## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934 Date of Report (Date of Earliest Event Reported): July 26, 2022



## American Assets Trust, Inc.

(Exact name of registrant as specified in its charter)

Maryland (State or other jurisdiction of incorporation) 001-35030 (Commission File No.) 27-3338708 (I.R.S. Employer Identification No.)

3420 Carmel Mountain Road, Suite 100 San Diego, California 92121 (Address of principal executive offices and Zip Code)

(858) 350-2600

(Registrant's telephone number, including area code)

Not Applicable

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Name of Registrant American Assets Trust, Inc. <u>Title of each class</u> Common Stock, par value \$0.01 per share <u>Trading Symbol</u> AAT Name of each exchange on which registered New York Stock Exchange

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter). Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

#### Item 2.02 Results of Operations and Financial Condition.

On July 26, 2022, American Assets Trust, Inc. (the "Company") issued a press release regarding its financial results for the quarter ending June 30, 2022. Also on July 26, 2022, the Company made available on the "Investors" page of its website at <u>www.americanassetstrust.com</u> certain supplemental information concerning the Company's financial results and operations for the quarter ending June 30, 2022. Copies of the press release and supplemental information are attached hereto as Exhibits 99.1 and 99.2, respectively.

Exhibits 99.1 and 99.2, are being furnished pursuant to Item 2.02 and shall not be deemed "filed" for any purpose, including for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section. Such information shall not be incorporated by reference into any filing of the Company, whether made before or after the date hereof, regardless of any general incorporation language in such filing.

#### Item 7.01 Regulation FD Disclosure.

As discussed in Item 2.02 above, the Company issued a press release regarding its financial results for the quarter ending June 30, 2022 and made available on its website certain supplement information relating thereto.

The information being furnished pursuant to Item 7.01 and shall not be deemed "filed" for any purpose, including for the purposes of Section 18 of the Exchange Act, or otherwise subject to the liabilities of that section. Such information shall not be incorporated by reference into any filing of the Company, whether made before or after the date hereof, regardless of any general incorporation language in such filing.

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits:

The following exhibits are filed herewith:Exhibit NumberExhibit Description

99.1**	Press release issued by American Assets Trust, Inc. on July 26, 2022.
99.2**	American Assets Trust, Inc. Supplemental Information for the quarter ended June 30, 2022.
104	Cover Page Interactive Data File (the cover page XBRL tags are embedded within the Inline XBRL document)

\*\* Furnished herewith

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#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

American Assets Trust, Inc.

By: /s/ Robert F. Barton

Robert F. Barton

Executive Vice President, CFO

July 26, 2022



### American Assets Trust, Inc. Reports Second Quarter 2022 Financial Results

Net income available to common stockholders of \$10.6 million and \$21.1 million for the three and six months ended June 30, 2022, respectively, or \$0.18 and \$0.35 per diluted share, respectively.

Funds From Operations per diluted share increased 14% and 30% year-over-year for the three and six months ended June 30, 2022, respectively, or \$0.58 and \$1.16 per diluted share, respectively.

Increased 2022 FFO per diluted share guidance to a range of \$2.21 to \$2.27 with a midpoint of \$2.24.

SAN DIEGO, California - 7/26/2022 - American Assets Trust, Inc. (NYSE: AAT) (the "company") today reported financial results for its second quarter ended June 30, 2022.

#### Second Quarter Highlights

- Net income available to common stockholders of \$10.6 million and \$21.1 million for the three and six months ended June 30, 2022, respectively, or \$0.18 and \$0.35 per diluted share, respectively.
- Funds From Operations ("FFO") increased 14% and 30% year-over year to \$0.58 and \$1.16 per diluted share for the three and six months ended June 30, 2022, respectively, compared to the same periods in 2021.
- Same-store cash Net Operating Income ("NOI") increased 3.6% and 10.4% year-over-year for the three and six months ended June 30, 2022, respectively, compared to the same periods in 2021.
- Increased 2022 FFO per diluted share guidance to a range of \$2.21 to \$2.27 with a midpoint of \$2.24, an approximately 3% increase over the
  prior 2022 guidance midpoint of \$2.17.
- Leased approximately 128,000 comparable office square feet at an average straight-line basis and cash-basis contractual rent increase of 21% and 21%, respectively, during the three months ended June 30, 2022.
- Leased approximately 67,000 comparable retail square feet at an average straight-line basis and cash-basis contractual rent increase of 20% and 6%, respectively, during the three months ended June 30, 2022.

#### Financial Results

Net income attributable to common stockholders was \$10.6 million, or \$0.18 per basic and diluted share for the three months ended June 30, 2022 compared to \$8.9 million, or \$0.15 per basic and diluted share for the three months ended June 30, 2021. For the six months ended June 30, 2022, net income attributed to common stockholders was \$21.1 million, or \$0.35 per basic and diluted share compared to \$10.2 million, or 0.17 per basic and diluted share for the six months ended June 30, 2021. The year-over-year increase in net income attributable to common stockholders is primarily due to (i) a \$4.1 million net increase in income at our Waikiki Beach Walk - Embassy Suites due to increased tourism into Hawaii, (ii) a \$4.3 million debt extinguishment charge related to the repayment of the company's Senior Guaranteed Notes, Series A on January 26, 2021, not incurred in 2022 and (iii) a \$2.4 million net increase in retail revenue, due to COVID-related lease modifications that changed some tenants to alternate rent or cash basis of revenue recognition (with some of these tenants later reverting back to contractual basic monthly rent)

During the second quarter of 2022, the company generated FFO for common stock and common units of \$44.5 million, or \$0.58 per diluted share and unit, compared to \$39.0 million, or \$0.51 per diluted share and unit, for the second quarter of 2021. The increase in FFO from the corresponding period in 2021 was primarily due to an increase in revenue at our Waikiki Beach Walk - Embassy Suites<sup>™</sup>, an increase in revenue in our retail segment

and an increase in revenue and average monthly base rent for our multifamily segment. Additionally, there was an increase in FFO in 2022 from (i) our recent acquisitions of Eastgate Office Park and Corporate Campus East III in July 2021 and September 2021, respectively, and Bel-Spring 520 in March 2022 and (ii) related to the above described 2021 debt extinguishment charge.

FFO is a non-GAAP supplemental earnings measure which the company considers meaningful in measuring its operating performance. A reconciliation of FFO to net income is attached to this press release.

#### <u>Leasing</u>

The portfolio leased status as of the end of the indicated quarter was as follows:

	June 30, 2022	March 31, 2022	June 30, 2021
Total Portfolio			
Office	91.0%	91.5%	90.3%
Retail	92.5%	92.2%	91.1%
Multifamily	92.0%	94.8%	87.8%
Mixed-Use:			
Retail	94.9%	94.3%	89.2%
Hotel	75.8%	72.8%	57.4%
Same-Store Portfolio			
Office <sup>(1)</sup>	95.8%	95.6%	92.6%
Retail	92.5%	92.2%	91.1%
Multifamily	92.0%	94.8%	87.8%
Mixed-Use:			
Retail	94.9%	94.3%	89.2%
Hotel	75.8%	72.8%	57.4%

(1) Same-store office leased percentages excludes (i) One Beach Street due to significant redevelopment activity; (ii) Eastgate Office Park which was acquired on July 7, 2021; (iii) Corporate Campus East III which was acquired on September 10, 2021; (iv) Bel-Spring 520 which was acquired on March 8, 2022 and (v) land held for development.

During the second quarter of 2022, the company signed 36 leases for approximately 225,900 square feet of office and retail space, as well as 451 multifamily apartment leases. Renewals accounted for 73% of the comparable office leases, 88% of the comparable retail leases, and 60% of the residential leases.

#### Office and Retail

On a comparable space basis (i.e. leases for which there was a former tenant) during the second quarter of 2022 and trailing four quarters ended June 30, 2022, our retail and office leasing spreads are shown below:

		Number of Leases Signed	Comparable Leased Sq. Ft.	Average Cash Basis % Change Over Prior Rent	Average Cash Contractual Rent Per Sq. Ft.		Straight-Line Basis % Change Over Prior Rent
Office	Q2 2022	11	128,000	21.1%	\$60.65	\$50.07	20.7%
Once	Last 4 Quarters	36	309,000	16.6%	\$63.16	\$54.14	20.3%
Potoil	Q2 2022	16	67,000	5.7%	\$29.01	\$27.43	20.2%
Retail	Last 4 Quarters	71	322,000	(2.7)%	\$34.54	\$35.49	11.0%

#### Multifamily

The average monthly base rent per leased unit for our multifamily properties for the second quarter of 2022 was \$2,297 compared to an average monthly base rent per leased unit of \$2,187 for the second quarter of 2021, which is an increase of approximately 5%.

#### Same-Store Cash Net Operating Income

For the three and six months ended June 30, 2022, same-store cash NOI increased 3.6% and 10.4%, respectively, compared to the three and six months ended June 30, 2021. The same-store cash NOI by segment was as follows (in thousands):

	Three Moni Jun	nded <sup>(1)</sup>	Six Months Ended <sup>(1)</sup> June 30,						
	 2022		2021	Change		2022		2021	Change
Cash Basis:		-		-					
Office	\$ 30,155	\$	30,088	0.2 %	\$	59,643	\$	56,377	5.8 %
Retail	16,827		17,142	(1.8)		33,521		33,431	0.3
Multifamily	7,975		6,651	19.9		15,996		13,759	16.3
Mixed-Use	5,600		4,546	23.2		10,202		4,547	_
Same-store Cash NOI	\$ 60,557	\$	58,427	3.6 %	\$	119,362	\$	108,114	10.4 %

(1) Same-store portfolio excludes (i) One Beach Street, due to significant redevelopment activity; (ii) Eastgate Office Park which was acquired on July 7, 2021; (iii) Corporate Campus East III which was acquired on September 10, 2021; (iv) Bel-Spring 520 which was acquired on March 8, 2022 and (v) land held for development.

Same-store cash NOI is a non-GAAP supplemental earnings measure which the company considers meaningful in measuring its operating performance. A reconciliation of same-store cash NOI to net income is attached to this press release.

#### **Balance Sheet and Liquidity**

At June 30, 2022, the company had gross real estate assets of \$3.6 billion and liquidity of \$460.8 million, comprised of cash and cash equivalents of \$60.8 million and \$400.0 million of availability on its line of credit. At June 30, 2022, the company has only 1 out of 31 assets encumbered by a mortgage.

#### **Dividends**

The company declared dividends on its shares of common stock of \$0.32 per share for the second quarter of 2022. The dividends were paid on June 23, 2022.

In addition, the company has declared a dividend on its common stock of \$0.32 per share for the third quarter of 2022. The dividend will be paid in cash on September 22, 2022 to stockholders of record on September 8, 2022.

#### Guidance

The company increased its 2022 FFO per diluted share guidance to a range of \$2.21 to \$2.27 per share, an increase of approximately 3% at midpoint from the prior 2022 FFO per diluted share guidance range of \$2.13 to \$2.21 per share.

The company's guidance excludes any impact from future acquisitions, dispositions, equity issuances or repurchases, debt financings or repayments. Management will discuss the company's guidance in more detail on tomorrow's earnings call. The foregoing estimates are forward-looking and reflect management's view of current and future market conditions, including certain assumptions with respect to leasing activity, rental rates, occupancy levels, interest rates, credit spreads and the amount and timing of acquisition and development activities. The company's actual results may differ materially from these estimates.



#### **Conference Call**

The company will hold a conference call to discuss the results for the second quarter of 2022 on Wednesday, July 27, 2022 at 8:00 a.m. Pacific Time ("PT"). To participate in the event by telephone, please dial 1-866-374-5140 and use the pass code 15612462#. A telephonic replay of the conference call will be available beginning at 2:00 p.m. PT on Wednesday, July 27, 2022 through Wednesday, August 3, 2022. To access the replay, dial 1-866-374-5140 and use the pass code 15612462#. A live on-demand audio webcast of the conference call will be available on the company's website at www.americanassetstrust.com. A replay of the call will also be available on the company's website.

#### **Supplemental Information**

Supplemental financial information regarding the company's second quarter 2022 results may be found on the "Financial Reporting" tab of the "Investors" page of the company's website at <u>www.americanassetstrust.com</u>. This supplemental information provides additional detail on items such as property occupancy, financial performance by property and debt maturity schedules.

#### <u>Financial Information</u> American Assets Trust, Inc. Consolidated Balance Sheets (In Thousands, Except Share Data)

	June 30, 2022		December 31, 2021		
Assets		(unaudited)			
Real estate, at cost					
Operating real estate	\$	3,454,499	\$	3,389,726	
Construction in progress		176,582		139,098	
Held for development		547		547	
	. <u></u>	3,631,628		3,529,371	
Accumulated depreciation		(894,202)		(847,390	
Real estate, net		2,737,426		2,681,981	
Cash and cash equivalents		60,750		139,524	
Accounts receivable, net		7,218		7,445	
Deferred rent receivables, net		87,579		82,724	
Other assets, net		114,217		106,253	
Total assets	\$	3,007,190	\$	3,017,927	
Liabilities and equity					
Liabilities:					
Secured notes payable, net	\$	110,986	\$	110,965	
Unsecured notes payable, net		1,538,519		1,538,238	
Unsecured line of credit, net		_			
Accounts payable and accrued expenses		66,334		64,531	
Security deposits payable		8,519		7,855	
Other liabilities and deferred credits, net		82,864		86,215	
Total liabilities		1,807,222		1,807,804	
Commitments and contingencies					
Equity:					
American Assets Trust, Inc. stockholders' equity					
Common stock, \$0.01 par value, 490,000,000 shares authorized, 60,528,115 and 60,525,580 shares issued and outstanding at June 30, 2022 and December 31, 2021,		205		005	
respectively		605		605	
Additional paid-in capital		1,456,747		1,453,272	
Accumulated dividends in excess of net income		(235,107)		(217,785	
Accumulated other comprehensive income		9,457		2,872	
Total American Assets Trust, Inc. stockholders' equity		1,231,702		1,238,964	
Noncontrolling interests		(31,734)		(28,841	
Total equity		1,199,968		1,210,123	
Total liabilities and equity	\$	3,007,190	\$	3,017,927	

American Assets Trust, Inc. Unaudited Consolidated Statements of Operations (In Thousands, Except Shares and Per Share Data)

		Three Months	Ended	June 30,		Six Months E	nded 、	lune 30,
		2022		2021		2022		2021
Revenue:								
Rental income	\$	99,016	\$	87,639	\$	196,002	\$	168,769
Other property income		5,139		4,170		9,623		7,026
Total revenue		104,155		91,809		205,625		175,795
Expenses:								
Rental expenses		25,853		20,204		49,998		38,450
Real estate taxes		11,287		10,612		22,716		21,966
General and administrative		7,612		6,924		14,754		13,747
Depreciation and amortization		31,087		27,646		61,499		55,147
Total operating expenses		75,839		65,386		148,967		129,310
Operating income		28,316		26,423		56,658		46,485
Interest expense		(14,547)		(14,862)		(29,213)		(28,867)
Loss on early extinguishment of debt		—						(4,271)
Other (expense) income, net		(181)		(74)		(343)		(127)
Net income		13,588		11,487		27,102		13,220
Net income attributable to restricted shares		(154)		(135)		(309)		(272)
Net income attributable to unitholders in the Operating Partnership		(2,852)		(2,411)		(5,688)		(2,750)
Net income attributable to American Assets Trust, Inc. stockholders	\$	10,582	\$	8,941	\$	21,105	\$	10,198
Net income per share								
Basic income attributable to common stockholders per share	\$	0.18	\$	0.15	\$	0.35	\$	0.17
	÷	60,040,243	<u> </u>	59,985,787	<u> </u>	60,039,467	÷	59,985,065
Weighted average shares of common stock outstanding - basic		00,040,243		59,965,767		00,039,407		59,965,005
Diluted income attributable to common stockholders per share	\$	0.18	\$	0.15	\$	0.35	\$	0.17
Weighted average shares of common stock outstanding - diluted		76,221,780		76,167,324		76,221,004		76,166,602
Dividends declared per common share	\$	0.32	\$	0.28	\$	0.64	\$	0.56

#### **Reconciliation of Net Income to Funds From Operations**

The company's FFO attributable to common stockholders and operating partnership unitholders and reconciliation to net income is as follows (in thousands except shares and per share data, unaudited):

	 Months Ended le 30, 2022	Six Months Ended June 30, 2022		
Funds From Operations (FFO)				
Net income	\$ 13,588	\$	27,102	
Depreciation and amortization of real estate assets	31,087		61,499	
FFO, as defined by NAREIT	\$ 44,675	\$	88,601	
Less: Nonforfeitable dividends on restricted stock awards	(153)		(306)	
FFO attributable to common stock and units	\$ 44,522	\$	88,295	
FFO per diluted share/unit	\$ 0.58	\$	1.16	
Weighted average number of common shares and units, diluted	 76,222,271		76,221,747	

#### **Reconciliation of Same-Store Cash NOI to Net Income**

The company's reconciliation of Same-Store Cash NOI to Net Income is as follows (in thousands, unaudited):

	Three Months Ended <sup>(1)</sup> June 30,			Six Months June 3				
	 2022		2021		2022		2021	
Same-store cash NOI	60,557	\$	58,427	\$	119,362	\$	108,114	
Non-same-store cash NOI	2,951		82		5,424		107	
Tenant improvement reimbursements (2)	2,612		220		2,770		291	
Cash NOI	\$ 66,120	\$	58,729	\$	127,556	\$	108,512	
Non-cash revenue and other operating expenses <sup>(3)</sup>	895		2,264		5,355		6,867	
General and administrative	(7,612)		(6,924)		(14,754)		(13,747)	
Depreciation and amortization	(31,087)		(27,646)		(61,499)		(55,147)	
Interest expense	(14,547)		(14,862)		(29,213)		(28,867)	
Loss on early extinguishment of debt	_		_		_		(4,271)	
Other (expense) income, net	(181)		(74)		(343)		(127)	
Net income	\$ 13,588	\$	11,487	\$	27,102	\$	13,220	
Number of properties included in same-store analysis	27		26		27		26	

Same-store portfolio excludes (i) One Beach Street, due to significant redevelopment activity; (ii) Eastgate Office Park which was acquired on July 7, 2021; (iii) Corporate Campus East III which was acquired on September 10, 2021; (iv) Bel-Spring 520 which was acquired on March 8, 2022 and (v) land held for development.
 Tenant improvement reimbursements are excluded from same-store cash NOI to provide a more accurate measure of operating performance.
 Represents adjustments related to the straight-line rent income recognized during the period offset by cash received during the period and the provision for bad debts recorded for deferred rent receivable balances; net change in lease receivables (solely with respect to Q2 2020 through Q4 2021), the amortization of above (below) market rents, the amortization of lease incentives paid to tenants, the amortization of other lease intangibles, and straight-line rent expense for our lease of the Annex at The Landmark at One Market.

Reported results are preliminary and not final until the filing of the company's Form 10-Q with the Securities and Exchange Commission and, therefore, remain subject to adjustment.

#### **Use of Non-GAAP Information**

#### Funds from Operations

The company calculates FFO in accordance with the standards established by the National Association of Real Estate Investment Trusts ("NAREIT"). FFO represents net income (computed in accordance with GAAP), excluding gains (or losses) from sales of depreciable operating property, impairment losses, real estate related depreciation and amortization (excluding amortization of deferred financing costs) and after adjustments for unconsolidated partnerships and joint ventures.

FFO is a supplemental non-GAAP financial measure. Management uses FFO as a supplemental performance measure because it believes that FFO is beneficial to investors as a starting point in measuring the company's operational performance. Specifically, in excluding real estate related depreciation and amortization and gains and losses from property dispositions, which do not relate to or are not indicative of operating performance, FFO provides a performance measure that, when compared year-over-year, captures trends in occupancy rates, rental rates and operating costs. The company also believes that, as a widely recognized measure of the performance of REITs, FFO will be used by investors as a basis to compare the company's operating performance with that of other REITs. However, because FFO excludes depreciation and amortization and captures neither the changes in the value of the company's properties that result from use or market conditions nor the level of capital expenditures and leasing commissions necessary to maintain the operating performance of the company's properties, all of which have real economic effects and could materially impact the company's results from operations, the utility of FFO as a measure of the company's performance is limited. In addition, other equity REITs may not calculate FFO in accordance with the NAREIT definition as the company does, and, accordingly, the company's FFO may not be comparable to such other REITs' FFO. Accordingly, FFO should be considered only as a supplement to net income as a measure of the company's performance. FFO should not be used as a measure of the company's liquidity, nor is it indicative of funds available to fund the company's cash needs, including the company's ability to pay dividends or service indebtedness. FFO also should not be used as a supplement to or substitute for cash flow from operating activities computed in accordance with GAAP.

#### Cash Net Operating Income

The company uses NOI internally to evaluate and compare the operating performance of the company's properties. The company believes cash NOI provides useful information to investors regarding the company's financial condition and results of operations because it reflects only those income and expense items that are incurred at the property level, and when compared across periods, can be used to determine trends in earnings of the company's properties as this measure is not affected by (1) the non-cash revenue and expense recognition items, (2) the cost of funds of the property owner, (3) the impact of depreciation and amortization expenses as well as gains or losses from the sale of operating real estate assets that are included in net income computed in accordance with GAAP or (4) general and administrative expenses and other gains and losses that are specific to the property owner. The company believes the exclusion of these items from net income is useful because the resulting measure captures the actual revenue generated and actual expenses incurred in operating the company's properties as well as trends in occupancy rates, rental rates and operating costs. Cash NOI is a measure of the operating performance of the company's properties but does not measure the company's performance as a whole. Cash NOI is therefore not a substitute for net income as computed in accordance with GAAP.

Cash NOI is a non-GAAP financial measure of performance. The company defines cash NOI as operating revenues (rental income, tenant reimbursements, lease termination fees, ground lease rental income and other property income) less property and related expenses (property expenses, ground lease expense, property marketing costs, real estate taxes and insurance), adjusted for non-cash revenue and operating expense items such as straight-line rent, net change in lease receivables (solely with respect to Q2 2020 through Q4 2021), amortization of lease intangibles, amortization of lease incentives and other adjustments. Cash NOI also excludes general and administrative expenses, depreciation and amortization, interest expense, other nonproperty income and losses, acquisition-related expense, gains and losses from property dispositions, extraordinary items, tenant improvements, and leasing commissions. Other REITs may use different methodologies for calculating cash NOI, and accordingly, the company's cash NOI may not be comparable to the cash NOIs of other REITs.

#### About American Assets Trust, Inc.

American Assets Trust, Inc. is a full service, vertically integrated and self-administered real estate investment trust ("REIT"), headquartered in San Diego, California. The company has over 50 years of experience in acquiring, improving, developing and managing premier office, retail, and residential properties throughout the United States in some of the nation's most dynamic, high-barrier-to-entry markets primarily in Southern California, Northern California, Washington, Oregon, Texas and Hawaii. The company's office portfolio comprises approximately 4.0 million rentable square feet, and its retail portfolio comprises approximately 3.1 million rentable square feet. In addition, the company owns one mixed-use property (including approximately 94,000 rentable square feet of retail space and a 369-room all-suite hotel) and 2,112 multifamily units. In 2011, the company was formed to succeed to the real estate business of American Assets, Inc., a privately held corporation founded in 1967 and, as such, has significant experience, long-standing relationships and extensive knowledge of its core markets, submarkets and asset classes. For additional information, please visit www.americanassetstrust.com.

#### **Forward Looking Statements**

This press release may contain forward-looking statements within the meaning of the federal securities laws, which are based on current expectations, forecasts and assumptions that involve risks and uncertainties that could cause actual outcomes and results to differ materially. Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. In some cases, you can identify forward-looking statements by the use of forward-looking terminology such as "may," "will," "should," "expects," "intends," "plans," "anticipates," "believes," "estimates," "predicts," or "potential" or the negative of these words and phrases or similar words or phrases which are predictions of or indicate future events or trends and which do not relate solely to historical matters. The following factors, among others, could cause actual results and future events to differ materially from those set forth or contemplated in the forward-looking statements: the impact of epidemics, pandemics, or other outbreaks of illness, disease or virus (such as the outbreak of COVID-19 and its variants) and the actions taken by government authorities and others related thereto, including the ability of our company, our properties and our tenants to operate; adverse economic or real estate developments in our markets; our failure to generate sufficient cash flows to service our outstanding indebtedness; defaults on, early terminations of or non-renewal of leases by tenants, including significant tenants; difficulties in identifying properties to acquire and completing acquisitions; difficulties in completing dispositions; our failure to successfully operate acquired properties and operations; our inability to develop or redevelop our properties due to market conditions; fluctuations in interest rates and increased operating costs; risks related to joint venture arrangements; our failure to obtain necessary outside financing; on-going litigation; general economic conditions; financial market fluctuations; risks that affect the general retail, office, multifamily and mixed-use environment; the competitive environment in which we operate; decreased rental rates or increased vacancy rates; conflicts of interests with our officers or directors; lack or insufficient amounts of insurance: environmental uncertainties and risks related to adverse weather conditions and natural disasters; other factors affecting the real estate industry generally; limitations imposed on our business and our ability to satisfy complex rules in order for us to continue to qualify as a REIT for U.S. federal income tax purposes; and changes in governmental regulations or interpretations thereof, such as real estate and zoning laws and increases in real property tax rates and taxation of REITs. While forward-looking statements reflect the company's good faith beliefs, assumptions and expectations, they are not guarantees of future performance. For a further discussion of these and other factors that could cause the company's future results to differ materially from any forward-looking statements, see the section entitled "Risk Factors" in the company's most recent annual report on Form 10-K, and other risks described in documents subsequently filed by the company from time to time with the Securities and Exchange Commission. The company disclaims any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, of new information, data or methods, future events or other changes.

#### Source: American Assets Trust, Inc.

Investor and Media Contact: American Assets Trust Robert F. Barton Executive Vice President and Chief Financial Officer 858-350-2607

## **SECOND QUARTER 2022** Supplemental Information



Investor and Media Contact American Assets Trust, Inc. Robert F. Barton Executive Vice President and Chief Financial Officer 858-350-2607





#### American Assets Trust, Inc.'s Portfolio is concentrated in high-barrier-to-entry markets with favorable supply/demand characteristics



	Office	Retail	Multifamily	Mixed	-Use
Market	Square Feet	Square Feet	Units	Square Feet	Suites
San Diego	1,563,221	1,322,200	1,455 (1)	_	_
Bellevue	1,026,063	—	—	—	_
Portland	876,242	44,236	657	—	_
Monterey	—	673,155	—	—	_
San Antonio	—	588,148	—		_
San Francisco	522,696	35,159	_	_	_
Oahu		429,718	—	93,925	369
Total	3,988,222	3,092,616	2,112	93,925	369

Note: Circled areas represent all markets in which American Assets Trust, Inc. currently owns and operates its real estate properties. Net rentable square footage may be adjusted from the prior periods to reflect re-measurement of leased space at the properties.

	<b>Square Feet</b>	%	NOI % <sup>(2)</sup>
Office	4.0 million	56%	55%
Retail	3.1 million	44%	25%
Totals	7.1 million		

Data is as of June 30, 2022.

(1) Includes 122 RV spaces.

(2) Percentage of Net Operating Income (NOI) calculated for the three months ended June 30, 2022. Reconciliation of NOI to net income is included in the Glossary of Terms.

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This Supplemental Information contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 (set forth in Section 27A of the Securities Act of 1933, as amended, or the Securities Act, and Section 21E of the Securities Exchange Act of 1934, as amended, or the Exchange Act). Forward-looking statements involve numerous risks and uncertainties and you should not rely on them as predictions of future events. Forward-looking statements depend on assumptions, data or methods which may be incorrect or imprecise and we may not be able to realize them. We do not guarantee that the transactions and events described will happen as described or that they will happen as described or or that they will happen as a dull. Textles and future events to differ materially from those set forth or contemplated in the forward-looking statements: the impact of epidemics, pandemics, or other outbreaks of Iloss, disease or virus (such as the outbreak of COVID-19 and its variants) and the actions taken by government authorities and others related thereto, including the ability of our company, our properties and our tenants to operate; adverse economic or real estate developments in our markets; our failure to successfully operate acquired properties and operating: or inality to develop or redevelop our properties due to market conditions; futuations in interest acquire and completing costs; risks related to joint venture arrangements; our failure to successfully operate acquired properties of interests with our officers of directors; tak or insufficient mounts of insurance; environment in which we operate; decreased rental rates or increased vacancy rates; conflicts of interests with our officers of directors; tak or insufficient amounts of insurance; environmental uncertainties and risks related to adverse weather conditions; future as and increased vacancy rates; conflicts of interests with our officers of directors; ack or insufficient amounts of insurance; environmental uncertainties and

While forward-looking statements reflect our good faith beliefs, they are not guarantees of future performance. We disclaim any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, or new information, data or methods, future events or other changes. For a further discussion of these and other factors that could impact our future results, refer to our most recent Annual Report on Form 10-K and other risks described in documents subsequently filed by us from time to time with the Securities and Exchange Commission.

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## FINANCIAL HIGHLIGHTS

Second Quarter 2022 Supplemental Information

## **CONSOLIDATED BALANCE SHEETS**

AMERICAN ASSETS TRUST

(Amounts in thousands, except shares and per share data)	2	<u>June 30, 2022</u>	December 31, 2021
ASSETS		(unaudited)	
Real estate, at cost			
Operating real estate	\$	3,454,499	\$ 3,389,726
Construction in progress		176,582	139,098
Held for development		547	547
		3,631,628	3,529,371
Accumulated depreciation		(894,202)	(847,390)
Net real estate		2,737,426	2,681,981
Cash and cash equivalents		60,750	139,524
Accounts receivable, net		7,218	7,445
Deferred rent receivable, net		87,579	82,724
Other assets, net		114,217	106,253
TOTAL ASSETS	\$	3,007,190	\$ 3,017,927
LIABILITIES AND EQUITY			
LIABILITIES:			
Secured notes payable, net	\$	110,986	\$ 110,965
Unsecured notes payable, net		1,538,519	1,538,238
Accounts payable and accrued expenses		66,334	64,531
Security deposits payable		8,519	7,855
Other liabilities and deferred credits, net		82,864	86,215
Total liabilities		1,807,222	1,807,804
Commitments and contingencies			
EQUITY:			
American Assets Trust, Inc. stockholders' equity			
Common stock, \$0.01 par value, 490,000,000 shares authorized, 60,528,115 and 60,525,580 shares issued and outstanding at June 30, 2022 and December 31, 2021, respectively		605	605
Additional paid in capital		1,456,747	1,453,272
Accumulated dividends in excess of net income		(235,107)	(217,785)
Accumulated other comprehensive income		9,457	2,872
Total American Assets Trust, Inc. stockholders' equity	-	1,231,702	1,238,964
Noncontrolling interests		(31,734)	(28,841)
Total equity		1,199,968	1,210,123
TOTAL LIABILITIES AND EQUITY	\$	3,007,190	\$ 3,017,927

Second Quarter 2022 Supplemental Information

## **CONSOLIDATED STATEMENTS OF OPERATIONS**

TRUST	American Assets Trust	
-------	-----------------------------	--

(Unaudited, amounts in thousands, except shares and per share data)		Three Mo Jun				Six Mont Jun		
		2022		2021		2022		2021
REVENUE:								
Rental income	\$	99,016	\$	87,639	\$	196,002	\$	168,769
Other property income		5,139		4,170		9,623		7,026
Total revenue		104,155		91,809		205,625		175,795
EXPENSES:								
Rental expenses		25,853		20,204		49,998		38,450
Real estate taxes		11,287		10,612		22,716		21,966
General and administrative		7,612		6,924		14,754		13,747
Depreciation and amortization		31,087		27,646		61,499		55,147
Total operating expenses	_	75,839		65,386		148,967		129,310
OPERATING INCOME		28,316		26,423		56,658		46,485
Interest expense		(14,547)		(14,862)		(29,213)		(28,867)
Loss on early extinguishment of debt		_		_		_		(4,271)
Other (expense) income, net		(181)		(74)		(343)		(127)
NET INCOME		13,588		11,487		27,102		13,220
Net income attributable to restricted shares		(154)		(135)		(309)		(272)
Net income attributable to unitholders in the Operating Partnership		(2,852)		(2,411)		(5,688)		(2,750)
NET INCOME ATTRIBUTABLE TO AMERICAN ASSETS TRUST, INC. STOCKHOLDERS	\$	10,582	\$	8,941	\$	21,105	\$	10,198
EARNINGS PER COMMON SHARE								
Basic income from operations attributable to common stockholders per share	\$	0.18	\$	0.15	\$	0.35	\$	0.17
Weighted average shares of common stock outstanding - basic	-	60,040,243	*	59,985,787	*	60,039,467	+	59,985,065
Diluted income from continuing operations attributable to common stockholders per share	\$	0.18	\$	0.15	\$	0.35	\$	0.17
Weighted average shares of common stock outstanding - diluted		76,221,780		76,167,324		76,221,004		76,166,602

Second Quarter 2022 Supplemental Information

# FUNDS FROM OPERATIONS, FFO AS ADJUSTED & FUNDS AVAILABLE FOR DISTRIBUTION



(Unaudited, amounts in thousands, except shares and per share data)	<i>t per share data)</i> Three Months Ended June 30,								
	2022 2021					2022		2021	
Funds from Operations (FFO) <sup>(1)</sup>									
Net income	\$	13,588	\$	11,487	\$	27,102	\$	13,220	
Depreciation and amortization of real estate assets		31,087		27,646		61,499		55,147	
FFO, as defined by NAREIT		44,675		39,133		88,601		68,367	
Less: Nonforfeitable dividends on restricted stock awards		(153)		(134)		(306)		(269)	
FFO attributable to common stock and common units	\$	44,522	\$	38,999	\$	88,295	\$	68,098	
FFO per diluted share/unit	\$	0.58	\$	0.51	\$	1.16	\$	0.89	
Weighted average number of common shares and common units, diluted (2)		76,222,271		76,167,246		76,221,747		76,166,158	
Funds Available for Distribution (FAD) <sup>(1)</sup>	\$	34,263	\$	26,453	\$	63,385	\$	44,482	
Dividends									
Dividends declared and paid	\$	24,547	\$	21,464	\$	49,092	\$	42,927	
Dividends declared and paid per share/unit	\$	0.32	\$	0.28	\$	0.64	\$	0.56	

Second Quarter 2022 Supplemental Information

## FUNDS FROM OPERATIONS, FFO AS ADJUSTED & FUNDS AVAILABLE FOR DISTRIBUTION (CONTINUED)



(Unaudited, amounts in thousands, except shares and per share data)	Three Moi Jun	nths l e 30,	Ended	Six Months Ended June 30,					
	 2022		2021		2022		2021		
Funds Available for Distribution (FAD) <sup>(1)</sup>	 								
FFO <sup>(6)</sup>	\$ 44,675	\$	39,133	\$	88,601	\$	68,367		
Adjustments:									
Tenant improvements, leasing commissions and maintenance capital expenditures	(12,004)		(12,347)		(24,324)		(20,875)		
Net effect of straight-line rents <sup>(3)</sup>	(108)		(1,905)		(3,789)		(7,126)		
Amortization of net above (below) market rents (4)	(837)		(749)		(1,666)		(1,528)		
Net effect of other lease assets <sup>(5)</sup>	50		392		100		1,789		
Amortization of debt issuance costs and debt fair value adjustment	639		579		1,279		1,156		
Non-cash compensation expense	2,001		1,484		3,490		2,968		
Nonforfeitable dividends on restricted stock awards	(153)		(134)		(306)		(269)		
FAD	\$ 34,263	\$	26,453	\$	63,385	\$	44,482		
				_					
Summary of Capital Expenditures									
Tenant improvements and leasing commissions	\$ 7,781	\$	7,383	\$	14,962	\$	12,101		
Maintenance capital expenditures	4,223		4,964		9,362		8,774		
	\$ 12,004	\$	12,347	\$	24,324	\$	20,875		

Notes

- (1) See Glossary of Terms.
- (2) For the three and six months ended June 30, 2022 and 2021, the weighted average common shares and common units used to compute FFO per diluted share/unit include operating partnership common units and unvested restricted stock awards that are subject to time vesting. The shares/units used to compute FFO per diluted share/unit include additional shares/units which were excluded from the computation of diluted EPS, as they were anti-dilutive for the periods presented.

(4) Represents the straight-line rent income recognized during the period offset by cash received during the period and the provision for bad debts recorded for deferred rent receivable balances.
 (4) Represents the adjustment related to the acquisition of buildings with above (below) market rents.

Represents adjustments related to amortization of lease incentives paid to tenants, amortization of lease intangibles, net change in lease receivables (solely with respect to Q2 2020 through Q4 2021), and straight-line (5)

rent expense for our leases at the Annex at The Landmark at One Market. FFO is a non-GAAP supplemental earnings measure which we consider meaningful in measuring our operating performance. Reconciliations of FFO to net income are included in the Glossary of Terms.

(6)

Second Quarter 2022 Supplemental Information

## **CORPORATE GUIDANCE**

(Amounts in thousands, except share and per share data)

	1	Prior 2022 Guid	lance	Range (1) (2)	]	Revised 2022 G	uidanc	e Range <sup>(2)</sup>
Funds from Operations (FFO):								
Net income	\$	49,757	\$	55,860	\$	52,989	\$	57,566
Depreciation and amortization of real estate assets		113,374		113,374		116,233		116,233
FFO, as defined by NAREIT		163,131	_	169,234		169,222		173,799
Less: Nonforfeitable dividends on restricted stock awards		(642)		(642)		(642)		(642)
FFO attributable to common stock and units	\$	162,489	\$	168,592	\$	168,580	\$	173,157
Weighted average number of common shares and units, diluted		76,285,403		76,285,403		76,280,373		76,280,373
FFO per diluted share, updated	\$	2.13	\$	2.21	\$	2.21	\$	2.27

Notes:
(1) The Prior 2022 Guidance Range as reported in the company's First Quarter 2022 Supplemental Information
(2) The company's guidance excludes any impact from future acquisitions, dispositions, equity issuances or repurchases, future debt financings or repayments.

FFO is a non-GAAP supplemental earnings measure which we consider meaningful in measuring our operating performance. Reconciliations of FFO to net income are included in the Glossary of Terms.

These estimates are forward-looking and reflect management's view of current and future market conditions, including certain assumptions with respect to leasing activity, rental rates, occupancy levels, interest rates and the amount and timing of acquisition and development activities. Our actual results may differ materially from these estimates.

Second Quarter 2022 Supplemental Information

## SAME-STORE NET OPERATING INCOME (NOI)

(Unaudited, amounts in thousands)	Three Months Ended June 30, 2022											
		Office		Retail		Multifamily		Mixed-Use		Total		
Real estate rental revenue												
Same-store	\$	45,839	\$	24,338	\$	14,214	\$	15,010	\$	99,401		
Non-same store <sup>(1)</sup>		4,754				—		—		4,754		
Total		50,593		24,338		14,214	_	15,010		104,155		
Real estate expenses												
Same-store		12,466		7,430		6,221		9,426		35,543		
Non-same store <sup>(1)</sup>		1,597						—		1,597		
Total		14,063	_	7,430		6,221	_	9,426		37,140		
Net Operating Income (NOI)												
Same-store		33,373		16,908		7,993		5,584		63,858		
Non-same store <sup>(1)</sup>		3,157						—		3,157		
Total	\$	36,530	\$	16,908	\$	7,993	\$	5,584	\$	67,015		
Same-store NOI	\$	33,373	\$	16,908	\$	7,993	\$	5,584	\$	63,858		
Net effect of straight-line rents <sup>(2)</sup>		(314)		183		(18)		16		(133)		
Amortization of net above (below) market rents <sup>(3)</sup>		(343)		(263)				—		(606)		
Net effect of other lease assets <sup>(4)</sup>		40		10		—		—		50		
Tenant improvement reimbursements (5)		(2,601)		(11)				_		(2,612)		
Same-store cash NOI (5)	\$	30,155	\$	16,827	\$	7,975	\$	5,600	\$	60,557		

Notes

 Notes:
 Same-store and non-same store classifications are determined based on properties held on June 30, 2022 and 2021. See Glossary of Terms.
 Represents the straight-line rent income recognized during the period offset by cash received during the period and the provision for bad debts recorded for deferred rent receivable balances.
 Represents the adjustment related to the acquisition of buildings with above (below) market rents.
 Represents adjustments related to amortization of lease incentives paid to tenants, amortization of lease intentives paid to tenants, and straight-line rent expense for our leases at the Annex at The Landmark at One Market.

(5) Tenant improvement reimbursements are excluded from same-store cash NOI to provide a more accurate measure of operating performance.

NOI and same-store cash NOI are non-GAAP supplemental earnings measures which we consider meaningful in measuring our operating performance. Reconciliations of NOI and same-store cash NOI to net income are included in the Glossary of Terms.

Second Quarter 2022 Supplemental Information

## SAME-STORE NET OPERATING INCOME (NOI) (CONTINUED)

(Unaudited, amounts in thousands)	Six Months Ended June 30, 2022										
		Office		Retail		Multifamily		Mixed-Use		Total	
Real estate rental revenue											
Same-store	\$	91,058	\$	49,179	\$	28,103	\$	28,181	\$	196,521	
Non-same store <sup>(1)</sup>		9,104								9,104	
Total		100,162		49,179		28,103		28,181		205,625	
Real estate expenses											
Same-store		24,430		15,158		12,300		17,863		69,751	
Non-same store <sup>(1)</sup>		2,963		—				—		2,963	
Total		27,393		15,158		12,300		17,863		72,714	
Net Operating Income (NOI)											
Same-store		66,628		34,021		15,803		10,318		126,770	
Non-same store <sup>(1)</sup>		6,141		—		_		_		6,141	
Total	\$	72,769	\$	34,021	\$	15,803	\$	10,318	\$	132,911	
Same-store NOI	\$	66,628	\$	34,021	\$	15,803	\$	10,318	\$	126,770	
Net effect of straight-line rents (2)		(3,572)		19		193		(106)		(3,466)	
Amortization of net above (below) market rents (3)		(735)		(526)				(10)		(1,271)	
Net effect of other lease assets <sup>(4)</sup>		80		19				_		99	
Tenant improvement reimbursements <sup>(5)</sup>		(2,758)		(12)				—		(2,770)	
Same-store cash NOI <sup>(5)</sup>	\$	59,643	\$	33,521	\$	15,996	\$	10,202	\$	119,362	

Notes: (1) Same-store and non-same store classifications are determined based on properties held on June 30, 2022 and 2021. See Glossary of Terms.

(2) Represents the straight-line rent income recognized during the period offset by cash received during the period and the provision for bad debts recorded for deferred rent receivable balances

(3) Represents the adjustment related to the acquisition of buildings with above (below) market rents.

(4) Represents adjustments related to amortization of lease incentives paid to tenants, amortization of lease intangibles, net change in lease receivables (solely with respect to Q2 2020 through Q4 2021), and straight-line rent expense for our leases at the Annex at The Landmark at One Market.
(5) Tenant improvement reimbursements are excluded from Same-store Cash NOI to provide a more accurate measure of operating performance.

NOI and same-store cash NOI are non-GAAP supplemental earnings measures which we consider meaningful in measuring our operating performance. Reconciliations of NOI and same-store cash NOI to net income are included in the Glossary of Terms.

Second Quarter 2022 Supplemental Information

## SAME-STORE CASH NOI COMPARISON EXCLUDING REDEVELOPMENT



(Unaudited, amounts in thousands)	_	Three Mo Jun	nths e 30,			Six Months Ended June 30,								
		2022 2021			Change		2022		2021	Change				
Cash Basis:														
Office	\$	30,155	\$	30,088	0.2 %	\$	59,643	\$	56,377	5.8 %				
Retail		16,827		17,142	(1.8)		33,521		33,431	0.3				
Multifamily		7,975		6,651	19.9		15,996		13,759	16.3				
Mixed-Use		5,600		4,546	23.2		10,202		4,547	_				
Same-store Cash NOI (1)(2)	\$	60,557	\$	58,427	3.6 %	\$	119,362	\$	108,114	10.4 %				

Notes: (1) Excluding lease termination fees, for the three and six months ended June 30, 2022 and 2021, the change in same-store cash NOI would be 4.5% and 10.9% respectively. (2) See Glossary of Terms.

Same-store cash NOI is a non-GAAP supplemental earnings measure which we consider meaningful in measuring our operating performance. A reconciliation of same-store cash NOI to net income is included in the Glossary of Terms.

Second Quarter 2022 Supplemental Information

## SAME-STORE CASH NOI COMPARISON WITH REDEVELOPMENT



(Unaudited, amounts in thousands)	Three Mor Jun	nths e 30,				Six Mon Jun			
	 2022		2021	Change	2022			2021	Change
Cash Basis:									
Office	\$ 29,962	\$	30,181	(0.7)%	\$	59,261	\$	56,479	4.9 %
Retail	16,826		17,142	(1.8)		33,520		33,431	0.3
Multifamily	7,975		6,651	19.9		15,996		13,759	16.3
Mixed-Use	5,600		4,546	23.2		10,202		4,547	124.4
Same-store Cash NOI with Redevelopment (1	\$ 60,363	\$	58,520	3.1 %	\$	118,979	\$	108,216	9.9 %

Notes: (1) Excluding lease termination fees, for the three and six months ended June 30, 2022 and 2021, the change in same-store cash NOI with redevelopment would be 4.2% and 10.6% respectively. (2) See Glossary of Terms.

Same-store cash NOI with redevelopment is a non-GAAP supplemental earnings measure which we consider meaningful in measuring our operating performance. A reconciliation of same-store cash NOI with redevelopment to net income is included in the Glossary of Terms.

Second Quarter 2022 Supplemental Information

## **CASH NOI BY REGION**

(Unaudited, amounts in thousands)	Three Months Ended June 30, 2022											
		Office		Retail		Multifamily		Mixed-Use		Total		
Cash Basis:												
Southern California	\$	13,324	\$	8,181	\$	6,615	\$	—	\$	28,120		
Northern California		5,678		2,279				—		7,957		
Hawaii		_		2,954				5,600		8,554		
Oregon		8,462		217		1,360		_		10,039		
Texas		_		3,207				_		3,207		
Washington		8,243						—		8,243		
Total Cash NOI	\$	35,707	\$	16,838	\$	7,975	\$	5,600	\$	66,120		

Cash NOI is a non-GAAP supplemental earnings measure which we consider meaningful in measuring our operating performance. A reconciliation of cash NOI to net income is included in the Glossary of Terms.

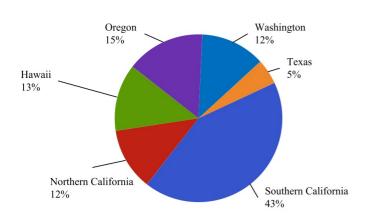
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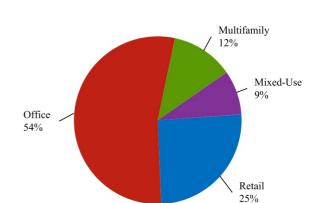
### **CASH NOI BREAKDOWN**

#### Three Months Ended June 30, 2022



#### Portfolio Diversification by Geographic Region





Portfolio Diversification by Segment

Cash NOI is a non-GAAP supplemental earnings measure which we consider meaningful in measuring our operating performance. A reconciliation of cash NOI to net income is included in the Glossary of Terms.

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AMERICAN ASSETS TRUST

## **PROPERTY REVENUE AND OPERATING EXPENSES**

Americ	CAN
ASSETS	
Trust	

(Unaudited, amounts in thousands)	Three Months Ended June 30, 2022											
Property	Base Rent <sup>(1)</sup>			Additional Property Billed Expense Rent <sup>(1)</sup> Income <sup>(2)</sup> Reimbursements <sup>(3)</sup>				Property Operating Expenses <sup>(4)</sup>	A	Rental Adjustments <sup>(5)</sup>		Cash NOI <sup>(6)</sup>
Office Portfolio												
La Jolla Commons	\$	7,816	\$	214	\$	2,489	\$	(2,953)	\$	(250)	\$	7,316
Torrey Reserve Campus <sup>(7)</sup>		5,163		49		278		(1,574)		(21)		3,895
Torrey Point		1,336		82		1		(383)		(259)		777
Solana Crossing		2,008		15		58		(584)		(140)		1,357
The Landmark at One Market		9,889		71		306		(2,995)		(1,501)		5,770
One Beach Street		—				—		(92)				(92)
First & Main		2,736		204		637		(989)		2,498		5,086
Lloyd Portfolio (7)		4,233		404		182		(1,306)		(36)		3,477
City Center Bellevue		6,014		457		157		(1,651)		99		5,076
Eastgate Office Park <sup>(8)</sup>		1,549		50		685		(733)				1,551
Corporate Campus East III (9)		961		62		370		(393)		231		1,231
Bel-Spring 520 <sup>(10)</sup>		482		10		187		(229)		(65)		385
Subtotal Office Portfolio	\$	42,187	\$	1,618	\$	5,350	\$	(13,882)	\$	556	\$	35,829
Retail Portfolio												
Carmel Country Plaza	\$	894	\$	33	\$	198	\$	(208)	\$	1	\$	918
Carmel Mountain Plaza		3,171		40		783		(877)		(93)		3,024
South Bay Marketplace		606		15		200		(195)		(31)		595
Gateway Marketplace		669				212		(226)		10		665
Lomas Santa Fe Plaza		1,517		12		296		(438)		13		1,400
Solana Beach Towne Centre		1,606		36		501		(591)		27		1,579
Del Monte Center		2,181		306		729		(1,274)		46		1,988
Geary Marketplace		290				131		(130)				291
The Shops at Kalakaua		258		14		47		(88)				231
Waikele Center		3,063		369		956		(1,681)		16		2,723
Alamo Quarry Market		3,397		198		1,184		(1,625)		53		3,207
Hassalo on Eighth - Retail		242		30		41		(96)				217
Subtotal Retail Portfolio	\$	17,894	\$	1,053	\$	5,278	\$	(7,429)	\$	42	\$	16,838

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## **PROPERTY REVENUE AND OPERATING EXPENSES (CONTINUED)**

(Unaudited, amounts in thousands)					Three Months End	led	June 30, 2022			
Property	Ba	se Rent <sup>(1)</sup>	Additional Property Income <sup>(2)</sup>	R	Billed Expense Reimbursements <sup>(3)</sup>		Property Operating Expenses <sup>(4)</sup>	A	Rental Adjustments <sup>(5)</sup>	Cash NOI <sup>(6)</sup>
Multifamily Portfolio										
Loma Palisades	\$	3,904	\$ 243	\$	—	\$	(1,437)	\$	(6)	\$ 2,704
Imperial Beach Gardens		1,070	62		—		(482)		—	650
Mariner's Point		516	28		—		(227)		—	317
Santa Fe Park RV Resort		526	37		—		(250)		—	313
Pacific Ridge Apartments		4,491	267		_		(2,120)		(7)	2,631
Hassalo on Eighth - Multifamily		2,863	410		—		(1,706)		(207)	1,360
Subtotal Multifamily Portfolio	\$	13,370	\$ 1,047	\$	_	\$	(6,222)	\$	(220)	\$ 7,975
Mixed-Use Portfolio										
Waikiki Beach Walk - Retail	\$	2,624	\$ 1,236	\$	771	\$	(1,515)	\$	(563)	\$ 2,553
Waikiki Beach Walk - Embassy Suites <sup>™</sup>		9,413	1,545		—		(7,911)		—	3,047
Subtotal Mixed-Use Portfolio	\$	12,037	\$ 2,781	\$	771	\$	(9,426)	\$	(563)	\$ 5,600
Subtotal Development Properties	\$	_	\$ 28	\$	—	\$	(150)	\$	—	\$ (122)
Total	\$	85,488	\$ 6,527	\$	11,399	\$	(37,109)	\$	(185)	\$ 66,120

Cash NOI is a non-GAAP supplemental earnings measure which the company considers meaningful in measuring its operating performance. A reconciliation of total cash NOI to net income is included in the Glossary of Terms.

Notes:
(1) Base rent for our office and retail portfolio and the retail portion of our mixed-use portfolio represents base rent for the three months ended June 30, 2022 (before deferrals, abatements, and tenant improvement reimbursements) and excludes the impact of straight-line rent and above (below) market rent adjustments. Total abatements for our office portfolio were approximately \$2.5 million for the three months ended June 30, 2022. Total abatements for our retail portfolio were minimal for the three months ended June 30, 2022. Total abatements for our mixed-use portfolio were approximately \$0.6 million for the three months ended June 30, 2022. In the case of triple net or modified gross leases, annualized base rent does not include tenant reimbursements for real estate taxes, insurance, common area or other operating expenses. Multifamily portfolio base rent represents base rent (including parking, before abatements) less vacancy allowance and employee rent credits and includes additional rents (additional rents include insufficient notice penalties, month-tomonth charges and pet rent). There were \$0.2 million of abatements for our multifamily portfolio for the three months ended June 30, 2022. For Waikiki Beach Walk - Embassy Suites<sup>TM</sup>, base rent is equal to the actual room revenue for the three months ended June 30, 2022. Total tenant improvement reimbursements for our office portfolio, retail portfolio and the retail portion of our mixed-use portfolio were approximately \$3.0 million in the aggregate for the three months ended June 30, 2022.

Represents additional property-related income for the three months ended June 30, 2022, which includes: (i) percentage rent, (ii) other rent (such as storage rent, license fees and association fees) and (iii) other property (2)income (such as late fees, default fees, lease termination fees, parking revenue, the reimbursement of general excise taxes, laundry income and food and beverage sales)

(3) Represents billed tenant expense reimbursements for the three months ended June 30, 2022.

Represents property operating expenses for the three months ended June 30, 2022. Property operating expenses includes all rental expenses, except non cash rent expense. (4)

Represents various rental adjustments related to base rent (deferrals, abatements, tenant improvement reimbursements, and net change in lease receivables (solely with respect to Q2 2020 through Q4 2021)). (5) (6) See Glossary of Terms.

Base rent shown includes amounts related to American Assets Trust, L.P.'s corporate leases at Torrey Point and Lloyd Portfolio. This intercompany rent is eliminated in the consolidated statement of operations. The (7)base rent and abatements were both \$0.4 million for the three months ended June 30, 2022.

(8) Eastgate Office Park was acquired by us on July 7, 2021.

Corporate Campus East III was acquired by us on September 10, 2021 (9)

(10) Bel-Spring 520 was acquired by us on March 8, 2022

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## SEGMENT CAPITAL EXPENDITURES

(Unaudited, amounts in thousands)				1	Three Months E	nde	d June 30, 2022			
	Impro and I	nant vements Leasing	Maintenance Capital	Iı Co	Total Tenant mprovements, Leasing mmissions and Maintenance Capital	R	edevelopment	New		Total Capital
Segment	Comr	nissions	Expenditures		Expenditures		nd Expansions	Development	_	Expenditures
Office Portfolio	\$	5,707	\$ 1,204	\$	6,911	\$	8,455	\$ 14,685	\$	30,051
Retail Portfolio		2,074	1,615		3,689		8	—		3,697
Multifamily Portfolio		_	1,283		1,283		32	_		1,315
Mixed-Use Portfolio		_	121		121		_	_		121
Total	\$	7,781	\$ 4,223	\$	12,004	\$	8,495	\$ 14,685	\$	35,184

			Six Months En	ded June 30, 2022		
			Total Tenant			
			Improvements, Leasing			
	Tenant	Maintanaa	Commissions and Maintenance			
	Improvements and Leasing	Maintenance Capital	Capital	Redevelopment	New	<b>Total Capital</b>
Segment	Commissions	Expenditures	Expenditures	and Expansions	Development	Expenditures
Office Portfolio	\$ 10,595	\$ 3,213	\$ 13,808	\$ 15,350	\$ 27,559	\$ 56,717
Retail Portfolio	4,119	3,127	7,246	11	—	7,257
Multifamily Portfolio		2,818	2,818	68	—	2,886
Mixed-Use Portfolio	248	204	452	—	—	452
Total	\$ 14,962	\$ 9,362	\$ 24,324	\$ 15,429	\$ 27,559	\$ 67,312

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### SUMMARY OF OUTSTANDING DEBT

(Unaudited, amounts in thousands)	(	Amount		Annual Debt	
Debt		Outstanding at June 30, 2022	Interest Rate	Service <sup>(1)</sup>	Maturity Date
City Center Bellevue		111,000	3.98 %	112,878	November 1, 2022
	0	· · · · ·		/	November 1, 2022
Secured Notes Payable / Weighted Average <sup>(3)</sup>	\$	111,000	3.98 %	\$ 112,878	
Term Loan A <sup>(3)</sup>	\$	100,000	2.70 %	\$ 2,700	January 5, 2027
Term Loan B <sup>(4)</sup>		100,000	2.65 %	101,981	March 1, 2023
Term Loan C <sup>(5)</sup>		50,000	2.64 %	50,988	March 1, 2023
Series F Notes (6)		100,000	3.85 %	3,780	July 19, 2024
Series B Notes		100,000	4.45 %	4,450	February 2, 2025
Series C Notes		100,000	4.50 %	4,500	April 1, 2025
Series D Notes (7)		250,000	3.87 %	10,725	March 1, 2027
Series E Notes (8)		100,000	4.18 %	4,240	May 23, 2029
Series G Notes <sup>(9)</sup>		150,000	3.88 %	5,865	July 30, 2030
3.375% Senior Unsecured Notes (10)	_	500,000	3.38 %	16,875	February 1, 2031
Unsecured Notes Payable / Weighted Average <sup>(11)</sup>	\$	1,550,000	3.61 %	\$ 206,104	
			-		
Unsecured Line of Credit (12)	\$		— %		

Notes:

(1) Includes interest and principal payments due over the next twelve months

(2)

The Secured Notes Payable total does not include debt issuance costs, net of \$0.01 million. On January 5, 2022, the maturity date for Term Loan A was extended to January 5, 2027 with no further extension options. On January 14, 2022, we entered into two interest rate swap agreements that are intended to fix the (3) interest rate associated with Term Loan A at approximately 2.70% through January 5, 2027, subject to adjustments based on our consolidated leverage ratio.

(4) Term Loan B matures on March 1, 2023. Term Loan B accrues interest at a variable rate, which we fixed as part of an interest rate swap for an all-in interest rate of 2.65%, subject to adjustments based on our consolidated leverage ratio.

(5) Term Loan C matures on March 1, 2023. Term Loan C accrues interest at a variable rate, which we fixed as part of an interest rate swap for an all-in interest rate of 2.64%, subject to adjustments based on our consolidated leverage ratio.

\$100 million of 3.78% Senior Guaranteed Notes, Series F, due July 19, 2024. Net of the settlement of the treasury lock contract, the effective interest rate for the Series F Notes is approximately 3.85%, through maturity. (6) \$250 million of 4.29% Senior Guaranteed Notes, Series D, due March 1, 2027. Net of the settlement of the forward-starting interest rate swap, the effective interest rate for the Series D Notes is approximately 3.87% per (7)annum, through maturity.

(8) \$100 million of 4.24% Senior Guaranteed Notes, Series E, due May 23, 2029. Net of the settlement of the treasury lock contract, the effective interest rate for the Series E Notes is approximately 4.18%, through maturity.

(9) \$150 million of 3.91% Senior Guaranteed Notes, Series G, due July 30, 2030. Net of the settlement of the treasury lock contract, the effective interest rate for the Series G Notes is approximately 3.88% through maturity.
 (10) \$500 million of 3.375% Senior Unsecured Notes due February 1, 2031. Net of debt issuance discount, the effective interest rate for the 3.375% Notes is approximately 3.502% through maturity.

The Unsecured Notes Payable total does not include debt issuance costs and discounts, net of \$11.5 million. (11)

On January 5, 2022, the unsecured revolving line of credit (the "2022 Revolver Loan") capacity was increased to \$400 million, with a maturity date of January 5, 2026, subject to our option to extend the 2022 Revolver Loan" to two times, with each such extension for a six-month period. The 2022 Revolver Loan currently accrues interest at SOFR, plus the applicable SOFR adjustment and a spread which ranges from 1.05%-1.50%, (12)based on our consolidated leverage ratio.

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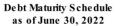
## **MARKET CAPITALIZATION**



(Unaudited, amounts in thousands, except per share data)

Market data	June 30, 2022
Common shares outstanding	60,528
Common units outstanding	16,181
Common shares and common units outstanding	 76,709
Market price per common share	\$ 29.70
Equity market capitalization	\$ 2,278,257
Total debt	\$ 1,661,000
Total market capitalization	\$ 3,939,257
Less: Cash on hand	\$ (60,750)
Total enterprise value	\$ 3,878,507
Total unencumbered assets, gross	\$ 3,614,841
Total debt/Total capitalization	42.2 %
Total debt/Total enterprise value	42.8 %
Net debt/Total enterprise value <sup>(1)</sup>	41.3 %
Total unencumbered assets, gross/Unsecured debt	233.2 %

	Quarter Annualized	Trailing 12 Months
Total debt/Adjusted EBITDA (2)(3)	7.0 x	7.1 x
Net debt/Adjusted EBITDA (1)(2)(3)	6.7 x	6.9 x
Interest coverage ratio (4)	3.9 x	3.9 x
Fixed charge coverage ratio <sup>(4)</sup>	3.9 x	3.9 x





Interest Rate		2.6%	3.8%	4.5%	%	3.5%	%	4.2%	3.9%	3.4
Total Weighed	Average	Fixed I	nterest l	Rate:	3.64%					
Weighted Aver	age Tern	n to Mai	urity:		5.2					

Notes:

(1) Net debt is equal to total debt less cash on hand.

(1) For dois set of the rest set of name.
 (2) See Glossary of Terms for discussion of EBITDA and Adjusted EBITDA.
 (3) As used here, Adjusted EBITDA represents the actual for the three months ended June 30, 2022, annualized.
 (4) Calculated as Adjusted EBITDA divided by interest on borrowed funds, including capitalized interest and excluding debt fair value adjustments and loan fee amortization.

Adjusted EBITDA is a non-GAAP supplemental earnings measure which we consider meaningful in measuring our operating performance. Reconciliations of Adjusted EBITDA to net income are included in the Glossary of Terms.

Credit	Credit Ratings								
Rating Agency	Rating	Outlook							
Fitch	BBB	Stable							
Moody's	Baa3	Stable							
Standard & Poors	BBB-	Stable							

## SUMMARY OF DEVELOPMENT OPPORTUNITIES



Our portfolio has numerous potential opportunities to create future shareholder value. These opportunities could be subject to government approvals, lender consents, tenant consents, market conditions, availability of debt and/or equity financing, etc. Many of these opportunities are in their preliminary stages and may not ultimately come to fruition. This schedule will update as we modify various assumptions and markets conditions change. Square footages and units set forth below are estimates only and ultimately may differ materially from actual square footages and units.

Development/Rede	<u>velopment Projects</u>								
								Project Costs	(in thousands) <sup>(3)</sup>
Property	Location	Start Date	Completion Date	Estimated Stabilized Yield <sup>(1)</sup>	Rentable Square Feet	Percent Leased	Estimated Stabilization Date <sup>(2)</sup>	Cost Incurred to Date	Total Estimated Investment
Office Property:									
La Jolla Commons	University Town Center, San Diego, CA	April 2021	September 2023	6.5% - 7.5%	213,000	%	2024	\$85,799	\$175,000
One Beach Street	San Francisco, CA	February 2021	August 2022	TBD	102,000	%	2023	\$30,345	\$42,800

Development/Redevelopment Pipeline					
Property	Property Type	Location	Estimated Rentable Square Feet	Multifamily Units	Opportunity
Waikele Center	Retail	Honolulu, HI	90,000	N/A	Development of 90,000 square feet retail building (former KMart Space)
Lomas Santa Fe Plaza	Retail	Solana Beach, CA	45,000	N/A	Development of 45,000 square feet retail building
Lloyd Portfolio - multiple phases (4)	Mixed Use	Portland, OR			
Phase 2A - Oregon Square			33,000	N/A	Remodel and repurpose a 33,000 square feet office building into flexible creative office space
Phase 2B - Oregon Square			385,000	N/A	Development of build-to-suit office towers

Notes:

(1) The estimated stabilized yield is calculated based on total estimated project costs, as defined above, when the project has reached stabilized occupancy.

(2) Based on management's estimation of stabilized occupancy (90%).

(3) Project costs exclude capitalized interest cost which is calculated in accordance with Accounting Standards Codification 835-20-50-1.

(4) The Lloyd Portfolio was acquired in 2011, consisting of approximately 600,000 rentable square feet on more than 16 acres located in the Lloyd District of Portland, Oregon. The portion of the property that has been designated for additional development is expected to include a high density, transit oriented, mixed-use urban village, with the potential to be in excess of approximately three million square feet. The entitlement for such development opportunity allows a 12:1 Floor Area Ratio with a 250 foot height limit and provides for retail, office and/or multifamily development. Additional development plans are in the early stages and will continue to progress as demand and economic conditions allow.

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# **PORTFOLIO DATA**

Second Quarter 2022 Supplemental Information

## **PROPERTY REPORT**



As of June 30, 2022					Office and	Retail Portfolios			
Property	Location	Year Built/ Renovated	Number of Buildings	Net Rentable Square Feet <sup>(1)</sup>	Percentage Leased <sup>(2)</sup>	Annualized Base Rent <sup>(3)</sup>	Annualized Base Rent per Square Foot <sup>(4)</sup>	Retail Anchor Tenant(s) <sup>(5)</sup>	Other Principal Retail Tenants <sup>(6)</sup>
Office Properties									
La Jolla Commons	San Diego, CA	2008/2014	2	724,208	99.0%	\$ 46,017,122	\$64.18		
Torrey Reserve Campus	San Diego, CA	1996-2000/2014- 2016/2021	14	521,740	93.7%	23,242,868	47.54		
Torrey Point	San Diego, CA	2017	2	93,264	96.8	5,350,758	59.27		
Solana Crossing	Solana Beach, CA	1982/2005	4	224,009	82.6	8,206,551	44.35		
The Landmark at One Market	San Francisco, CA	1917/2000	1	422,426	100.0	39,562,897	93.66		
One Beach Street	· · · · ·	1924/1972/1987/1992	1	100,270	—	—	—		
First & Main	Portland, OR	2010	1	360,314	93.0	10,959,123	32.70		
Lloyd Portfolio	Portland, OR	1940-2015	3	515,928	96.8	16,763,718	33.57		
City Center Bellevue	Bellevue, WA	1987	1	496,437	96.5	24,252,504	50.63		
Eastgate Office Park	Bellevue, WA	1985	4	280,053	76.2	8,594,510	40.27		
Corporate Campus East III	Bellevue, WA	1986	4	157,163	86.8	5,725,045	41.97		
Bel-Spring 520	Bellevue, WA	1983	2	92,410	68.3%	2,719,854	\$43.09		
Subtotal/Weighted Average O	Office Portfolio <sup>(8)</sup>		39	3,988,222	91.0%	\$ 191,394,950	\$52.74		
Retail Properties									
Carmel Country Plaza	San Diego, CA	1991	9	78,098	84.2%	\$ 3,581,052	\$54.46		Sharp Healthcare, San Diego County Credit Union
Carmel Mountain Plaza (9)	San Diego, CA	1994/2014	15	528,416	96.1	13,435,504	26.46	At Home Stores	Dick's Sporting Goods, Sprouts Farmers Market, Nordstrom Rack, Total Wine
South Bay Marketplace (9)	San Diego, CA	1997	9	132,877	100.0	2,483,031	18.69		Ross Dress for Less, Grocery Outlet
Gateway Marketplace	San Diego, CA	1997/2016	3	127,861	100.0	2,657,205	20.78	Hobby Lobby	Smart & Final, Aldi
Lomas Santa Fe Plaza	Solana Beach, CA	1972/1997	9	208,297	97.7	6,136,862	30.16		Vons, Home Goods
Solana Beach Towne Centre	Solana Beach, CA	1973/2000/2004	12	246,651	93.8	6,429,232	27.79		Dixieline Probuild, Marshalls
Del Monte Center (9)	Monterey, CA	1967/1984/2006	16	673,155	81.6	9,025,208	16.43	Macy's	Century Theatres, Whole Foods Market
Geary Marketplace	Walnut Creek, CA	2012	3	35,159	95.6	1,203,624	35.81		Sprouts Farmers Market
The Shops at Kalakaua	Honolulu, HI	1971/2006	3	11,671	77.7	1,032,073	113.81		Hawaii Beachware & Fashion, Diesel U.S.A. Inc.
Waikele Center	Waipahu, HI	1993/2008	9	418,047	100.0	12,283,203	29.38	Lowe's, Safeway	UFC Gym, OfficeMax, Old Navy
Alamo Quarry Market (9)	San Antonio, TX	1997/1999	16	588,148	93.6	13,906,167	25.26	Regal Cinemas	Whole Foods Market, Nordstrom Rack
Hassalo on Eighth	Portland, OR	2015	3	44,236	69.0	990,882	32.46		Providence Health & Services, Sola Salons
Subtotal/Weighted Average R	Retail Portfolio <sup>(8)</sup>		107	3,092,616	92.5%	\$ 73,164,043	\$25.58		
Total/Weighted Average Offic	e and Retail Portfol	io <sup>(8)</sup>	146	7,080,838	91.7%	\$ 264,558,993	\$40.74		

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## **PROPERTY REPORT (CONTINUED)**

#### As of June 30, 2022

			Number				Aver	age Monthly
		Year Built/	of		Percentage	Annualized	Ba	se Rent per
Property	Location	Renovated	Buildings	Units	Leased (2)	Base Rent (3)	Lea	used Unit (4)
Loma Palisades	San Diego, CA	1958/2001 - 2008/2021	80	548	97.3%	\$ 15,963,624	\$	2,495
Imperial Beach Gardens	Imperial Beach, CA	1959/2008	26	160	99.4	4,425,768	\$	2,319
Mariner's Point	Imperial Beach, CA	1986	8	88	95.5	2,216,472	\$	2,198
Santa Fe Park RV Resort (10)	San Diego, CA	1971/2007-2008	1	126	88.9	2,327,904	\$	1,732
Pacific Ridge Apartments	San Diego, CA	2013	3	533	81.6	17,226,732	\$	3,301
Hassalo on Eighth - Velomor	Portland, OR	2015	1	177	93.8	3,093,876	\$	1,553
Hassalo on Eighth - Aster Tower	Portland, OR	2015	1	337	95.3	6,152,100	\$	1,596
Hassalo on Eighth - Elwood	Portland, OR	2015	1	143	93.7	2,341,560	\$	1,456
Total/Weighted Average Multifami	ly Portfolio		121	2,112	92.0%	\$ 53,748,036	\$	2,305

#### **Mixed-Use Portfolio**

			Number	Net Rentable			Annualized Base		
		Year Built/	of	Square	Percentage	Annualized	Rent per Leased	Retail	
<b>Retail Portion</b>	Location	Renovated	Buildings	Feet (1)	Leased (2)	Base Rent (3)	Square Foot <sup>(4)</sup>	Anchor Tenant(s) (5)	Other Principal Retail Tenants
Waikiki Beach Walk - Retail	Honolulu, HI	2006	3	93,925	94.9 %	\$ 8,521,724	\$ 95.60		Yard House, Roy's
			Number				Annualized		
		Year Built/	of		Average	Average	Revenue per		
Hotel Portion	Location	Renovated	Buildings	Units	Occupancy (11)	Daily Rate (11)	Available Room (11)		
Waikiki Beach Walk - Embassy Suites™	Honolulu, HI	2008/2014/2020	2	369	78.8 %	\$ 355.74	\$ 280.36		

Notes:

(1) The net rentable square feet for each of our retail properties and the retail portion of our mixed-use property is the sum of (1) the square footages of existing leases, plus (2) for available space, the field-verified square footage. The net rentable square feet for each of our office properties is the sum of (1) the square footages of existing leases, plus (2) for available space, management's estimate of net rentable square feet based, in part, on past leases. The net rentable square feet included in such office leases is generally determined consistently with the Building Owners and Managers Association, 2010 measurement guidelines. Net rentable square footage may be adjusted from the prior periods to reflect re-measurement of leased space at the properties.

(2) Percentage leased for each of our retail and office properties and the retail portion of the mixed-use property includes square footage under leases as of June 30, 2022, including leases which may not have commenced as of June 30, 2022. Percentage leased for our multifamily properties includes total units rented as of June 30, 2022.

(3) Annualized base rent is calculated by multiplying base rental payments (defined as cash base rents (before abatements)) under commenced leases for the month ended June 30, 2022 by 12. In the case of triple net or modified gross leases, annualized base rent does not include tenant reimbursements for real estate taxes, insurance, common area or other operating expenses. The foregoing notwithstanding:

The annualized base rent for La Jolla Commons has been adjusted for this presentation to reflect that the contractual triple net leases were instead structured as modified gross leases, by adding the contractual annualized triple net base rent of \$33,584,653 to our estimate of annual triple net operating expenses of \$12,432,469 for an estimated annualized base rent on a modified gross lease basis of \$46,017,122 for La Jolla Commons.

The annualized base rent for Eastgate Office Park has been adjusted for this presentation to reflect that the contractual triple net leases were instead structured as modified gross leases, by adding the contractual annualized triple net base rent of \$6,013,205 to our estimate of annual triple net operating expenses of \$2,581,305 for an estimated annualized base rent on a modified gross lease basis of \$8,594,510 for Eastgate Office Park.

The annualized base rent for Corporate Campus East III has been adjusted for this presentation to reflect that the contractual triple net leases were instead structured as modified gross leases, by adding the contractual annualized triple net base rent of \$4,084,507 to our estimate of annual triple net operating expenses of \$1,640,538 for an estimated annualized base rent on a modified gross lease basis of \$5,725,045 for Corporate Campus East III.

• The annualized base rent for Bel-Spring 520 has been adjusted for this presentation to reflect that the contractual triple net leases were instead structured as modified gross leases, by adding the contractual annualized triple net base rent of \$1,932,017 to our estimate of annual triple net operating expenses of \$787,837 for an estimated annualized base rent on a modified gross lease basis of \$2,719,854 for Bel-Spring 520.

(4) Annualized base rent per leased square foot is calculated by dividing annualized base rent, by square footage under lease as of June 30, 2022. Annualized base rent per leased unit is calculated by dividing annualized base rent by units under lease as of June 30, 2022. The foregoing notwithstanding, the annualized base rent per leased square foot for La Jolla Commons, Eastgate Office Park, Corporate Campus East III and Bel-Spring 520 has been adjusted for this presentation to reflect that the contractual triple net leases were instead structured as modified gross leases. See footnote 3 for further explanation.

Second Quarter 2022 Supplemental Information

## **PROPERTY REPORT (CONTINUED)**



- (5) Retail anchor tenants are defined as retail tenants leasing 50,000 square feet or more.
- (6) Other principal retail tenants, excluding anchor tenants.
- (7) This property contains 422,426 net rentable square feet consisting of The Landmark at One Market (378,206 net rentable square feet) as well as a separate long-term leasehold interest in approximately 44,220 net rentable square feet of space located in an adjacent six-story leasehold known as the Annex. We currently lease the Annex from an affiliate of the Paramount Group pursuant to a long-term master lease effective through June 30, 2026, which we have the option to extend until 2031 pursuant to one five-year extension option.
- (8) Lease data for signed but not commenced leases as of June 30, 2022 is in the following table:

,	Leased Square Feet Under Signed But Not Commenced Leases	Å	Annualized	Annualized Base Rent per			o Forma Annualized Base Rent per
	(a)	B	ase Rent (b)	L	eased Square Foot (b)	Le	ased Square Foot (c)
Office Portfolio	71,068	\$	4,489,389	\$	63.17	\$	53.96
Retail Portfolio	40,692	\$	1,010,583	\$	24.83	\$	25.93
Total Retail and Office Portfolio	111,760	\$	5,499,972	\$	49.21	\$	41.61

- (a) Office portfolio leases signed but not commenced of 15,447, 33,292 and 22,329 square feet are expected to commence during the third and fourth quarters of 2022 and the first quarter of 2023, respectively. Retail portfolio leases signed but not commenced of 4,228, 3,317, 1,125 and 21,622 square feet are expected to commence during the third and fourth quarters of 2022, and the first and second quarters of 2023, respectively.
- (b) Annualized base rent is calculated by multiplying base rental payments (defined as cash base rents (before abatements) for signed but not commenced leases as of June 30, 2022 by 12. In the case of triple net or modified gross leases, annualized base rent does not include tenant reimbursements for real estate taxes, insurance, common area or other operating expenses. Annualized base rent per leased square foot is calculated by dividing annualized base rent, by square footage for signed by not commenced leases.
- (c) Pro forma annualized base rent is calculated by dividing annualized base rent for commenced leases and for signed but not commenced leases as of June 30, 2022, by square footage under lease as of June 30, 2022.
- (9) Net rentable square feet at certain of our retail properties includes pad sites leased pursuant to the ground leases in the following table:

Property	Number of Ground Leases	Square Footage Leased Pursuant to Ground Leases (a)	Ag	gregate Annualized Base Rent
Carmel Mountain Plaza	5	17,607	\$	805,561
South Bay Marketplace	1	2,824	\$	102,276
Del Monte Center	1	212,500	\$	96,000
Alamo Quarry Market	3	20,694	\$	385,506

- (10) The Santa Fe Park RV Resort is subject to seasonal variation, with higher rates of occupancy occurring during the summer months. During the 12 months ended June 30, 2022, the highest average monthly occupancy rate for this property was 94%, occurring in December 2021. The number of units at the Santa Fe Park RV Resort includes 122 RV spaces and four apartments.
- (11) Average occupancy represents the percentage of available units that were sold during the three months ended June 30, 2022, and is calculated by dividing the number of units sold by the product of the total number of units sold and beverage revenues or other hotel operations revenues such as telephone, parking and other guest services) for the three months ended June 30, 2022 by the number of units sold. Revenue per available room, or RevPAR, represents the total outring the three months ended June 30, 2022 by the number of units sold. Revenue per available room, or RevPAR, represents the total unit revenue per total available units for the three months ended June 30, 2022 by the average daily rate. RevPAR does not include food and beverage revenues or other hotel operations revenues such as telephone, parking and other guest services.

Second Quarter 2022 Supplemental Information

# **OFFICE LEASING SUMMARY**



As of June 30, 2022

Total Lease Summary - Comparable (1)

Quarter	Number of Leases Signed	% of Comparable Leases Signed	Net Rentable Square Feet Signed	Contractual Rent Per Sq. Ft. <sup>(2)</sup>	Prior Rent Per Sq. Ft. <sup>(3)</sup>	An	nual Change in Rent	Cash Basis % Change Over Prior Rent	Straight-Line Basis % Change Over Prior Rent	Weighted Average Lease Term <sup>(4)</sup>	Tenant provements Incentives	Tenant Improvements & Incentives Per Sq. Ft.
2nd Quarter 2022	11	100%	128,335	\$60.65	\$50.07	\$	1,357,877	21.1 %	20.7 %	4.8	\$ 1,128,669	\$8.79
1st Quarter 2022	10	100%	103,941	\$77.58	\$68.94	\$	897,892	12.5 %	17.6 %	3.9	\$ 2,842,679	\$27.35
4th Quarter 2021	10	100%	67,835	\$48.61	\$41.21	\$	501,419	17.9 %	26.5 %	3.8	\$ 2,058,774	\$30.35
3rd Quarter 2021	5	100%	9,269	\$42.62	\$39.32	\$	30,555	8.4 %	13.5 %	4.3	\$ 274,672	\$29.63
Total 12 months	36	100%	309,380	\$63.16	\$54.14	\$	2,787,743	16.6 %	20.3 %	4.3	\$ 6,304,794	\$20.38

New Lease Summary - Comparable (1)

Quarter	Number of Leases Signed	% of Comparable Leases Signed	Net Rentable Square Feet Signed	Contractual Rent Per Sq. Ft. <sup>(2)</sup>	Prior Rent Per Sq. Ft. <sup>(3)</sup>	ual Change in Rent	Cash Basis % Change Over Prior Rent	Straight-Line Basis % Change Over Prior Rent	Weighted Average Lease Term <sup>(4)</sup>	Tenant provements Incentives	Tenant Improvements & Incentives Per Sq. Ft.
2nd Quarter 2022	3	27%	12,365	\$57.80	\$50.23	\$ 93,527	15.1 %	48.9 %	9.6	\$ 1,128,669	\$91.28
1st Quarter 2022	2	20%	13,086	\$55.76	\$54.52	\$ 16,215	2.3 %	30.1 %	6.4	\$ 591,171	\$45.18
4th Quarter 2021	2	20%	30,584	\$55.93	\$42.31	\$ 416,743	32.2 %	44.9 %	5.9	\$ 1,933,215	\$63.21
3rd Quarter 2021	2	40%	6,451	\$38.77	\$34.63	\$ 26,723	12.0 %	16.5 %	5.0	\$ 252,672	\$39.17
Total 12 months	9	25%	62,486	\$54.49	\$45.64	\$ 553,208	19.4 %	40.1 %	6.6	\$ 3,905,727	\$62.51

Renewal Lease Summary - Comparable (1)(5)

Quarter	Number of Leases Signed	% of Comparable Leases Signed	Net Rentable Square Feet Signed	Contractual Rent Per Sq. Ft. <sup>(2)</sup>	Prior Rent Per Sq. Ft. <sup>(3)</sup>	An	inual Change in Rent	Cash Basis % Change Over Prior Rent	Straight-Line Basis % Change Over Prior Rent	Weighted Average Lease Term <sup>(4)</sup>	Tenant provements Incentives	Tenant Improvements & Incentives Per Sq. Ft.
2nd Quarter 2022	8	73%	115,970	\$60.95	\$50.05	\$	1,264,350	21.8 %	18.3 %	4.3	\$ _	—
1st Quarter 2022	8	80%	90,855	\$80.73	\$71.02	\$	881,677	13.7 %	16.4 %	3.6	\$ 2,251,508	\$24.78
4th Quarter 2021	8	80%	37,251	\$42.59	\$40.32	\$	84,676	5.6 %	9.7 %	2.1	\$ 125,559	\$3.37
3rd Quarter 2021	3	60%	2,818	\$51.44	\$50.08	\$	3,832	2.7 %	8.1 %	2.6	\$ 22,000	\$7.81
Total 12 months	27	75%	246,894	\$65.35	\$56.30	\$	2,234,535	16.1 %	16.5 %	3.7	\$ 2,399,067	\$9.72

Total Lease Summary - Comparable and Non-Comparable

Quarter	Number of Leases Signed	Net Rentable Square Feet Signed	Contractual Rent Per Sq. Ft. <sup>(2)</sup>	Weighted Average Lease Term <sup>(4)</sup>	Tenant nprovements & Incentives	Tenant Improvements & Incentives Per Sq. Ft.
2nd Quarter 2022	15	148,677	\$60.09	5.4	\$ 2,756,504	\$18.54
1st Quarter 2022	19	169,848	\$69.31	5.5	\$ 8,527,244	\$50.21
4th Quarter 2021	18	129,690	\$53.28	5.6	\$ 7,771,227	\$59.92
3rd Quarter 2021	6	13,064	\$47.96	3.4	\$ 274,672	\$21.03
Total 12 months	58	461,279	\$61.23	5.4	\$ 19,329,647	\$41.91

Notes:

(1) Comparable leases represent those leases signed on spaces for which there was a previous lease.
(2) Contractual rent represents contractual minimum rent under the new lease for the first twelve months of the term.
(3) Prior rent represents the minimum rent paid under the previous lease in the final twelve months of the term.
(4) Weighted average is calculated on the basis of square footage.
(5) Excludes renewals at fixed contractual rates specified in the lease.

Second Quarter 2022 Supplemental Information

# **RETAIL LEASING SUMMARY**

#### As of June 30, 2022

Total Lease Summary - Comparable (1)

Quarter	Number of Leases Signed	% of Comparable Leases Signed	Net Rentable Square Feet Signed	Contractual Rent Per Sq. Ft. <sup>(2)</sup>	Prior Rent Per Sq. Ft. <sup>(3)</sup>	Annual Change in Rent	Cash Basis % Change Over Prior Rent	Straight-Line Basis % Change Over Prior Rent	Weighted Average Lease Term <sup>(4)</sup>	Tenant provements Incentives	Tenant Improvements & Incentives Per Sq. Ft.
2nd Quarter 2022	16	100%	67,209	\$29.01	\$27.43	\$ 105,846	5.7 %	20.2 %	4.5	\$ 267,191	\$3.98
1st Quarter 2022	16	100%	77,708	\$35.05	\$37.20	\$ (166,622)	(5.8)%	13.5 %	4.6	\$ 456,000	\$5.87
4th Quarter 2021	16	100%	60,343	\$35.70	\$38.23	\$ (152,659)	(6.6)%	5.2 %	3.9	\$ 88,000	\$1.46
3rd Quarter 2021	23	100%	116,877	\$36.77	\$37.58	\$ (94,939)	(2.2)%	6.7 %	4.1	\$ 1,563,500	\$13.38
Total 12 months	71	100%	322,137	\$34.54	\$35.49	\$ (308,374)	(2.7)%	11.0 %	4.3	\$ 2,374,691	\$7.37

New Lease Summary - Comparable (1)

Quarter	Number of Leases Signed	% of Comparable Leases Signed	Net Rentable Square Feet Signed	Contractual Rent Per Sq. Ft. <sup>(2)</sup>	Prior Rent Per Sq. Ft. <sup>(3)</sup>	Annual Cha in Rent	Cash Basis % nge Change Over Prior Rent	Straight-Line Basis % Change Over Prior Rent	Weighted Average Lease Term <sup>(4)</sup>	Tena Improve & Incer	ments	Tenant Improvements & Incentives Per Sq. Ft.
2nd Quarter 2022	2	13%	4,004	\$30.57	\$29.09	\$ 5,9	04 5.1 %	- %	5.4	\$ 1	79,726	\$44.89
1st Quarter 2022	1	6%	5,500	\$39.60	\$26.18	\$ 73,7	97 51.2 %	- %	<sup>6</sup> 10.1	\$ 1	76,000	\$32.00
4th Quarter 2021	3	19%	3,114	\$65.27	\$83.58	\$ (57,0	07) (21.9)%	(11.4)%	4.1	\$	78,000	\$25.05
3rd Quarter 2021	1	4%	7,000	\$32.00	\$23.78	\$ 57,5	75 34.6 %	74.6 %	10.8	\$ 1,5	05,000	\$215.00
Total 12 months	7	10%	19,618	\$39.12	\$35.03	\$ 80,2	69 11.7 %	113.5 %	8.4	\$ 1,9	38,726	\$98.82

Renewal Lease Summary - Comparable (1)(5)

Quarter	Number of Leases Signed	% of Comparable Leases Signed	Net Rentable Square Feet Signed	Contractual Rent Per Sq. Ft. <sup>(2)</sup>	Prior Rent Per Sq. Ft. <sup>(3)</sup>	Annual Change in Rent	Cash Basis % Change Over Prior Rent	Straight-Line Basis % Change Over Prior Rent	Weighted Average Lease Term <sup>(4)</sup>	Tenant Improvements & Incentives	Tenant Improvements & Incentives Per Sq. Ft.
2nd Quarter 2022	14	88%	63,205	\$28.91	\$27.33	\$ 99,942	5.8 %	11.9 %	4.5	\$ 87,465	\$1.38
1st Quarter 2022	15	94%	72,208	\$34.71	\$38.03	\$ (240,419)	(8.8)%	2.4 %	4.2	\$ 280,000	\$3.88
4th Quarter 2021	13	81%	57,229	\$34.10	\$35.77	\$ (95,652)	(4.7)%	9.3 %	3.9	\$ 10,000	\$0.17
3rd Quarter 2021	22	96%	109,877	\$37.07	\$38.46	\$ (152,514)	(3.6)%	3.4 %	3.7	\$ 58,500	\$0.53
Total 12 months	64	90%	302,519	\$34.24	\$35.52	\$ (388,643)	(3.6)%	5.6 %	4.0	\$ 435,965	\$1.44

Total Lease Summary - Comparable and Non-Comparable<sup>(1)</sup>

Quarter	Number of Leases Signed	Net Rentable Square Feet Signed	Contractual Rent Per Sq. Ft. <sup>(2)</sup>	Weighted Average Lease Term <sup>(4)</sup>	Tenant provements Incentives	Tenant Improvements & Incentives Per Sq. Ft.
2nd Quarter 2022	21	77,201	\$29.93	4.9	\$ 945,515	\$12.25
1st Quarter 2022	20	87,903	\$37.25	5.1	\$ 1,282,094	\$14.59
4th Quarter 2021	20	95,963	\$32.37	6.0	\$ 3,399,809	\$35.43
3rd Quarter 2021	30	129,325	\$36.80	4.5	\$ 2,442,851	\$18.89
Total 12 months	91	390,392	\$34.45	5.1	\$ 8,070,269	\$20.67

 Notes:
 (1)
 Comparable leases represent those leases signed on spaces for which there was a previous lease, including leases signed for the retail portion of our mixed-use property.

 (2)
 Contractual rent represents contractual minimum rent under the new lease for the first twelve months of the term.

 (3)
 Prior rent represents the minimum rent paid under the previous lease in the final twelve months of the term.

 (4)
 Weighted average is calculated on the basis of square footage.

 (5)
 Excludes renewals at fixed contractual rates specified in the lease.

 (6)
 Prior tenant's rent was modified to cash-basis, therefore there is no straight-line rent for comparison.

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As of June 30, 2022 Lease Summary - Lor	na Palisades			
Quarter	Number of Leased Units	Percentage leased (1)	Annualized Base Rent <sup>(2)</sup>	Average Monthly Base Rent per Leased Unit <sup>(3)</sup>
2nd Quarter 2022	533	97.3%	\$15,963,624	\$2,495
1st Quarter 2022	533	97.3%	\$15,277,872	\$2,388
4th Quarter 2021	534	97.5%	\$15,005,424	\$2,340
3rd Quarter 2021	542	98.9%	\$14,635,764	\$2,250
Lease Summary - Imp				
Quarter	Number of Leased Units	Percentage leased (1)	Annualized Base Rent <sup>(2)</sup>	Average Monthly Base Rent per Leased Unit <sup>(3)</sup>
2nd Quarter 2022	159	99.4%	\$4,425,768	\$2,319
1st Quarter 2022	156	97.5%	\$4,064,940	\$2,171
4th Quarter 2021	153	95.6%	\$4,134,048	\$2,252
3rd Quarter 2021	156	97.5%	\$3,989,664	\$2,131
Lease Summary - Ma	riner's Point			
Quarter	Number of Leased Units	Percentage leased <sup>(1)</sup>	Annualized Base Rent (2)	Average Monthly Base Rent per Leased Unit <sup>(3)</sup>
2nd Quarter 2022	84	95.5%	\$2,216,472	\$2,198
1st Quarter 2022	85	96.6%	\$2,062,044	\$2,021
4th Quarter 2021	84	95.5%	\$1,988,148	\$1,971
3rd Quarter 2021	88	100.0%	\$2,002,440	\$1,896
Lease Summary - San	ta Fe Park RV Resort			
Quarter	Number of Leased Units	Percentage leased (1)	Annualized Base Rent (2)	Average Monthly Base Rent per Leased Unit <sup>(3)</sup>
2nd Quarter 2022	112	88.9%	\$2,327,904	\$1,732
1st Quarter 2022	111	88.1%	\$1,943,196	\$1,459
4th Quarter 2021	118	93.7%	\$1,793,688	\$1,266
3rd Quarter 2021	108	85.7%	\$1,629,444	\$1,257
Lease Summary - Pac	ific Ridge Apartments			
Quarter	Number of Leased Units	Percentage leased (1)	Annualized Base Rent <sup>(2)</sup>	Average Monthly Base Rent per Leased Unit <sup>(3)</sup>

Quarter	Units	Percentage leased (1)	Annualized Base Rent <sup>(2)</sup>	per Leased Unit (3)
2nd Quarter 2022	435	81.6%	\$17,226,732	\$3,301
1st Quarter 2022	512	96.1%	\$19,078,404	\$3,104
4th Quarter 2021	521	97.7%	\$19,541,508	\$3,127
3rd Quarter 2021	527	98.9%	\$19,166,088	\$3,030

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Lease Summary - Hassalo on Eighth - Velomor

ber of Leased Units 166 163 169 168	Percentage leased <sup>(1)</sup> 93.8% 92.1% 95.5%	Annualized Base Rent <sup>(2)</sup> \$3,093,876 \$2,991,060	Average Monthly Base Rent per Leased Unit <sup>(3)</sup> \$1,553 \$1,529		
163 169	92.1% 95.5%	\$2,991,060			
169	95.5%		\$1.529		
			φ1, <i>329</i>		
168		\$3,055,992	\$1,507		
	94.9%	94.9% \$3,031,260			
hth - Aster Tow	er				
ber of Leased Units	Percentage leased (1)	Annualized Base Rent (2)	Average Monthly Base Rent per Leased Unit <sup>(3)</sup>		
321	95.3%	\$6,152,100	\$1,596		
313	92.9%	\$5,765,316	\$1,535		
313	92.9%	\$5,715,888	\$1,521		
325	96.4%	\$5,736,348	\$1,471		
hth - Elwood					
ber of Leased Units	Percentage leased (1)	Annualized Base Rent <sup>(2)</sup>	Average Monthly Base Rent per Leased Unit <sup>(3)</sup>		
134	93.7%	\$2,341,560	\$1,456		
129	90.2%	\$2,327,976	\$1,504		
136	95.1%	\$2,322,624	\$1,423		
136	95.1%	\$2,269,248	\$1,391		
ry					
ber of Leased Units	Percentage leased (1)	Annualized Base Rent (2)	Average Monthly Base Rent per Leased Unit <sup>(3)</sup>		
1,944	92.0%	\$53,748,036	\$2,305		
2,002	94.8%	\$53,510,808	\$2,227		
	hth - Aster Tow ber of Leased Units 321 313 325 hth - Elwood ber of Leased Units 134 129 136 136 136 136 136 136 136 136 136	168         94.9%           ber of Leased Units         Percentage leased <sup>(1)</sup> 321         95.3%           313         92.9%           313         92.9%           325         96.4%           hth - Elwood         Percentage leased <sup>(1)</sup> 134         93.7%           129         90.2%           136         95.1%           136         95.1%           136         95.1%           136         95.1%           136         95.1%           136         95.1%           136         95.1%           136         95.1%           94         92.0%	168         94.9%         \$3,031,260           hth - Aster Tower         Annualized Base Rent <sup>(2)</sup> ber of Leased Units         Percentage leased <sup>(1)</sup> Annualized Base Rent <sup>(2)</sup> 321         95.3%         \$6,152,100           313         92.9%         \$5,765,316           313         92.9%         \$5,715,888           325         96.4%         \$5,736,348           hth - Elwood         Percentage leased <sup>(1)</sup> Annualized Base Rent <sup>(2)</sup> 134         93.7%         \$2,341,560           129         90.2%         \$2,322,624           136         95.1%         \$2,2269,248           y         ber of Leased Units         Percentage leased <sup>(1)</sup> Annualized Base Rent <sup>(2)</sup> 136         95.1%         \$2,269,248         \$2,269,248           y         ber of Leased Units         Percentage leased <sup>(1)</sup> Annualized Base Rent <sup>(2)</sup> 1,944         92.0%         \$53,748,036         \$353,748,036		

4th Quarter 2021

3rd Quarter 2021

Notes:
 Percentage leased for our multifamily properties includes total units rented as of each respective quarter end date.
 Annualized base rent is calculated by multiplying base rental payments (defined as cash base rents (before abatements)) as of each respective quarter end date.
 Annualized base rent per leased unit is calculated by dividing annualized base rent, by units under lease as of each respective quarter end date.

\$53,557,320

\$52,460,256

\$2,201

\$2,132

96.0%

97.1%

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2,028

2,050

## **MIXED-USE LEASING SUMMARY**

#### As of June 30, 2022

Lease Summary - Retail Portion

Quarter	Number of Leased Square Feet	Percentage leased <sup>(1)</sup>	Annualized Base Rent <sup>(2)</sup>	Annualized Base Rent per Leased Square Foot <sup>(3)</sup>
2nd Quarter 2022	89,100	94.9%	\$8,521,724	\$96
1st Quarter 2022	88,532	94.3%	\$8,101,688	\$91
4th Quarter 2021	84,117	89.6%	\$6,413,365	\$76
3rd Quarter 2021	83,790	86.6%	\$5,953,268	\$71

#### Lease Summary - Hotel Portion

Quarter	Number of Leased Units	Average Occupancy (4)	Average Daily Rate (4)	Annualized Revenue per Available Room <sup>(4)</sup>
2nd Quarter 2022	291	78.8%	\$356	\$280
1st Quarter 2022	269	72.8%	\$333	\$243
4th Quarter 2021	268	72.6%	\$297	\$215
3rd Quarter 2021	287	77.9%	\$309	\$240

Notes

Percentage leased for mixed-use property includes square footage under leases as of June 30, 2022, including leases which may not have commenced as of June 30, 2022.
 Annualized base rent is calculated by multiplying base rental payments (defined as cash base rents (before abatements)) for the month ended June 30, 2022 by 12. In the case of triple net or modified gross leases, annualized base rent

 Annualized base rent is calculated by multiplying base rental payments (defined as cash base rents (before abatements)) for the month ended June 30, 2022 by 12. In the case of triple net or modified gross leases, annualized base rent does not include tenant reimbursements for real estate taxes, insurance, common area or other operating expenses.
 Annualized base rent per leased square foot is calculated by dividing annualized base rent, by square footage under lease as of June 30, 2022.
 Average occupancy represents the percentage of available units that were sold during the three months ended June 30, 2022, and is calculated by dividing the number of units sold by the product of the total number of units and the total number of days in the period. Average daily rate represents the average rate paid for the units sold and is calculated by dividing the total room revenue (i.e., excluding food and beverage revenues or other hotel operations revenues such as telephone, parking and other guest services) for each respective quarter period by the average daily rate. RevPAR does not include food and beverage revenues such as telephone, parking and other guest services) for each respective quarter period and is calculated by dividing food and beverage trevenues such as telephone, parking and other guest services) for each respective quarter period and is calculated by antipiying average occupancy by the average daily rate. RevPAR does not include food and beverage revenues or other hotel operations revenues such as telephone, parking and other guest services) for each respective quarter period by the average daily rate. RevPAR does not include food and beverage revenues or other hotel operations revenues such as telephone, parking and other guest services) for each respective quarter period and beverage revenues or other hotel operations revenues such as telephone, parking and other guest services) for each respective quarter period by the average daily rate. RevPAR does not include guest services.

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Assumes no exercise of lease options

		Of	fice		Retail Mixed-Use (Retail Portion Only)				Total						
		% of	% of	Annualized		% of	% of	Annualized		% of	% of	Annualized		% of	Annualized
Year	Expiring Sq. Ft.	Office Sq. Ft.	Total Sq. Ft.	Base Rent Per Sq. Ft. <sup>(1)</sup>	Expiring Sq. Ft.	Retail Sq. Ft.	Total Sq. Ft.	Base Rent Per Sq. Ft. <sup>(1)</sup>	Expiring Sq. Ft.	Mixed- Use Sq. Ft.	Total Sq. Ft.	Base Rent Per Sq. Ft. <sup>(1)</sup>	Expiring Sq. Ft.	Total Sq. Ft.	Base Rent Per Sq. Ft. <sup>(1)</sup>
Month to Month	39,753	1.0 %	0.6 %	\$2.48	13,820	0.4 %	0.2 %	\$49.78	5,660	6.0 %	0.1 %	\$6.36	59,233	0.8 %	\$13.89
2022	177,396	4.4	2.5	\$41.18	62,917	2.0	0.9	\$26.52	6,698	7.1	0.1	\$80.04	247,011	3.4	\$38.50
2023	371,695	9.3	5.2	\$54.12	202,583	6.6	2.8	\$30.95	7,882	8.4	0.1	\$41.80	582,160	8.1	\$45.89
2024	292,284	7.3	4.1	\$44.24	475,844	15.4	6.6	\$29.63	10,811	11.5	0.2	\$118.75	778,939	10.9	\$36.35
2025	349,876	8.8	4.9	\$38.87	241,630	7.8	3.4	\$31.36	18,275	19.5	0.3	\$91.74	609,781	8.5	\$37.48
2026	354,347	8.9	4.9	\$41.49	270,344	8.7	3.8	\$32.82	5,096	5.4	0.1	\$205.03	629,787	8.8	\$39.09
2027	365,326	9.2	5.1	\$51.41	393,837	12.7	5.5	\$29.03	3,553	3.8	_	\$86.30	762,716	10.6	\$40.02
2028	230,810	5.8	3.2	\$48.92	607,436	19.6	8.5	\$15.03	8,820	9.4	0.1	\$161.50	847,066	11.8	\$25.79
2029	868,680	21.8	12.1	\$62.07	182,602	5.9	2.5	\$19.55	1,055	1.1	—	\$195.96	1,052,337	14.7	\$54.83
2030	232,739	5.8	3.2	\$38.43	43,630	1.4	0.6	\$37.16	_	—	—	—	276,369	3.9	\$38.23
2031	145,236	3.6	2.0	\$42.12	119,558	3.9	1.7	\$21.56	14,965	15.9	0.2	\$112.07	279,759	3.9	\$37.08
Thereafter	131,110	3.3	1.8	\$46.93	205,352	6.6	2.9	\$27.55	_	—	—	_	336,462	4.7	\$35.10
Signed Leases Not Commenced	71,068	1.8	1.0	_	40,692	1.3	0.6	_	6,285	6.7	0.1	_	118,045	1.6	_
Available	357,902	9.0	5.0	—	232,371	7.5	3.2	—	4,825	5.1	0.1	—	595,098	8.3	—
Total (2)	3,988,222	100.0 %	55.6 %	\$43.62	3,092,616	100.0 %	43.1 %	\$23.66	93,925	100.0 %	1.3 %	\$90.73	7,174,763	100.0 %	\$35.63

#### Assumes all lease options are exercised

		Of	fice		Retail			Mix	ed-Use (Ret	ail Portior	n Only)	Total				
		% of	% of	Annualized		% of	% of	Annualized		% of	% of	Annualized		% of	Annualized	
Year	Expiring Sq. Ft.	Office Sq. Ft.	Total Sq. Ft.	Base Rent Per Sq. Ft. <sup>(1)</sup>	Expiring Sq. Ft.	Retail Sq. Ft.	Total Sq. Ft.	Base Rent Per Sq. Ft. <sup>(1)</sup>	Expiring Sq. Ft.	Mixed- Use Sq. Ft.	Total Sq. Ft.	Base Rent Per Sq. Ft. <sup>(1)</sup>	Expiring Sq. Ft.	Total Sq. Ft.	Base Rent Per Sq. Ft. <sup>(1)</sup>	
Month to Month	39,753	1.0 %	0.6 %	\$2.48	13,820	0.4 %	0.2 %	\$49.78	5,660	6.0 %	0.1 %	\$6.36	59,233	0.8 %	\$13.89	
2022	149,845	3.8	2.1	\$39.88	31,692	1.0	0.4	\$31.37	6,698	7.1	0.1	\$80.04	188,235	2.6	\$39.88	
2023	131,136	3.3	1.8	\$45.31	123,089	4.0	1.7	\$35.57	7,532	8.0	0.1	\$34.82	261,757	3.6	\$40.43	
2024	58,537	1.5	0.8	\$45.55	227,299	7.3	3.2	\$31.85	5,759	6.1	0.1	\$153.54	291,595	4.1	\$37.00	
2025	122,739	3.1	1.7	\$45.06	81,768	2.6	1.1	\$30.89	6,717	7.2	0.1	\$175.62	211,224	2.9	\$43.73	
2026	54,928	1.4	0.8	\$32.58	63,119	2.0	0.9	\$43.49	5,096	5.4	0.1	\$205.03	123,143	1.7	\$45.31	
2027	89,027	2.2	1.2	\$43.60	167,533	5.4	2.3	\$28.97	3,553	3.8	—	\$86.30	260,113	3.6	\$34.76	
2028	121,969	3.1	1.7	\$38.66	137,447	4.4	1.9	\$21.47	1,906	2.0	—	\$215.88	261,322	3.6	\$30.91	
2029	207,967	5.2	2.9	\$44.70	102,395	3.3	1.4	\$31.46	6,457	6.9	0.1	\$104.32	316,819	4.4	\$41.64	
2030	261,027	6.5	3.6	\$35.76	64,190	2.1	0.9	\$35.02	11,558	12.3	0.2	\$43.00	336,775	4.7	\$35.87	
2031	233,627	5.9	3.3	\$46.68	58,112	1.9	0.8	\$45.58	14,965	15.9	0.2	\$112.07	306,704	4.3	\$49.66	
Thereafter	2,088,697	52.4	29.1	\$54.49	1,749,089	56.6	24.4	\$22.11	6,914	7.4	0.1	\$146.51	3,844,700	53.6	\$39.92	
Signed Leases Not Commenced	71,068	1.8	1.0	_	40,692	1.3	0.6	_	6,285	6.7	0.1	_	118,045	1.6	_	
Available	357,902	9.0	5.0	_	232,371	7.5	3.2	_	4,825	5.1	0.1	—	595,098	8.3	_	
Total (2)	3,988,222	100.0 %	55.6 %	\$43.62	3,092,616	100.0 %	43.1 %	\$23.66	93,925	100.0 %	1.3 %	\$90.73	7,174,763	100.0 %	\$35.63	

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Notes:
(1) Annualized base rent per leased square foot is calculated by dividing (i) annualized base rent for leases expiring during the applicable period, by (ii) square footage under such expiring leases. Annualized base rent is calculated by multiplying (i) base rental payments (defined as eash base rents (before abatements)) for the month ended June 30, 2022 for the leases expiring during the applicable period by (ii) 12 months.
(2) Individual items may not add up to total due to rounding.

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## **PORTFOLIO LEASED STATISTICS**

		At June 30, 2022		At June 30, 2021					
Туре	Size	Leased (1)	Leased %	Size	Leased (1)	Leased %			
Overall Portfolio <sup>(2)</sup> Statistics									
Office Properties (square feet)	3,988,222	3,630,320	91.0 %	3,447,278	3,114,225	90.3 %			
Retail Properties (square feet)	3,092,616	2,860,245	92.5 %	3,092,428	2,817,790	91.1 %			
Multifamily Properties (units)	2,112	1,944	92.0 %	2,112	1,855	87.8 %			
Mixed-Use Properties (square feet)	93,925	89,100	94.9 %	96,707	86,216	89.2 %			
Mixed-Use Properties (units)	369	280 (3)	75.8 %	369	212 (3)	57.4 %			
Same-Store <sup>(2)</sup> Statistics									
Office Properties (square feet) <sup>(4)</sup>	3,358,326	3,217,377	95.8 %	3,347,008	3,098,778	92.6 %			
Retail Properties (square feet)	3,092,616	2,860,245	92.5 %	3,092,428	2,817,790	91.1 %			
Multifamily Properties (units)	2,112	1,944	92.0 %	2,112	1,855	87.8 %			
Mixed-Use Properties (square feet)	93,925	89,100	94.9 %	96,707	86,216	89.2 %			
Mixed-Use Properties (units)	369	280 (3)	75.8 %	369	212 (3)	57.4 %			

Notes: (1) Leased square feet includes square feet under lease as of each date, including leases which may not have commenced as of that date. Leased units for our multifamily properties include total units rented as of that date.

Leased square feet includes square feet includes square feet under lease as of each date, including leases which may not have commenced as of that date. Leased units for our multitarinity properties include total units fented as of that date.
 See Glossary of Terms.
 Represents average occupancy for the six months ended June 30, 2022 and 2021.
 The same-store portfolio excludes One Beach Street due to significant redevelopment activity, Eastgate Office Park, which was acquired on July 7, 2021, Corporate Campus East III, which was acquired on September 10, 2021, and Bel-Spring 520, which was acquired on March 8, 2022.

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## **TOP TENANTS - OFFICE**

#### As of June 30, 2022

Tenant	Property	Lease Expiration	Total Leased Square Feet	Rentable Square Feet as a Percentage of Total Office	Rentable Square Feet as a Percentage of Total	Annualized Base Rent	Annualized Base Rent as a Percentage of Total Office	Annualized Base Rent as a Percentage of Total
1 Google LLC	The Landmark at One Market	12/31/2029	253,198	6.3 %	3.5 %	\$ 25,651,314	13.4 %	9.4 %
2 LPL Holdings, Inc.	La Jolla Commons	4/30/2029	421,001	10.6	5.9	19,305,775	10.1	7.1
3 Autodesk, Inc. (1)	The Landmark at One Market	12/31/2023 12/31/2027	138,615	3.5	1.9	12,965,599	6.8	4.7
4 Smartsheet, Inc. (2)	City Center Bellevue	12/31/2026 4/30/2029	123,041	3.1	1.7	6,738,245	3.5	2.5
5 VMware, Inc. (3)	City Center Bellevue	11/30/2022 3/31/2028	109,985	2.8	1.5	5,663,088	3.0	2.1
6 Illumina, Inc.	La Jolla Commons	10/31/2027	73,176	1.8	1.0	4,453,345	2.3	1.6
7 Clearesult Operating, LLC	First & Main	4/30/2025	101,848	2.6	1.4	3,382,042	1.8	1.2
8 State of Oregon: Department of Environmental Quality	Lloyd Portfolio	10/31/2031	87,787	2.2	1.2	2,849,538	1.5	1.0
9 Genentech, Inc.	Lloyd Portfolio	10/31/2026	66,852	1.7	0.9	2,337,632	1.2	0.9
10 Mei Pharma, Inc	Torrey Reserve Campus	11/30/2029	44,481	1.1	0.6	2,220,962	1.2	0.8
Top 10 Office Tenants T	Total		1,419,984	35.7 %	19.6 %	\$ 85,567,540	44.8 %	31.3 %

Notes:
 (1) For Autodesk, Inc., 92,820 and 45,795 of leased square feet have a lease expiration of December 31, 2023 and 2027, respectively.
 (2) For Smartsheet, Inc., 73,669 and 49,372 of leased square feet have a lease expiration of December 31, 2026 and April 30, 2029, respectively.
 (3) For VMware, Inc., 35,383 and 74,602 of leased square feet have a lease expiration of November 30, 2022 and March 31, 2028, respectively.

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## **TOP TENANTS - RETAIL**

#### As of June 30, 2022

Tenant	Property(ies)	Lease Expiration	Total Leased Square Feet	Rentable Square Feet as a Percentage of Total Retail	Rentable Square Feet as a Percentage of Total	Annualized Base Rent	Annualized Base Rent as a Percentage of Total Retail	Annualized Base Rent as a Percentage of Total
1 Lowe's	Waikele Center	5/31/2028	155,000	5.0 %	2.2 %	\$ 3,720,000	5.1 %	1.4 %
2 Nordstrom Rack (1)	Carmel Mountain Plaza, Alamo Quarry Market	9/30/2027 10/31/2027	69,047	2.2	1.0	2,189,648	3.0	0.8
3 Sprouts Farmers Market (2)	Solana Beach Towne Centre, Carmel Mountain Plaza, Geary Marketplace	6/30/2024 3/31/2025 9/30/2032	71,431	2.3	1.0	2,121,187	2.9	0.8
4 Marshalls (3)	Solana Beach Towne Centre, Carmel Mountain Plaza	1/31/2025 1/31/2029	68,055	2.2	0.9	1,728,228	2.4	0.6
5 Vons	Lomas Santa Fe Plaza	12/31/2027	49,895	1.6	0.7	1,399,205	1.9	0.5
6 At Home Stores	Carmel Mountain Plaza	7/31/2029	107,870	3.5	1.5	1,384,552	1.9	0.5
7 Old Navy (4)	Southbay Marketplace Alamo Quarry Market Waikele Center	4/30/2023 9/30/2024 7/31/2030	52,936	1.7	0.7	1,250,327	1.7	0.5
8 Regal Cinemas	Alamo Quarry Market	3/31/2028	72,447	2.3	1.0	1,231,599	1.7	0.5
9 Safeway	Waikele Center	1/31/2040	50,050	1.6	0.7	1,201,200	1.6	0.4
10 Michaels (5)	Carmel Mountain Plaza Alamo Quarry Market	1/31/2024 2/29/2028	46,850	1.5	0.7	1,072,635	1.5	0.4
Top 10 Retail Tenants T	otal		743,581	23.9 %	10.4 %	\$ 17,298,581	23.7 %	6.4 %

Notes:
(1) For Nordstrom Rack, 39,047 and 30,000 of leased square feet have a lease expiration of September 30, 2027 (Carmel Mountain Plaza) and October 31, 2027 (Alamo Quarry Marketplace), respectively.
(2) For Sprouts Farmers Market, 14,986, 30,973 and 25,472 of leased square feet have a lease expiration of June 30, 2024 (Solana Beach Towne Centre), March 31, 2025 (Carmel Mountain Plaza), and September 30, 2032 (Geary Marketplace), respectively.
(3) For Marshalls, 39,295 and 28,760 of leased square feet have a lease expiration of January 31, 2025 (Solana Beach Towne Centre) and 2029 (Carmel Mountain Plaza), respectively.
(3) For Marshalls, 39,295 and 28,760 of leased square feet have a lease expiration of January 31, 2025 (Solana Beach Towne Centre) and 2029 (Carmel Mountain Plaza), respectively.
(4) For OLLY = 20,000, 15,001 and 12,015, followed square feet have a lease expiration of Anril 30, 2023 (Southbay Marketplace).

(4) For Old Navy, 20,000, 15,021 and 17,915 of leased square feet have a lease expiration of April 30, 2023 (Southbay Marketplace), September 30, 2024 (Alamo Quarry Market), and July 31, 2030 (Waikele Center),

respectively. (5) For Michaels, 22,969 and 23,881 of leased square feet have a lease expiration of January 31, 2024 (Carmel Mountain Plaza) and February 29, 2028 (Alamo Quarry Market), respectively.

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# APPENDIX

Second Quarter 2022 Supplemental Information

## **GLOSSARY OF TERMS**

Earnings Before Interest, Taxes, Depreciation, and Amortization (EBITDA): EBITDA is a non-GAAP measure that means net income or loss plus depreciation and amortization, net interest expense, income taxes, gain or loss on sale of real estate and impairments of real estate, if any. EBITDA is presented because it approximates a key performance measure in our debt covenants, but it should not be considered an alternative measure of operating results or cash flow from operations as determined in accordance with GAAP. The reconciliation of net income to EBITDA for the three and six months ended June 30, 2022 and 2021 is as follows:

		Three Moi Jun		Ended		ıded			
	2022 2021					2022		2021	
Net income	\$	13,588	\$	11,487	\$	27,102	\$	13,220	
Depreciation and amortization		31,087		27,646		61,499		55,147	
Interest expense		14,547		14,862		29,213		28,867	
Interest income		(21)		(100)		(57)		(174)	
Income tax expense		202		174		400		301	
EBITDA	\$	59,403	\$	54,069	\$	118,157	\$	97,361	

Adjusted EBITDA: Adjusted EBITDA is a non-GAAP measure that begins with EBITDA and includes adjustments for certain items that we believe are not representative of ongoing operating performance. Specifically, we include an early extinguishment of debt adjustment and pro forma adjustment to reflect a full period of NOI on the operating properties we acquire during the quarter, to assume all transactions occurred at the beginning of the quarter. We use Adjusted EBITDA as a supplemental performance measure because we believe these items create significant earnings volatility which in turn results in less comparability between reporting periods and less predictability regarding future earnings potential.

	Three Moi Jun		nded		Six Mont June		led
	 2022	,	2021		2022		2021
EBITDA	\$ 59,403	\$	54,069	\$	118,157	\$	97,361
Pro forma adjustments	_		_				_
Loss on early extinguishment of debt	—		—		—		4,271
Adjusted EBITDA	\$ 59,403	\$	54,069	\$	118,157	\$	101,632

Earnings Before Interest, Taxes, Depreciation, and Amortization for Real Estate (EBITDAre): EBITDAre is a supplemental non-GAAP measure of real estate companies' operating performances. The National Association of Real Estate Investment Trusts (NAREIT) defines EBITDAre as follows: net income or loss, computed in accordance with GAAP plus depreciation and amortization, net interest expense, income taxes, gain or loss on sale of real estate including gain or loss on change of control, impairments of real estate, and adjustments to reflect the entity's share of EBITDAre of unconsolidated affiliates, if any. EBITDAre is presented because it approximates a key performance measure in our debt covenants, but it should not be considered an alternative measure of operating results or cash flow from operations as determined in accordance with GAAP. The reconciliation of net income to EBITDAre for the three and six months ended June 30, 2022 and 2021 is as follows:

		Three Mon June	nded		Six Mont June	hs Ended e 30,		
	-	2022	2021		2022			2021
Net income	\$	13,588	\$	11,487	\$	27,102	\$	13,220
Depreciation and amortization		31,087		27,646		61,499		55,147
Interest expense		14,547		14,862		29,213		28,867
Interest income		(21)		(100)		(57)		(174)
Income tax expense		202		174		400		301
Gain on sale of real estate		_		—		—		_
EBITDAre	\$	59,403	\$	54,069	\$	118,157		97,361

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Funds From Operations (FFO): FFO is a supplemental measure of real estate companies' operating performances. NAREIT defines FFO as follows: net income, computed in accordance with GAAP plus depreciation and amortization of real estate assets and excluding extraordinary items, gains and losses on sale of real estate and impairment losses. NAREIT developed FFO as a relative measure of performance and liquidity of an equity REIT in order to recognize that the value of income-producing real estate historically has not depreciated on the basis determined under GAAP. However, FFO does not represent cash flows from operating activities in accordance with GAAP (which, unlike FFO, generally reflects all cash effects of transactions and other events in the determination of net income); should not be considered an alternative to net income as an indication of our performance; and is not necessarily indicative of cash flow as a measure of liquidity or ability to pay dividends. We consider FFO a meaningful, additional measure of operating performance primarily because it excludes the assumption that the value of real estate assets diminishes predictably over time, and because industry analysts have accepted it as a performance measure. Comparison of our presentation of FFO to similarly titled measures for other REITs may not necessarily be meaningful due to possible differences in the application of the NAREIT definition used by such REITs.

Funds Available for Distribution (FAD): FAD is a supplemental measure of our liquidity. We compute FAD by subtracting from FFO As Adjusted tenant improvements, leasing commissions and maintenance capital expenditures, eliminating the net effect of straight-line rents, amortization of above (below) market rents for acquisition properties, the effects of other lease intangibles, adding noncash amortization of deferred financing costs and debt fair value adjustments, adding noncash compensation expense, and adding (subtracting) unrealized losses (gains) on marketable securities. FAD provides an additional perspective on our ability to fund cash needs and make distributions by adjusting FFO for the impact of certain cash and noncash items, as well as adjusting FFO for recurring capital expenditures and leasing costs. However, other REITs may use different methodologies for calculating FAD and, accordingly, our FAD may not be comparable to other REITs.

Net Operating Income (NOI): We define NOI as operating revenues (rental income, tenant reimbursements, lease termination fees, ground lease rental income and other property income) less property and related expenses (property expenses, ground lease expense, property marketing costs, real estate taxes and insurance). NOI excludes general and administrative expenses, interest expense, depreciation and mortization, acquisition-related expenses, other nonproperty income and losses, gains and losses from property dispositions, extraordinary items, tenant improvements and leasing commissions. Other REITs may use different methodologies for calculating nonproperty income and losses, gains and losses from property dispositions, and extraordinary items, iterest expense, depreciation and amortization, acquisition-related expenses directly associated with owning and operating commercial real estate and the impact to operations from trends in occupancy rates, rental rates, and operating costs, providing a perspective on operations not immediately apparent from net income. However, NOI should not be viewed as an alternative measure of our financial performance since it does not reflect general and administrative expenses, interest expense, different and administrative expenses, interest expenses, interest expense, depreciation and amortization administrative expenses directly associated with owning and operating commercial real estate and the impact to operations from trends in occupancy rates, rental rates, and operating costs, providing a perspective on operations not immediately apparent from net income. However, NOI should not be viewed as an alternative measure of our financial performance since it does not reflect general and administrative expenses, interest expense, depreciation and amortization activities which are significant economic costs and activities that could materially impact our results from operations.

	Three Moi Jun		ded			
Reconciliation of NOI to net income	 2022	2021		2022		2021
Total NOI	\$ 67,015	\$ 60,993	\$	132,911	\$	115,379
General and administrative	(7,612)	(6,924)		(14,754)		(13,747)
Depreciation and amortization	(31,087)	(27,646)		(61,499)		(55,147)
Operating Income	\$ 28,316	\$ 26,423	\$	56,658	\$	46,485
Interest expense	(14,547)	(14,862)		(29,213)		(28,867)
Loss on early extinguishment of debt	—	—		—		(4,271)
Other income (expense), net	(181)	(74)		(343)		(127)
Net income	\$ 13,588	\$ 11,487	\$	27,102	\$	13,220
Net income attributable to restricted shares	(154)	(135)		(309)		(272)
Net income attributable to unitholders in the Operating Partnership	(2,852)	(2,411)		(5,688)		(2,750)
Net income attributable to American Assets Trust, Inc. stockholders	\$ 10,582	\$ 8,941	\$	21,105	\$	10,198

Overall Portfolio: Includes all operating properties owned by us as of June 30, 2022.

Second Quarter 2022 Supplemental Information



Cash NOI: We define cash NOI as operating revenues (rental income, tenant reimbursements, lease termination fees, ground lease rental income and other property income) less property and related expenses (property expenses, ground lease expense, property marketing costs, real estate taxes and insurance), adjusted for non-cash revenue and operating expense items such as straight-line rent, net change in lease receivables (solely with respect to Q2 2020 through Q4 2021), amortization of lease intengibles, amortization of lease incentives and other adjustments. Cash NOI also excludes general and administrative expenses, depreciation and amortization, interest expense, other non-property income and losses, acquisition-related expense, gains and losses from property dispositions, extraordinary items, tenant improvements, and leasing commissions. Other REITs may use different methodologies for calculating cash NOI, and accordingly, our cash NOI may not be comparable to the cash NOIs of other REITs. We believe cash NOI provides useful information to investors regarding the company's financial condition and results of operations because it reflects only those income and expense recognition items, (2) the cost of funds of the property owner, (3) the impact of depreciation and amortization expenses as well as gains or losses from the sale of operating real estate assets that are included in net income computed in accordance with GAAP or (4) general and administrative expenses incurred in operating the company's properties as the success from the sale of operating root the cost. Cash NOI is measure the exclusion of these items from net (loss) income is useful because the resulting measure captures the actual revenue generated and actual expenses incurred in operating the company's properties as well as trends in occupancy rates, rental rates and operating costs. Cash NOI is measure of the company's properties but does not measure the company's performance of the company's properties as undel expenses incurred in accordance

June 30,         June 30,	Six Months Ended			
Total Cash NOI       \$       66,120       \$       58,729       \$       127,556       \$         Non-cash revenue and other operating expenses <sup>(1)</sup> 895       2,264       5,355       \$         General and administrative       (7,612)       (6,924)       (14,754)         Depreciation and amortization       (31,087)       (27,646)       (61,499)         Operating income       \$       28,316       \$       26,423       \$       56,658       \$	0,			
Non-eash revenue and other operating expenses <sup>(1)</sup> 895         2,264         5,355           General and administrative         (7,612)         (6,924)         (14,754)           Depreciation and amortization         (31,087)         (27,646)         (61,499)           Operating income         \$ 28,316         \$ 26,423         \$ 56,658         \$	2021			
General and administrative         (7,612)         (6,924)         (14,754)           Depreciation and amortization         (31,087)         (27,646)         (61,499)           Operating income         \$ 28,316         \$ 26,423         \$ 56,658         \$	108,512			
Depreciation and amortization         (31,087)         (27,646)         (61,499)           Operating income         \$ 28,316         \$ 26,423         \$ 56,658         \$	6,867			
Operating income \$ 28,316 \$ 26,423 \$ 56,658 \$	(13,747)			
	(55,147)			
Interest expense (14,547) (14,862) (29,213)	46,485			
	(28,867)			
Loss on early extinguishment of debt — — — — —	(4,271)			
Other income (expense), net (181) (74) (343)	(127)			
Net income \$ 13,588 \$ 11,487 \$ 27,102 \$	13,220			

(1) Represents adjustments related to the straight-line rent income recognized during the period offset by cash received during the period and the provision for bad debts recorded for deferred rent receivable balances; the amortization of above (below) market rents, the amortization of lease incentives paid to tenants, the amortization of other lease intangibles, net change in lease receivables (solely with respect to Q2 2020 through Q4 2021), and straight-line rent expense for our leases of the Annex at The Landmark at One Market.

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# **GLOSSARY OF TERMS (CONTINUED)**

Same-Store Cash NOI Comparison with Redevelopment: As noted below in the definition of Same-Store, Non-Same Store and Redevelopment Same-Store, information provided on a redevelopment same-store basis includes the results of properties undergoing significant redevelopment for the entirety or portion of both periods being compared. Redevelopment same-store is considered by management to be an important measure because it assists in eliminating disparities due to the redevelopment of properties during the particular period presented, and thus provides a more consistent performance measure for the company's stabilization of our redevelopment opportunities and the impact that these redevelopments have in enhancing our operating performance. We present Same-Store Cash NOI Comparison with Redevelopment using cash NOI to evaluate and compare the operating performance of the company's properties, as defined above. A reconciliation of Same-Store Cash NOI Comparison with Redevelopment on a cash basis to operating income is presented below:

	Three Mon Jun	ths E e 30,		Six Month Jun	s End e 30,	led <sup>(1)</sup>
Reconciliation of Same-Store Cash NOI Comparison with Redevelopment to Operating Income	 2022		2021	 2022		2021
Same-Store Cash NOI	\$ 60,557	\$	58,427	\$ 119,362	\$	108,114
Redevelopment Cash NOI (2)	(194)		93	(383)		102
Same-Store Cash NOI with Redevelopment	 60,363		58,520	 118,979		108,216
Tenant improvement reimbursements	2,612		220	2,770		291
Total Same-Store Cash NOI with Redevelopment	\$ 62,975	\$	58,740	\$ 121,749	\$	108,507
Non-Same Store Cash NOI	3,145		(11)	5,807		5
Total Cash NOI	\$ 66,120	\$	58,729	\$ 127,556	\$	108,512
Non-cash revenue and other operating expenses (3)	895		2,264	5,355		6,867
General and administrative	(7,612)		(6,924)	(14,754)		(13,747)
Depreciation and amortization	(31,087)		(27,646)	(61,499)		(55,147)
Operating income	\$ 28,316	\$	26,423	\$ 56,658	\$	46,485
Interest expense	(14,547)		(14,862)	(29,213)		(28,867)
Loss on early extinguishment of debt	—		—	—		(4,271)
Other income (expense), net	(181)		(74)	(343)		(127)
Net income	\$ 13,588	\$	11,487	\$ 27,102	\$	13,220

(1) Same-store portfolio excludes (i) One Beach Street, due to significant redevelopment activity; (ii) Eastgate Office Park which was acquired on July 7, 2021; (iii) Corporate Campus East III which was acquired on September 10, 2021; (iv) Bel-Spring 520 which was acquired on March 8, 2022 and (v) land held for development.

Redevelopment property refers to One Beach Street, and Lloyd Portfolio - Land.

(3) Represents adjustments related to the straight-line rent income recognized during the period offset by cash received during the period and the provision for bad debts recorded for deferred rent receivable balances; the amortization of above (below) market rents, the amortization of team back income recognized during the period offset by cash received during the period and the provision for bad debts recorded for deferred rent receivable balances; the amortization of above (below) market rents, the amortization of team back income recognized during the period offset by cash received during the period and the provision for bad debts recorded for deferred rent receivable balances; the amortization of above (below) market rents, the amortization of other lease intangibles, net change in lease receivables (solely with respect to Q2 2020 through Q4 2021), lease termination fees at Carmel Mountain Plaza, and straight-line rent expense for our leases of the Annex at The Landmark at One Market.

Second Quarter 2022 Supplemental Information



Same-Store Portfolio, Non-Same Store Portfolio and Redevelopment Same-Store: Information provided on a same-store basis includes the results of properties that we owned and operated for the entirety of both periods being compared except for properties for which significant redevelopment or expansion occurred during either of the periods being compared, properties under development, properties classified as held for development and properties classified as discontinued operations. Information provided on a redevelopment same-store basis includes the results of properties undergoing significant redevelopment for the entirety or portion of both periods being compared. The following table shows the properties included in the same-store, non-same store and redevelopment same-store portfolio for the comparative periods presented.

# **GLOSSARY OF TERMS (CONTINUED)**



	Comparison of Three Months Ended June 30, 2022 to 2021			Сог	nded	
	Same-Store	Non Same-Store	Redevelopment Same-Store	Same-Store	Non Same-Store	Redevelopment Same-Store
Office Properties						
La Jolla Commons	Х		Х	Х		
Torrey Reserve Campus	Х		Х	Х		Х
Torrey Point	Х		Х	Х		Х
Solana Crossing (formerly Solana Beach Corporate Centre)	Х		Х	Х		Х
The Landmark at One Market	Х		Х	Х		Х
One Beach Street		Х	Х		Х	Х
First & Main	Х		Х	Х		Х
Lloyd Portfolio	Х		Х	Х		Х
City Center Bellevue	Х		Х	Х		Х
Eastgate Office Park		Х			Х	
Corporate Campus East III		Х			Х	
Bel-Spring 520		Х			Х	
Retail Properties						
Carmel Country Plaza	Х		Х	Х		Х
Carmel Mountain Plaza	Х		Х	Х		Х
South Bay Marketplace	Х		Х	Х		Х
Gateway Marketplace	Х		Х	Х		Х
Lomas Santa Fe Plaza	Х		Х	Х		Х
Solana Beach Towne Centre	Х		Х	Х		Х
Del Monte Center	Х		Х	Х		Х
Geary Marketplace	Х		Х	Х		Х
The Shops at Kalakaua	Х		Х	Х		Х
Waikele Center	Х		Х	Х		Х
Alamo Quarry Market	Х		Х	Х		Х
Hassalo on Eighth - Retail	Х		Х	Х		Х
Multifamily Properties						
Loma Palisades	Х		Х	Х		Х
Imperial Beach Gardens	Х		Х	Х		Х
Mariner's Point	Х		Х	Х		Х
Santa Fe Park RV Resort	Х		Х	Х		Х
Pacific Ridge Apartments	Х		Х	Х		Х
Hassalo on Eighth	Х		Х	Х		Х
Mixed-Use Properties						
Waikiki Beach Walk - Retail	Х		Х	Х		Х
Waikiki Beach Walk - Embassy Suites™	Х		Х	Х		Х
Development Properties						
La Jolla Commons - Land		Х			Х	
Solana Crossing - Land		Х			Х	
Lloyd Portfolio - Land		Х	Х		Х	Х

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Tenant Improvements and Incentives: Represents not only the total dollars committed for the improvement (fit-out) of a space as it relates to a specific lease but may also include base building costs (i.e. expansion, escalators, new entrances, etc.) which are required to make the space leasable. Incentives include amounts paid to tenants as an inducement to sign a lease that do not represent building improvements.