo on Eighth, comprises approximately 1 million square feet, and is on time and on budget as described in the table above. Additional development plans are in the early stages and will continue to progress as demand and economic (5) conditions allow.

Second Quarter 2015 Supplemental Information





# **PORTFOLIO DATA**

Second Quarter 2015 Supplemental Information

## **PROPERTY REPORT**

As of June 30, 2015	;				Retail an	d Office Portfolio	\$		
				Net			Annualized		
			Number	Rentable			Base Rent		
		Year Built/	of	Square	Percentage	Annualized	per Leased		
Property	Location	Renovated	Buildings	Feet (1)	Leased (2)	Base Rent (3)	Square Foot (4)	Retail Anchor Tenant(s) (5)	Other Principal Retail Tenants (6)
Retail Properties									
Carmel Country Plaza	San Diego, CA	1991	9	78,098	96.2%	\$ 3,597,235	\$47.88		Sharp Healthcare, San Diego County Credit Union
Carmel Mountain Plaza	San Diego, CA	1994/2014	15	528,416	98.6	11,953,411	22.94	Sears	Sports Authority, Saks Fifth Avenue Off 5th
South Bay Marketplace	San Diego, CA	1997	9	132,877	100.0	2,260,482	17.01		Ross Dress for Less, Grocery Outlet
Rancho Carmel Plaza	San Diego, CA	1993	3	30,421	92.0	769,084	27.48		Oggi's Pizza & Brewing Co., Eagle Estates, Inc
Lomas Santa Fe Plaza	Solana Beach, CA	1972/1997	9	209,569	93.2	5,148,108	26.36		Vons, Home Goods
Solana Beach Towne Centre	Solana Beach, CA	1973/2000/2004	12	246,730	98.5	5,875,350	24.18		Dixieline Probuild, Marshalls
Del Monte Center (7)	Monterey, CA	1967/1984/2006	16	675,678	99.2	10,198,488	15.22	Macy's, KLA Monterrey	Century Theatres, Macy's Furniture Gallery
Geary Marketplace	Walnut Creek, CA	2012	3	35,156	100.0	1,194,531	33.98		Sprouts Farmer Market, Freebirds Wild Burrito
The Shops at Kalakaua	Honolulu, HI	1971/2006	3	11,671	100.0	1,850,604	158.56		Hawaii Beachware & Fashion, Diesel U.S.A. Inc.
Waikele Center	Waipahu, HI	1993/2008	9	537,637	99.8	16,747,838	31.21	Lowe's, Kmart, Sports Authority	UFC Gym, Old Navy
Alamo Quarry Market	San Antonio, TX	1997/1999	16	589,501	98.5	13,497,507	23.25	Regal Cinemas	Bed Bath & Beyond, Whole Foods Market
Subtotal/Weighted Aver Portfolio	age Retail		104	3,075,754	98.5%	\$ 73,092,638	\$24.13		
Office Properties									
Torrey Reserve Campus	San Diego, CA	1996-2000/2014- present	12	493,435	90.0%	\$ 16,293,931	\$36.69		
Solana Beach Corporate Centre	Solana Beach, CA	1982/2005	4	212,215	91.9	6,574,358	33.71		
The Landmark at One Market <sup>(8)</sup>	San Francisco, CA	1917/2000	1	419,371	100.0	21,213,418	50.58		
One Beach Street	San Francisco, CA	1924/1972/1987/1992	1	97,614	100.0	3,837,405	39.31		
First & Main	Portland, OR	2010	1	360,641	92.9	10,199,430	30.44		
Lloyd District Portfolio	Portland, OR	1940-2011/present	6	582,203	84.7	11,024,095	22.36		
City Center Bellevue	Bellevue, WA	1987	1	494,781	98.6	17,062,422	34.97		
Subtotal/Weighted Aver Portfolio	age Office		26	2,660,260	92.9%	\$ 86,205,059	\$34.88		
Total/Weighted Average Portfolio	Retail and Office		130	5,736,014	95.9%	\$ 159,297,697	\$28.96		

Second Quarter 2015 Supplemental Information

							I	Average
			Number				N	Monthly
		Year Built/	of		Percentage	Annualized	Bas	e Rent per
Property	Location	Renovated	Buildings	Units	Leased (2)	Base Rent (3)	Lea	sed Unit (4)
Loma Palisades	San Diego, CA	1958/2001-2008	80	548	96.7%	\$11,236,224	\$	1,767
Imperial Beach Gardens	Imperial Beach, CA	1959/2008-present	26	160	95.0	2,957,808	\$	1,622
Mariner's Point	Imperial Beach, CA	1986	8	88	96.6	1,403,760	\$	1,376
Santa Fe Park RV Resort (9)	San Diego, CA	1971/2007-2008	1	126	91.0	1,312,308	\$	954
Total/Weighted Average Multifa	nily Portfolio		115	922	95.7%	\$16,910,100	\$	1,597

**Mixed-Use Portfolio** Net Annualized Number Rentable Base Rent Year Built/ Percentage Annualized per Leased Retai of Square Leased (2) Base Rent (3) Square Foot (4) **Retail Portion** Buildings Feet (1) Anchor Tenant(s) (5) Other Principal Retail Tenants (6) Location Renovated

							1.	
Waikiki Beach Walk - Retail	Honolulu, HI	2006	3	96,707	100.0%	\$10,837,220	\$ 112.06	Yard House, Roy's

							Α	Annualized	
			Number				R	Revenue per	
		Year Built/	of		Average	Average		Available	
Hotel Portion	Location	Renovated	Buildings	Units	Occupancy (10)	Daily Rate <sup>(10)</sup>		Room (10)	
Waikiki Beach Walk - Embassy Suites™	Honolulu, HI	2008/2014	2	369	87.8%	\$ 295.94	\$	259.90	

Notes:

The net rentable square feet for each of our retail properties and the retail portion of our mixed-use property is the sum of (1) the square footages of existing leases, plus (2) for available space, the field-verified square footage. The (1) net rentable square feet for each of our office properties is the sum of (1) the square footages of existing leases, plus (2) for available space, management's estimate of net rentable square feet based, in part, on past leases. The net rentable square feet included in such office leases is generally determined consistently with the Building Owners and Managers Association, or BOMA, 1996 measurement guidelines. Net rentable square footage may be adjusted from the prior periods to reflect re-measurement of leased space at the properties. Percentage leased for each of our retail and office properties and the retail portion of the mixed-use property includes square footage under leases as of June 30, 2015, including leases which may not have commenced as of June 30,

(2)2015. Percentage leased for our multifamily properties includes total units rented as of June 30, 2015.

Annualized base rent is calculated by multiplying base rental payments (defined as cash base rents (before abatements)) for the month ended June 30, 2015 by 12. In the case of triple net or modified gross leases, annualized base (3) rent does not include tenant reimbursements for real estate taxes, insurance, common area or other operating expenses

Annualized base rent per leased square foot is calculated by dividing annualized base rent, by square footage under lease as of June 30, 2015. Annualized base rent per leased unit is calculated by dividing annualized base rent by (4)units under lease as of June 30, 2015.

(5)

Retail anchor tenants are defined as retail tenants leasing 50,000 square feet or more. Other principal retail tenants are defined as the two tenants leasing the most square footage, excluding anchor tenants. (6)

(7)Net rentable square feet at certain of our retail properties includes pad sites leased pursuant to the ground leases in the following table:

Property	Number of Ground Leases	Square Footage Leased Pursuant to Ground Leases	Ag	gregate Annualized Base Rent
Carmel Mountain Plaza	6	125,477	\$	1,193,816
South Bay Marketplace	1	2,824	\$	91,320
Del Monte Center	2	295,100	\$	201,291
Alamo Quarry Market	4	31,994	\$	470,075

This property contains 419,371 net rentable square feet consisting of The Landmark at One Market (375,151 net rentable square feet) as well as a separate long-term leasehold interest in approximately 44,220 net rentable square feet of space located in an adjacent six-story leasehold known as the Annex. We currently lease the Annex from an affiliate of the Paramount Group pursuant to a long-term master lease effective through June 30, 2016, which we have (8) the option to extend until 2031 pursuant to three five-year extension options.

The Santa Fe Park RV Resort is subject to seasonal variation, with higher rates of occupancy occurring during the summer months. During the 12 months ended June 30, 2015, the highest average monthly occupancy rate for this property was 98%, occurring in July 2014. The number of units at the Santa Fe Park RV Resort includes 122 RV spaces and four apartments. (9)

(10) Average occupancy represents the percentage of available units that were sold during the three months ended June 30, 2015, and is calculated by dividing the number of units sold by the product of the total number of units and the total number of days in the period. Average daily rate represents the average rate paid for the units sold and is calculated by dividing the total room revenue (i.e., excluding food and beverage revenues or other hotel operations) revenues such as telephone, parking and other guest services) for the three months ended June 30, 2015 by the number of units sold. Revenue per available room, or RevPAR, represents the total unit revenue per total available units for the three months ended June 30, 2015 and is calculated by multiplying average occupancy by the average daily rate. RevPAR does not include food and beverage revenues or other hotel operations revenues such as telephone, parking and other guest services

Second Quarter 2015 Supplemental Information

## **RETAIL LEASING SUMMARY**



#### As of June 30, 2015

Total Lease Summary - Comparable (1)

Quarter	Number of Leases Signed	% of Comparable Leases Signed	Net Rentable Square Feet Signed	Contractual Rent Per Sq. Ft. <sup>(2)</sup>	Prior Rent Per Sq. Ft. <sup>(3)</sup>	C	Annual Change in Rent	Cash Basis % Change Over Prior Rent	Straight-Line Basis % Change Over Prior Rent	Weighted Average Lease Term <sup>(4)</sup>	Tenant provements Incentives	Tenant Improvements & Incentives Per Sq. Ft.
2nd Quarter 2015	17	100%	67,570	\$33.59	\$28.23	\$	362,247	19.0%	16.3%	4.3	\$ 154,612	\$2.29
1st Quarter 2015	11	100%	25,868	\$38.85	\$37.31	\$	39,807	4.1%	7.4%	3.9	\$ 242,280	\$9.37
4th Quarter 2014	11	100%	36,693	\$36.26	\$35.52	\$	26,917	2.1%	8.4%	4.2	\$ 51,235	\$1.40
3rd Quarter 2014	11	100%	48,420	\$31.59	\$27.22	\$	211,283	16.0%	16.8%	4.8	\$ 106,580	\$2.20
Total 12 months	50	100%	178,551	\$34.36	\$30.77	\$	640,254	11.7%	13.0%	4.4	\$ 554,707	\$3.11

New Lease Summary - Comparable (1)

Quarter	Number of Leases Signed	% of Comparable Leases Signed	Net Rentable Square Feet Signed	Contractual Rent Per Sq. Ft. <sup>(2)</sup>	Prior Rent Per Sq. Ft. <sup>(3)</sup>	(	Annual Change in Rent	Cash Basis % Change Over Prior Rent	Straight-Line Basis % Change Over Prior Rent	Weighted Average Lease Term <sup>(4)</sup>	Tenant provements Incentives	Tenant Improvements & Incentives Per Sq. Ft.
2nd Quarter 2015	5	29%	5,742	\$46.02	\$39.28	\$	38,679	17.1%	26.6%	4.8	\$ 90,612	\$15.78
1st Quarter 2015	3	27%	9,052	\$37.62	\$36.57	\$	9,482	2.9%	8.6%	4.9	\$ 242,280	\$26.77
4th Quarter 2014	_	%	_	\$0.00	\$0.00	\$	_	%	%	_	\$ _	\$0.00
3rd Quarter 2014	1	9%	3,650	\$35.00	\$27.00	\$	29,201	29.6%	62.3%	10.7	\$ 106,580	\$29.20
Total 12 months	9	18%	18,444	\$39.72	\$35.52	\$	77,362	11.8%	22.4%	6.0	\$ 439,472	\$23.83

Renewal Lease Summary - Comparable (1)(5)

Quarter	Number of Leases Signed	% of Comparable Leases Signed	Net Rentable Square Feet Signed	Contractual Rent Per Sq. Ft. <sup>(2)</sup>	Prior Rent Per Sq. Ft. <sup>(3)</sup>	(	Annual Change in Rent	Cash Basis % Change Over Prior Rent	Straight-Line Basis % Change Over Prior Rent	Weighted Average Lease Term <sup>(4)</sup>	Tenant provements Incentives	Tenant Improvements & Incentives Per Sq. Ft.
2nd Quarter 2015	12	71%	61,828	\$32.44	\$27.21	\$	323,568	19.2%	14.9%	4.3	\$ 64,000	\$1.04
1st Quarter 2015	8	73%	16,816	\$39.51	\$37.71	\$	30,325	4.8%	6.7%	3.3	\$ _	\$0.00
4th Quarter 2014	11	100%	36,693	\$36.26	\$35.52	\$	26,917	2.1%	8.4%	4.2	\$ 51,235	\$1.40
3rd Quarter 2014	10	91%	44,770	\$31.31	\$27.24	\$	182,082	14.9%	13.5%	4.3	\$ _	\$0.00
Total 12 months	41	82%	160,107	\$33.74	\$30.23	\$	562,892	11.6%	11.7%	4.2	\$ 115,235	\$0.72

Total Lease Summary - Comparable and Non-Comparable

Quarter	Number of Leases Signed	Net Rentable Square Feet Signed	Contractual Rent Per Sq. Ft. <sup>(2)</sup>	Weighted Average Lease Term <sup>(4)</sup>	Tenant provements Incentives	Tenant Improvements & Incentives Per Sq. Ft.
2nd Quarter 2015	19	71,656	\$32.93	4.4	\$ 156,612	\$2.19
1st Quarter 2015	14	39,670	\$35.10	5.5	\$ 1,089,032	\$27.45
4th Quarter 2014	14	41,696	\$35.70	4.2	\$ 70,030	\$1.68
3rd Quarter 2014	12	49,920	\$33.09	4.9	\$ 129,080	\$2.59
Total 12 months	59	202,942	\$33.96	4.7	\$ 1,444,754	\$7.12

Notes:

es: Comparable leases represent those leases signed on spaces for which there was a previous lease. Contractual rent represents contractual minimum rent under the new lease for the first twelve months of the term. Prior rent represents the minimum rent paid under the previous lease in the final twelve months of the term. Weighted average is calculated on the basis of square footage. Excludes renewals at fixed contractual rates specified in the lease.

(1) (2) (3) (4) (5)

## **OFFICE LEASING SUMMARY**



#### As of June 30, 2015

Total Lease Summary - Comparable (1)

Quarter	Number of Leases Signed	% of Comparable Leases Signed	Net Rentable Square Feet Signed	Contractual Rent Per Sq. Ft. <sup>(2)</sup>	Prior Rent Per Sq. Ft. <sup>(3)</sup>	Annual Change in Rent	Cash Basis % Change Over Prior Rent	Straight-Line Basis % Change Over Prior Rent	Weighted Average Lease Term <sup>(4)</sup>	Tenant nprovements & Incentives	Tenant Improvements & Incentives Per Sq. Ft.
2nd Quarter 2015	16	100%	129,173	\$60.13	\$42.93	\$ 2,222,587	40.1 %	50.0 %	3.7	\$ 1,263,855	\$9.78
1st Quarter 2015	12	100%	50,794	\$24.84	\$23.97	\$ 44,486	3.7 %	7.9 %	2.1	\$ 51,510	\$1.01
4th Quarter 2014	6	100%	139,496	\$30.02	\$25.10	\$ 686,304	19.6 %	31.6 %	8.9	\$ 4,855,903	\$34.81
3rd Quarter 2014	8	100%	25,358	\$35.37	\$34.24	\$ 28,455	3.3 %	11.0 %	3.2	\$ 175,132	\$6.91
Total 12 months	42	100%	344,821	\$40.93	\$32.28	\$ 2,981,832	26.8 %	36.2 %	5.5	\$ 6,346,400	\$18.40

New Lease Summary - Comparable (1)

Quarter	Number of Leases Signed	% of Comparable Leases Signed	Net Rentable Square Feet Signed	Contractual Rent Per Sq. Ft. <sup>(2)</sup>	Prior Rent Per Sq. Ft. <sup>(3)</sup>	(	Annual Change in Rent	Cash Basis % Change Over Prior Rent	Straight-Line Basis % Change Over Prior Rent	Weighted Average Lease Term <sup>(4)</sup>	Tenant provements Incentives	Tenant Improvements & Incentives Per Sq. Ft.
2nd Quarter 2015	6	38%	35,716	\$40.87	\$39.87	\$	35,791	2.5 %	21.1 %	6.0	\$ 636,997	\$17.84
1st Quarter 2015	2	17%	2,701	\$33.60	\$32.12	\$	3,996	4.6 %	18.7 %	7.5	\$ 51,510	\$19.07
4th Quarter 2014	2	33%	62,687	\$27.45	\$22.18	\$	330,817	23.8 %	58.9 %	15.1	\$ 4,855,903	\$77.46
3rd Quarter 2014	2	25%	4,737	\$32.40	\$35.63	\$	(15,310)	(9.1)%	(2.6)%	3.0	\$ 65,767	\$13.88
Total 12 months	12	29%	105,841	\$32.36	\$29.01	\$	355,294	11.6 %	37.7 %	11.3	\$ 5,610,177	\$53.01

Renewal Lease Summary - Comparable (1)(5)

Quarter	Number of Leases Signed	% of Comparable Leases Signed	Net Rentable Square Feet Signed	Contractual Rent Per Sq. Ft. <sup>(2)</sup>	Prior Rent Per Sq. Ft. <sup>(3)</sup>	Annual Change in Rent	Cash Basis % Change Over Prior Rent	Straight-Line Basis % Change Over Prior Rent	Weighted Average Lease Term <sup>(4)</sup>	Tenant provements Incentives	Tenant Improvements & Incentives Per Sq. Ft.
2nd Quarter 2015	10	63%	93,457	\$67.49	\$44.09	\$ 2,186,796	53.1 %	59.5 %	2.8	\$ 626,858	\$6.71
1st Quarter 2015	10	83%	48,093	\$24.35	\$23.51	\$ 40,490	3.6 %	7.1 %	1.8	\$ _	\$0.00
4th Quarter 2014	4	67%	76,809	\$32.12	\$27.49	\$ 355,487	16.8 %	12.3 %	3.9	\$ _	\$0.00
3rd Quarter 2014	6	75%	20,621	\$36.05	\$33.93	\$ 43,765	6.3 %	14.3 %	3.2	\$ 109,365	\$5.30
Total 12 months	30	71%	238,980	\$44.73	\$33.74	\$ 2,626,538	32.6 %	35.7 %	3.0	\$ 736,223	\$3.08

Total Lease Summary - Comparable and Non-Comparable

Quarter	Number of Leases Signed	Net Rentable Square Feet Signed	Contractual Rent Per Sq. Ft. <sup>(2)</sup>	Weighted Average Lease Term <sup>(4)</sup>	Tenant provements Incentives	Tenant Improvements & Incentives Per Sq. Ft.
2nd Quarter 2015	22	153,839	\$55.93	4.0	\$ 2,321,713	\$15.09
1st Quarter 2015	20	90,134	\$32.78	2.9	\$ 853,731	\$9.47
4th Quarter 2014	11	214,118	\$30.39	9.9	\$ 9,451,166	\$44.14
3rd Quarter 2014	14	71,751	\$31.64	6.9	\$ 2,344,232	\$32.67
Total 12 months	67	529,842	\$38.38	6.6	\$ 14,970,842	\$28.25

Notes:

<sup>55:</sup> Comparable leases represent those leases signed on spaces for which there was a previous lease. Contractual rent represents contractual minimum rent under the new lease for the first twelve months of the term. Prior rent represents the minimum rent paid under the previous lease in the final twelve months of the term. Weighted average is calculated on the basis of square footage. Excludes renewals at fixed contractual rates specified in the lease.

(1) (2) (3) (4) (5)

### Lease Summary - Loma Palisades

Quarter	Number of Leased Units	Percentage leased (1)	Annualized Base Rent (2)	Average Monthly Base Rent per Leased Unit <sup>(3)</sup>
2nd Quarter 2015	530	96.7%	\$11,236,224	\$1,767
1st Quarter 2015	540	98.5%	\$11,178,576	\$1,726
4th Quarter 2014	547	99.8%	\$11,098,908	\$1,691
3rd Quarter 2014	548	100.0%	\$10,826,460	\$1,646

### Lease Summary - Imperial Beach Gardens

Quarter	Number of Leased Units	Percentage leased (1)	Annualized Base Rent (2)	Average Monthly Base Rent per Leased Unit <sup>(3)</sup>
2nd Quarter 2015	152	95.0%	\$2,957,808	\$1,622
1st Quarter 2015	160	100.0%	\$2,851,668	\$1,485
4th Quarter 2014	160	100.0%	\$2,816,928	\$1,467
3rd Quarter 2014	160	100.0%	\$2,812,800	\$1,465

#### Lease Summary - Mariner's Point

Quarter	Number of Leased Units	Percentage leased (1)	Annualized Base Rent (2)	Average Monthly Base Rent per Leased Unit <sup>(3)</sup>
2nd Quarter 2015	85	96.6%	\$1,403,760	\$1,376
1st Quarter 2015	87	98.9%	\$1,285,236	\$1,231
4th Quarter 2014	87	98.9%	\$1,308,828	\$1,253
3rd Quarter 2014	88	100.0%	\$1,276,440	\$1,209

### Lease Summary - Santa Fe Park RV Resort

Quarter	Number of Leased Units	Percentage leased (1)	Annualized Base Rent (2)	Average Monthly Base Rent per Leased Unit <sup>(3)</sup>
2nd Quarter 2015	115	91.0%	\$1,312,308	\$954
1st Quarter 2015	102	81.0%	\$838,920	\$685
4th Quarter 2014	101	80.0%	\$918,696	\$760
3rd Quarter 2014	93	74.0%	\$831,780	\$743

### Total Multifamily Lease Summary

Quarter	Number of Leased Units	Percentage leased (1)	Annualized Base Rent (2)	Average Monthly Base Rent per Leased Unit <sup>(3)</sup>
2nd Quarter 2015	882	95.7%	\$16,910,100	\$1,597
1st Quarter 2015	889	96.4%	\$16,154,400	\$1,515
4th Quarter 2014	895	97.1%	\$16,143,360	\$1,503
3rd Quarter 2014	889	96.4%	\$15,747,480	\$1,476

Notes

(1) Percentage leased for our multifamily properties includes total units rented as of each respective quarter end date.
(2) Annualized base rent is calculated by multiplying base rental payments (defined as cash base rents (before abatements)) as of each respective quarter end date.
(3) Annualized base rent per leased unit is calculated by dividing annualized base rent, by units under lease as of each respective quarter end date.

### Lease Summary - Retail Portion

Quarter	Number of Leased Square Feet	Percentage leased (1)	Annualized Base Rent (2)	Annualized base Rent per Leased Square Foot <sup>(3)</sup>
2nd Quarter 2015	96,707	100.0%	\$10,837,220	\$112
1st Quarter 2015	96,707	100.0%	\$10,799,806	\$112
4th Quarter 2014	96,334	99.6%	\$10,591,167	\$110
3rd Quarter 2014	96,179	99.5%	\$10,453,280	\$109

#### Lease Summary - Hotel Portion

Quarter	Number of Leased Units	Average Occupancy (4)	Average Daily Rate (4)	Annualized Revenue per Available Room <sup>(4)</sup>
2nd Quarter 2015	324	87.8%	\$296	\$260
1st Quarter 2015	328	89.0%	\$305	\$271
4th Quarter 2014	264	71.6%	\$318	\$280
3rd Quarter 2014	318	86.3%	\$346	\$309

Notes

Percentage leased for mixed-use property includes square footage under leases as of June 30, 2015, including leases which may not have commenced as of June 30, 2015. (1)

Annualized base rent is calculated by multiplying base rental payments (defined as cash base rents (before abatements)) for the month ended June 30, 2015 by 12. In the case of triple net or modified gross leases, annualized base rent does not include tenant reimbursements for real estate taxes, insurance, common area or other operating expenses. (2)

(3)

Annualized base rent per leased square foot is calculated by dividing annualized base rent, by square footage under lease as of June 30, 2015. Average occupancy represents the percentage of available units that were sold during the three months ended June 30, 2015, and is calculated by dividing the number of units sold by the product of the total number of units and the total number of days in the period. Average daily rate represents the average rate paid for the units sold and is calculated by dividing the total room revenue (i.e., excluding food and beverage revenues or other hotel operations revenues such as telephone, parking and other guest services) for each respective quarter period and is calculated by multiplying average occupancy by the average daily rate. RevPAR does not include food and beverage revenues such as telephone, parking and other guest services) by the average daily rate. RevPAR does not include food and beverage revenues such as telephone, parking and other Guest as the foot and (4) guest services. Offline rooms in connection with the 2014 room refresh at Embassy Suites Hotel is adjusted for in calculating annualized revenue per available room for the third and fourth quarters of 2014.

Second Quarter 2015 Supplemental Information

## **LEASE EXPIRATIONS**

### As of June 30, 2015

Assumes no exercise of lease options

		Off	ice			R	etail		Mix	xed-Use (R	etail Portio	on Only)	Total		
		% of	% of	Annualized		% of	% of	Annualized		% of Mixed-	% of	Annualized		% of	Annualized
	Expiring	Office	Total	Base Rent	Expiring	Retail	Total	Base Rent	Expiring	Use	Total	Base Rent	Expiring	Total	Base Rent
Year	Sq. Ft.	Sq. Ft.	Sq. Ft.	Per Sq. Ft. <sup>(1)</sup>	Sq. Ft.	Sq. Ft.	Sq. Ft.	Per Sq. Ft. <sup>(1)</sup>	Sq. Ft.	Sq. Ft.	Sq. Ft.	Per Sq. Ft. <sup>(1)</sup>	Sq. Ft.	Sq. Ft.	Per Sq. Ft. <sup>(1)</sup>
Month to Month	15,780	0.6%	0.3%	\$2.82	14,116	0.5%	0.2%	\$26.76	1,925	2.0%	%	_	31,821	0.5%	\$13.27
2015	112,598	4.2	1.9	\$28.61	55,837	1.8	1.0	\$24.17	1,839	1.9	_	\$189.24	170,274	2.9	\$28.89
2016	312,313	11.7	5.4	\$31.81	185,877	6.0	3.2	\$33.18	11,238	11.6	0.2	\$156.37	509,428	8.7	\$35.06
2017	376,984	14.2	6.5	\$36.84	380,299	12.4	6.5	\$25.22	9,967	10.3	0.2	\$139.21	767,250	13.2	\$32.41
2018	288,404	10.8	4.9	\$40.34	1,056,637	34.4	18.1	\$19.93	12,416	12.8	0.2	\$123.53	1,357,457	23.3	\$25.21
2019	303,732	11.4	5.2	\$40.38	365,599	11.9	6.3	\$27.19	18,896	19.5	0.3	\$83.40	688,227	11.8	\$34.55
2020	317,456 (2)	11.9	5.4	\$40.88	247,527	8.0	4.2	\$18.59	19,337	20.0	0.3	\$58.44	584,320	10.0	\$32.02
2021	160,405	6.0	2.8	\$45.47	58,653	1.9	1.0	\$53.73	8,365	8.6	0.1	242.73	227,423	3.9	\$54.86
2022	20,138	0.8	0.3	\$33.77	168,071	5.5	2.9	\$31.85	11,464	11.9	0.2	\$74.01	199,673	3.4	\$34.46
2023	103,970	3.9	1.8	\$29.68	55,613	1.8	1.0	\$24.08	_	_	—	_	159,583	2.7	\$27.73
2024	136,841	5.1	2.3	\$32.16	220,996	7.2	3.8	\$24.08	1,260	1.3	—	\$179.28	359,097	6.2	\$27.70
Thereafter	265,265 (3)	10.0	4.5	\$25.55	199,889	6.5	3.4	\$24.18	_	_	_	_	465,154	8.0	\$24.96
Signed Leases Not Commenced	58,648	2.2	1.0	_	20,731	0.7	0.4	_	_	_	_	_	79,379	1.4	_
Available	187,726	7.1	3.2	_	45,909	1.5	0.8	_			_	_	233,635	4.0	_
Total (4)	2,660,260	100.0%	45.6%	\$32.40	3,075,754	100.0%	52.7%	\$23.76	96,707	100.0%	1.7%	\$112.06	5,832,721	100.0%	\$29.16

### Assumes all lease options are exercised

		Off	ice			R	etail		Mix	xed-Use (R	etail Portio	on Only)	Total		
		% of	% of	Annualized		% of	% of	Annualized		% of Mixed-	% of	Annualized		% of	Annualized
	Expiring	Office	Total	<b>Base Rent</b>	Expiring	Retail	Total	Base Rent	Expiring	Use	Total	<b>Base Rent</b>	Expiring	Total	Base Rent
Year	Sq. Ft.	Sq. Ft.	Sq. Ft.	Per Sq. Ft. <sup>(1)</sup>	Sq. Ft.	Sq. Ft.	Sq. Ft.	Per Sq. Ft. <sup>(1)</sup>	Sq. Ft.	Sq. Ft.	Sq. Ft.	Per Sq. Ft. <sup>(1)</sup>	Sq. Ft.	Sq. Ft.	Per Sq. Ft. <sup>(1)</sup>
Month to Month	15,780	0.6%	0.3%	\$2.82	14,116	0.5%	0.2%	\$26.76	1,925	2.0%	%	_	31,821	0.5%	\$13.27
2015	110,878	4.2	1.9	\$28.56	54,637	1.8	0.9	\$23.49	1,839	1.9	—	\$189.24	167,354	2.9	\$28.67
2016	226,106	8.5	3.9	\$31.56	74,484	2.4	1.3	\$30.95	7,210	7.5	0.1	\$170.75	307,800	5.3	\$34.67
2017	64,538	2.4	1.1	\$38.00	130,734	4.3	2.2	\$28.73	8,927	9.2	0.2	\$132.77	204,199	3.5	\$36.21
2018	69,446	2.6	1.2	\$37.35	87,744	2.9	1.5	\$30.24	12,416	12.8	0.2	\$123.53	169,606	2.9	\$39.98
2019	66,931	2.5	1.1	\$40.32	105,830	3.4	1.8	\$31.39	7,206	7.5	0.1	\$125.01	179,967	3.1	\$38.46
2020	152,724	5.7	2.6	\$35.88	96,320	3.1	1.7	\$25.44	3,015	3.1	0.1	\$172.77	252,059	4.3	\$33.53
2021	98,204	3.7	1.7	\$33.31	66,072	2.1	1.1	\$53.82	12,393	12.8	0.2	\$206.29	176,669	3.0	\$53.11
2022	301,142	11.3	5.2	\$35.40	92,564	3.0	1.6	\$36.24	11,894	12.3	0.2	\$77.84	405,600	7.0	\$36.84
2023	159,861	6.0	2.7	\$44.02	144,194	4.7	2.5	\$32.24	_	_	_	_	304,055	5.2	\$38.43
2024	117,379	4.4	2.0	\$33.10	189,242	6.2	3.2	\$30.27	_	_	_	_	306,621	5.3	\$31.35
Thereafter	1,030,897 (2)(3)	38.8	17.7	\$36.65	1,953,177	63.5	33.5	\$20.30	29,882	30.9	0.5	\$54.72	3,013,956	51.7	\$26.23
Signed Leases Not Commenced	58,648	2.2	1.0	_	20,731	0.7	0.4	_	_	_	_	_	79,379	1.4	_
Available	187,726	7.1	3.2	_	45,909	1.5	0.8	_	_	_	_	_	233,635	4.0	_
Total (4)	2,660,260	100.0%	45.6%	\$32.40	3,075,754	100.0%	52.7%	\$23.76	96,707	100.0%	1.7%	\$112.06	5,832,721	100.0%	\$29.16

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- Notes:
  (1) Annualized base rent per leased square foot is calculated by dividing (i) annualized base rent for leases expiring during the applicable period, by (ii) square footage under such expiring leases. Annualized base rent is calculated by multiplying (i) base rental payments (defined as cash base rents (before abatements)) for the month ended June 30, 2015 for the leases expiring during the applicable period by (ii) 12 months.
  (2) The expirations include 11,917 square feet currently leased by Wells Fargo Bank at Torrey Reserve Campus through September 30, 2015, which ECG Management Consultants Inc. has signed an agreement to lease beginning on January 1, 2016 through January 31, 2020, with an option to extend lease through December 31, 2025.
  (3) The expirations include 35,187 square feet currently leased by multiple tenants at Lloyd District Portfolio through various expiration dates, for which The State of Oregon, by and through its Department of Environmental Quality has signed an agreement to lease beginning November 1, 2016 through October 31, 2031 with options to extend the lease through October 31, 2041.
- (4) Individual items may not add up to total due to rounding.

Second Quarter 2015 Supplemental Information

### **PORTFOLIO LEASED STATISTICS**

	-	At June 30, 2015		At June 30, 2014					
Туре	Size	Leased <sup>(1)</sup>	Leased %	Size	Leased <sup>(1)</sup>	Leased %			
Overall Portfolio <sup>(2)</sup> Statistics					· · · · · · · · · · · · · · · · · · ·				
Retail Properties (square feet)	3,075,754	3,029,845	98.5%	3,067,657	3,032,342	98.8%			
Office Properties (square feet)	2,660,260	2,472,534	92.9%	2,644,792	2,339,508	88.5%			
Multifamily Properties (units)	922	882	95.7%	922	911	98.8%			
Mixed-Use Properties (square feet)	96,707	96,707	100.0%	96,707	96,179	99.5%			
Mixed-Use Properties (units)	369	326	(3) 88.4%	369	298	(3) 80.7%			
Same-Store <sup>(2)</sup> Statistics									
Retail Properties (square feet)	3,075,754	3,029,845	98.5%	3,067,657	3,032,342	98.8%			
Office Properties (square feet)	1,584,622	(4) 1,535,038	96.9%	1,587,564	(4) 1,468,814	92.5%			
Multifamily Properties (units)	922	882	95.7%	922	911	98.8%			
Mixed-Use Properties (square feet)	96,707	96,707	100.0%	96,707	96,179	99.5%			
Mixed-Use Properties (units)	369	326	(3) 88.4%	369	298	(3) 80.7%			

Notes:
(1) Leased square feet includes square feet under lease as of each date, including leases which may not have commenced as of that date. Leased units for our multifamily properties include total units rented as of that date.
(2) See Glossary of Terms.
(3) Represents average occupancy for the six months ended June 30, 2015 and 2014.
(4) The same-store portfolio excludes Torrey Reserve Campus and Lloyd District Portfolio due to significant redevelopment activity.

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# **TOP TENANTS - RETAIL**

#### As of June 30, 2015

Tenant	Property(ies)	Lease Expiration	Total Leased Square Feet	Rentable Square Feet as a Percentage of Total Retail	Rentable Square Feet as a Percentage of Total	Annualized Base Rent	Annualized Base Rent as a Percentage of Total Retail	Annualized Base Rent as a Percentage of Total
1 Kmart	Waikele Center	6/30/2018	119,590	3.9%	2.1%	\$ 4,544,420	6.2%	2.7%
2 Lowe's	Waikele Center	5/31/2018	155,000	5.0	2.7	4,460,079	6.1	2.6
3 Sports Authority	Waikele Center, Carmel Mountain Plaza	7/18/2018 11/30/2018	90,722	2.9	1.6	2,133,950	2.9	1.3
4 Nordstrom Rack	Carmel Mountain Plaza, Alamo Quarry Market	9/30/2022 10/31/2022	69,047	2.2	1.2	1,990,316	2.7	1.2
5 Sprouts Farmers Market	Solana Beach Towne Centre, Carmel Mountain Plaza, Geary Marketplace	6/30/2019 3/31/2025 9/30/2032	71,431	2.3	1.2	1,919,436	2.6	1.1
6 Marshalls	Carmel Mountain Plaza, Solana Beach Towne Centre	1/31/2019 1/31/2025	68,055	2.2	1.2	1,258,083	1.7	0.7
7 Old Navy	South Bay Marketplace, Waikele Center, Alamo Quarry Market	4/30/2016 7/31/2016 9/30/2017	59,780	1.9	1.0	*	*	*
8 Vons	Lomas Santa Fe Plaza	12/31/2017	49,895	1.6	0.9	1,216,700	1.7	0.7
9 Regal Cinemas	Alamo Quarry Market	3/31/2018	72,447	2.4	1.2	1,122,929	1.5	0.7
10 Gap	Del Monte Center, Waikele Center, Alamo Quarry Market	9/20/2020 2/28/2022 4/30/2024	36,614	1.2	0.6	982,039	1.3	0.6

792,581

25.6%

13.7% \$19,627,952

Top 10 Retail Tenants Total

\* Data withheld at tenant's request.

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26.7%

11.6%



# **TOP TENANTS - OFFICE**

### As of June 30, 2015

	Tenant	Property	Lease Expiration	Total Leased Square Feet	Rentable Square Feet as a Percentage of Total Office	Rentable Square Feet as a Percentage of Total	Annualized Base Rent	Annualized Base Rent as a Percentage of Total Office	Annualized Base Rent as a Percentage of Total
1	salesforce.com	The Landmark at One Market	6/30/2019 4/30/2020 5/31/2021	254,118	9.6%	4.4%	\$13,274,276	15.4%	7.8%
2	Autodesk, Inc.	The Landmark at One Market	12/31/2017 12/31/2018	114,664	4.3	2.0	5,733,597	6.7	3.4
3	Veterans Benefits Administration	First & Main	8/31/2020	93,572	3.5	1.6	3,006,453	3.5	1.8
4	Insurance Company of the West	Torrey Reserve Campus	12/31/2016	81,040	3.0	1.4	2,676,783	3.1	1.6
5	Clearesult Operating, LLC (as successor to Portland Energy Conservation)	First & Main	4/30/2025	101,848	3.8	1.7	2,503,140	2.9	1.5
6	Alliant International University	One Beach Street	10/31/2019	64,161	2.4	1.1	2,234,739	2.6	1.3
7	Caradigm USA LLC	City Center Bellevue	8/14/2017	68,956	2.6	1.2	2,231,416	2.6	1.3
8	Treasury Call Center	First & Main	8/31/2020	63,648	2.4	1.1	2,184,302	2.5	1.3
9	HDR Engineering, Inc.	City Center Bellevue	12/31/2017	57,238	2.2	1.0	2,044,876	2.4	1.2
10	California Bank & Trust	Torrey Reserve Campus	2/29/2024	34,731	1.3	0.6	1,654,219	1.9	1.0
	Top 10 Office Tenants	Fotal		933,976	35.1%	16.1%	\$37,543,801	43.6%	22.2%

Second Quarter 2015 Supplemental Information



# APPENDIX

Second Quarter 2015 Supplemental Information

## **GLOSSARY OF TERMS**

Earnings Before Interest, Taxes, Depreciation, and Amortization (EBITDA): EBITDA is a non-GAAP measure that means net income or loss plus depreciation and amortization, net interest expense, income taxes, gain or loss on sale of real estate and impairments of real estate, if any. EBITDA is presented because it approximates a key performance measure in our debt covenants, but it should not be considered an alternative measure of operating results or cash flow from operations as determined in accordance with GAAP. The reconciliation of net income to EBITDA for the three and six months ended June 30, 2015 and 2014 is as follows:

		Three Months Ended June 30,				Six Months Ended June 30,				
		2015 2014		2014	2015		2014			
Net income	\$	12,284	\$	5,351	\$	23,663	\$	12,009		
Depreciation and amortization		15,286		18,209		30,393		34,550		
Interest expense		11,197		13,439		22,992		27,071		
Interest income		(12)		(36)		(26)		(57)		
Income tax expense		35		(283)		119		(171)		
EBITDA	\$	38,790	\$	36,680	\$	77,141	\$	73,402		

Funds From Operations (FFO): FFO is a supplemental measure of real estate companies' operating performances. The National Association of Real Estate Investment Trusts (NAREIT) defines FFO as follows: net income, computed in accordance with GAAP plus depreciation and amortization of real estate assets and excluding extraordinary items, gains and losses on sale of real estate and impairment losses. NAREIT developed FFO as a relative measure of performance and liquidity of an equity REIT in order to recognize that the value of income-producing real estate historically has not depreciated on the basis determined under GAAP. However, FFO does not represent cash flows from operating activities in accordance with GAAP (which, unlike FFO, generally reflects all cash effects of transactions and other events in the determination of net income); should not be considered an alternative to net income as an indication of our performance; and is not necessarily indicative of cash flows as measure of liquidity or ability to pay dividends. We consider FFO a measure of operating performance primarily because it excludes the assumption that the value of real estate assets diminishes predictably over time, and because industry analysts have accepted it as a performance measure. Comparison of our presentation of FFO to similarly titled measures for other REITs may not necessarily be meaningful due to possible differences in the application of the NAREIT definition used by such REITs.

Funds Available for Distribution (FAD): FAD is a supplemental measure of our liquidity. We compute FAD by subtracting from FFO As Adjusted tenant improvements, leasing commissions and maintenance capital expenditures, eliminating the net effect of straight-line rents, amortization of above (below) market rents for acquisition properties, the effects of other lease intangibles, adding noncash amortization of deferred financing costs and debt fair value adjustments, adding noncash compensation expense, and adding (subtracting) unrealized losses (gains) on marketable securities. FAD provides an additional perspective on our ability to fund cash needs and make distributions by adjusting FFO for the impact of certain cash and noncash items, as well as adjusting FFO for recurring capital expenditures and leasing costs. However, other REITs may use different methodologies for calculating FAD and, accordingly, our FAD may not be comparable to other REITs.

Net Operating Income (NOI): We define NOI as operating revenues (rental income, tenant reimbursements, lease termination fees, ground lease rental income and other property income) less property and related expenses (property expenses, ground lease expense, property marketing costs, real estate taxes and insurance). NOI excludes general and administrative expenses, interest expense, depreciation and amortization, acquisition-related expenses, other nonproperty income and losses, gains and losses from property dispositions, extraordinary items, tenant improvements and leasing commissions. Other REITs may use different methodologies for calculating NOI, and accordingly, our NOI may not be comparable to other REITs. Since NOI excludes general and administrative expenses, interest expense, depreciation and amortization, acquisition-related expenses, other nonproperty income and losses, gains and losses from property dispositions, and extraordinary items, it provides a performance measure that, when compared year over year, reflects the revenues and expenses directly associated with owning and operating commercial real estate and the impact to operations from trends in occupancy rates, rental rates, and operating costs, providing a perspective on operations not immediately apparent from net income. However, NOI should not be viewed as an alternative measure of our financial performance since it does not reflect general and administrative expenses, interest expense, depreciation and amortization activities which are significant economic costs and activities that could materially impact our results from operating performance of the properties, or trends in development and construction activities which are significant economic costs and activities that could materially impact our results from operations.

	Three Months Ended June 30,				Six Months Ended June 30,			
Reconciliation of NOI to net income		2015	,	2014	2015		,	2014
Total NOI	\$	43,578	\$	40,570	\$	86,945	\$	81,904
General and administrative		(4,788)		(4,635)		(9,804)		(9,247)
Depreciation and amortization		(15,286)		(18,209)		(30,393)		(34,550)
Interest expense		(11,197)		(13,439)		(22,992)		(27,071)
Other income (expense), net		(23)		1,064		(93)		973
Net income		12,284		5,351		23,663		12,009
Net income attributable to restricted shares		(40)		(94)		(83)		(164)
Net loss attributable to unitholders in the Operating Partnership		(3,536)		(1,544)		(6,845)		(3,530)
Net income attributable to American Assets Trust, Inc. stockholders	\$	8,708	\$	3,713	\$	16,735	\$	8,315

Overall Portfolio: Includes all operating properties owned by us as of June 30, 2015.

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# **GLOSSARY OF TERMS (CONTINUED)**

Same-Store Portfolio, Non-Same Store Portfolio and Redevelopment Same-Store: Information provided on a same-store basis includes the results of properties that we owned and operated for the entirety of both periods being compared except for properties for which significant redevelopment or expansion occurred during either of the periods being compared, properties under development, properties classified as held for development and properties classified as discontinued operations. Information provided on a redevelopment same-store basis includes the results of properties undergoing significant redevelopment for the entirety or portion of both periods being compared. The following table shows the properties included in the same-store, non-same store and redevelopment same-store portfolio for the comparative periods presented.

	Con	parison of Three Months I	Ended	<b>Comparison of Six Months Ended</b>					
	June 30, 2015 to 2014				June 30, 2015 to 2014				
	Same-Store	Non Same-Store	Redevelopment Same-Store	Same-Store	Non Same-Store	Redevelopmen Same-Store			
Retail Properties									
Carmel Country Plaza	Х		Х	Х		Х			
Carmel Mountain Plaza	Х		Х	Х		Х			
South Bay Marketplace	Х		Х	Х		Х			
Rancho Carmel Plaza	Х		Х	Х		Х			
Lomas Santa Fe Plaza	Х		Х	Х		Х			
Solana Beach Towne Centre	Х		Х	Х		Х			
Del Monte Center	Х		Х	Х		Х			
Geary Marketplace	Х		Х	Х		Х			
The Shops at Kalakaua	Х		Х	Х		Х			
Waikele Center	Х		Х	Х		Х			
Alamo Quarry Market	Х		Х	Х		Х			
Office Properties									
Torrey Reserve Campus		Х	Х		Х	Х			
Solana Beach Corporate Centre	Х		Х	Х		Х			
The Landmark at One Market	Х		Х	Х		Х			
One Beach Street	Х		Х	Х		Х			
First & Main	Х		Х	Х		Х			
Lloyd District Portfolio		Х	Х		Х	Х			
City Center Bellevue	Х		Х	Х		Х			
Multifamily Properties									
Loma Palisades	Х		Х	Х		Х			
Imperial Beach Gardens	Х		Х	Х		Х			
Mariner's Point	Х		Х	Х		Х			
Santa Fe Park RV Resort	Х		Х	Х		Х			
Mixed-Use Properties									
Waikiki Beach Walk - Retail	Х		Х	Х		Х			
Waikiki Beach Walk - Embassy Suites™	Х		Х	Х		Х			
Development Properties									
Torrey Point (formerly Sorrento Pointe) - Land		Х			Х				
Torrey Reserve - Land		Х			Х				
Solana Beach Corporate Centre - Land		Х			Х				
Solana Beach - Highway 101 - Land		Х			Х				

Lloyd District Portfolio - Land X X Tenant Improvements and Incentives: Represents not only the total dollars committed for the improvement (fit-out) of a space as it relates to a specific lease but may also include base building costs (i.e. expansion, escalators, new entrances, etc.) which are required to make the space leasable. Incentives include amounts paid to tenants as an inducement to sign a lease that do not represent building improvements.

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